



# Residual Value Lease Guide

2012 – 2010 Models

July – August 2011 (v1)

Effective 7-1-11 to 7-5-11

## Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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### What's New?

| Release Date | Revision Number | Section | Model Year | Description         | Effective Dates  |
|--------------|-----------------|---------|------------|---------------------|------------------|
| 6-30-11      | 1               |         |            | Initial Publication | 7-1-11 to 7-5-11 |
|              |                 |         |            |                     |                  |

Prepared and published by Automotive Lease Guide, Santa Barbara, CA © 2011

# GENERAL INFORMATION

## Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at [www.allydealer.com](http://www.allydealer.com).

## Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

## Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

## Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

## How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

## Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

### All New Vehicles (except Maserati)

| CHEVROLET   | 12mo | 24mo | 30mo | 36mo        | 39mo        | 48mo |
|---|------|------|------|-------------|-------------|------|
| <b>MALIBU</b>   |      |      |      |             |             |      |
| 4dr Sdn LS  | 59%  | 59%  | 55%  | 51%         | 49%         | 46%  |
| <u>42 month example:</u>                                    |      |      |      |             |             |      |
| • 42 month contract term                                    |      |      | RVLG | <u>36mo</u> | <u>48mo</u> |      |
|   |      |      |      | 51%         | 46%         |      |
| $51 - (51 - 46 \div 12 \times 6) = 48.5\%$ rounded downward |      |      |      |             |             |      |
| Residual for 42 month transaction is 48%                    |      |      |      |             |             |      |

### New Maserati Vehicles Only

| Standard Mileage (15,000/yr) Residuals                      |      |      |            |             |             |      |
|---|------|------|------------|-------------|-------------|------|
| MASERATI  | 36mo | 39mo | 42mo       | 48mo        | 54mo        | 60mo |
| <b>GRANTURISMO</b>  |      |      |            |             |             |      |
| 2dr Cpe S 4.7   | 42%  | 40%  | 39%        | 37%         | 32%         | 28%  |
| <u>42 month example:</u>                                    |      |      |            |             |             |      |
| • 42 month contract term                                    |      |      | Rate Sheet | <u>36mo</u> | <u>48mo</u> |      |
|   |      |      |            | 42%         | 37%         |      |
| $42 - (42 - 37 \div 12 \times 6) = 39.5\%$ rounded downward |      |      |            |             |             |      |
| Residual for 42 month standard mileage transaction is 39%   |      |      |            |             |             |      |

## Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

## Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Saab passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. New Maserati passenger cars (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demos and HSDT Vehicles with up to 7,500 beginning miles.
8. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

## Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education (prior High School Driver Training Vehicles are eligible).
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac and Saturn models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior PEP vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

## Disposition Fee

Ally does not currently charge a disposition fee.

## Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

## Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 10¢ per mile
- Cadillac vehicles only: 15¢ per mile
- Maserati vehicles only \*: 40¢ per mile

\* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

| Example  |                                   |                 |
|--|-----------------------------------|-----------------|
| Customer estimates he will drive   | 1,500                             | miles per month |
| Lease guide allowance  | -1,250                            | miles per month |
| Excess mileage to be charged   | 250                               | miles per month |
| Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following: |                                   |                 |
| All (except Cadillac & Maserati):  | reduce by \$ 900 (36 x 10¢ x 250) |                 |
| Cadillac Only:   | reduce by \$1350 (36 x 15¢ x 250) |                 |
| Maserati Only:   | reduce by \$3600 (36 x 40¢ x 250) |                 |

Under the Low Mileage Program the residuals for eligible new vehicles driven over 12,000 miles (but less than 13,201 miles) annually must be reduced at the below rates.

- All (except Cadillac & Maserati): 12¢ per mile
- Cadillac vehicles only: 15¢ per mile

Under the Ultra Low Mileage Program, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at 20¢ per mile (40¢ per mile on Maserati vehicles).

## Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

| All New Vehicles<br>(except Maserati) | 12-23<br>Month<br>Terms | 24-35<br>Month<br>Terms | 36-47<br>Month<br>Terms | 48<br>Month<br>Term |
|---------------------------------------|-------------------------|-------------------------|-------------------------|---------------------|
| Low Mileage (12,000/yr)               | 0                       | 1                       | 2                       | 3                   |
| Ultra Low Mileage (10,000/yr)         | 0                       | 2                       | 4                       | 4                   |

| New Maserati Vehicles Only   | 36-47<br>Month<br>Terms | 48-59<br>Month<br>Terms | 60<br>Month<br>Term |
|--|-------------------------|-------------------------|---------------------|
| Low Mileage (12,000/yr)  | 2                       | 3                       | 4                   |
| Ultra Low Mileage (10,000/yr)  | 4                       | 5                       | 6                   |
| Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above. |                         |                         |                     |

### Low Mileage Program (12,000/yr):

- Maserati vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.
- Non-Maserati vehicles to be driven over 13,200 miles per year (1,100 per month) are **not** eligible for the Low Mileage Program.

### Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

| All New Models (except Cadillac & Maserati) |                    |                        |
|---|--------------------|------------------------|
| Options                                     | OEM<br>Accessories | Non-OEM<br>Accessories |
| Bed Liner - Removable.....                  | \$250              | N/A                    |
| Bed Rug.....                                | \$250              | N/A                    |
| Chrome Wheels.....<br>(except 20 & 22 Inch) | \$500              | N/A                    |
| 20 & 22 Inch Wheels                         |                    |                        |
| 12 - 35 months.....                         | \$2,000            | N/A                    |
| 36 - 48 months.....                         | \$1,500            | N/A                    |
| Power Sunroof.....                          | N/A                | \$800                  |
| Rear Spoiler.....                           | \$150              | N/A                    |
| Running Boards.....                         | \$250              | N/A                    |
| Tubular Step Products.....                  | \$325              | N/A                    |

| New Cadillac Models Only                    |                    |                        |
|---|--------------------|------------------------|
| Options                                     | OEM<br>Accessories | Non-OEM<br>Accessories |
| Chrome Wheels.....<br>(except 20 & 22 Inch) | \$795              | N/A                    |
| 20 & 22 Inch Wheels                         |                    |                        |
| 12 - 35 months.....                         | \$2,000            | N/A                    |
| 36 - 48 months.....                         | \$1,500            | N/A                    |
| Power Astro Roof.....                       | N/A                | \$800                  |
| Rear Spoiler.....                           | \$150              | N/A                    |
| Running Boards.....                         | \$250              | N/A                    |
| Tubular Step Products.....                  | \$325              | N/A                    |

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 10¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

### Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

### Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

## Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

|   |   |
|---|---|
| Ally Financial  | Ally Bank   |
| <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial. | <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.      |
| Ally Capital  | Ally Bank Corp.   |
| <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.   | <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp. |

## Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

| Entity          | Designation                                   | Address                                       |
|-----------------|---|---|
| Ally Financial  | Ally Financial and its successors and assigns | P.O. Box 618<br>Minneapolis, MN<br>55440-0618 |
| Ally Bank       | Ally Bank and its successors and assigns      |   |
| Ally Bank Corp. |   |   |
| Ally Capital    | Ally Capital and its successors and assigns   |   |

## Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

## Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

| Delivery Method                  | Address   | Fax Number   |
|----------------------------------|---|--------------|
| FedEx<br>(excludes FedEx Ground) | Ally Financial<br>Suite 2070<br>4054 Willow Lake Blvd.<br>Memphis, TN 38153 | 877-709-6084 |
| All Others<br>(UPS, USPS, etc)   | Ally Financial<br>Suite 2070<br>3268 Progress Way<br>Wilmington, OH 45177   | 877-709-6084 |

## SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

| Payment Calculation: 36 Months – 3.25% Rate                    |  |
|--|--|
| Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment      |  |
| \$30,000 X 0.0291127 = \$873.38                                |  |
| Residual Value X Residual Factor = Residual Value Credit       |  |
| \$13,800 X 0.0263403 = \$363.50                                |  |
| Net Cap Cost Payment – Residual Value Credit = Monthly Payment |  |
| <b>\$873.38 – \$363.50 = \$509.88</b>                          |  |

SmartLease payment factors are provided in the table below (see pages 6-8).

# SMARTLEASE PAYMENT FACTORS

TEXT

| 12 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 1.50%      | 0.0839071           | 0.0825554       |
| 1.80%      | 0.0840220           | 0.0824007       |
| 1.90%      | 0.0840604           | 0.0823491       |
| 2.00%      | 0.0840987           | 0.0822976       |
| 2.10%      | 0.0841370           | 0.0822462       |
| 2.30%      | 0.0842138           | 0.0821433       |
| 2.40%      | 0.0842521           | 0.0820919       |
| 2.50%      | 0.0842905           | 0.0820406       |
| 2.90%      | 0.0844441           | 0.0818355       |
| 3.00%      | 0.0844825           | 0.0817843       |
| 3.40%      | 0.0846362           | 0.0815797       |
| 3.50%      | 0.0846747           | 0.0815287       |
| 3.90%      | 0.0848285           | 0.0813248       |
| 4.00%      | 0.0848670           | 0.0812738       |
| 4.25%      | 0.0849633           | 0.0811467       |
| 4.40%      | 0.0850210           | 0.0810705       |
| 4.50%      | 0.0850595           | 0.0810197       |
| 4.90%      | 0.0852137           | 0.0808170       |
| 5.00%      | 0.0852523           | 0.0807664       |
| 5.75%      | 0.0855417           | 0.0803877       |
| 5.80%      | 0.0855610           | 0.0803625       |
| 5.90%      | 0.0855996           | 0.0803121       |
| 6.00%      | 0.0856382           | 0.0802618       |
| 6.50%      | 0.0858315           | 0.0800106       |
| 6.75%      | 0.0859282           | 0.0798853       |
| 7.00%      | 0.0860249           | 0.0797602       |
| 7.25%      | 0.0861217           | 0.0796352       |
| 7.50%      | 0.0862186           | 0.0795104       |
| 7.30%      | 0.0861411           | 0.0796102       |
| 7.40%      | 0.0861798           | 0.0795603       |
| 8.00%      | 0.0864123           | 0.0792614       |
| 8.15%      | 0.0864705           | 0.0791869       |
| 8.25%      | 0.0865093           | 0.0791372       |
| 8.50%      | 0.0866063           | 0.0790131       |
| 8.75%      | 0.0867034           | 0.0788893       |
| 8.90%      | 0.0867616           | 0.0788150       |
| 9.00%      | 0.0868005           | 0.0787656       |
| 9.65%      | 0.0870531           | 0.0784448       |
| 9.75%      | 0.0870920           | 0.0783956       |
| 10.00%     | 0.0871893           | 0.0782726       |
| 10.25%     | 0.0872866           | 0.0781498       |
| 10.50%     | 0.0873840           | 0.0780272       |
| 10.75%     | 0.0874814           | 0.0779047       |
| 11.00%     | 0.0875789           | 0.0777824       |
| 11.25%     | 0.0876763           | 0.0776604       |
| 11.50%     | 0.0877739           | 0.0775384       |
| 11.75%     | 0.0878715           | 0.0774167       |
| 12.00%     | 0.0879691           | 0.0772952       |
| 12.25%     | 0.0880668           | 0.0771738       |
| 12.50%     | 0.0881645           | 0.0770526       |

| 24 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 1.50%      | 0.0422680           | 0.0409683       |
| 1.80%      | 0.0423888           | 0.0408298       |
| 1.90%      | 0.0424291           | 0.0407837       |
| 2.00%      | 0.0424695           | 0.0407377       |
| 2.10%      | 0.0425098           | 0.0406917       |
| 2.30%      | 0.0425906           | 0.0405998       |
| 2.40%      | 0.0426310           | 0.0405539       |
| 2.50%      | 0.0426715           | 0.0405081       |
| 2.90%      | 0.0428335           | 0.0403252       |
| 3.00%      | 0.0428740           | 0.0402796       |
| 3.40%      | 0.0430364           | 0.0400975       |
| 3.50%      | 0.0430771           | 0.0400521       |
| 3.90%      | 0.0432399           | 0.0398708       |
| 4.00%      | 0.0432807           | 0.0398256       |
| 4.25%      | 0.0433826           | 0.0397128       |
| 4.40%      | 0.0434439           | 0.0396452       |
| 4.50%      | 0.0434847           | 0.0396003       |
| 4.90%      | 0.0436484           | 0.0394207       |
| 5.00%      | 0.0436894           | 0.0393759       |
| 5.75%      | 0.0439972           | 0.0390413       |
| 5.80%      | 0.0440178           | 0.0390191       |
| 5.90%      | 0.0440589           | 0.0389747       |
| 6.00%      | 0.0441001           | 0.0389303       |
| 6.50%      | 0.0443063           | 0.0387091       |
| 6.75%      | 0.0444095           | 0.0385989       |
| 7.00%      | 0.0445129           | 0.0384889       |
| 7.25%      | 0.0446164           | 0.0383792       |
| 7.50%      | 0.0447201           | 0.0382697       |
| 7.30%      | 0.0446372           | 0.0383573       |
| 7.40%      | 0.0446786           | 0.0383135       |
| 8.00%      | 0.0449278           | 0.0380516       |
| 8.15%      | 0.0449902           | 0.0379863       |
| 8.25%      | 0.0450318           | 0.0379429       |
| 8.50%      | 0.0451360           | 0.0378345       |
| 8.75%      | 0.0452402           | 0.0377263       |
| 8.90%      | 0.0453029           | 0.0376615       |
| 9.00%      | 0.0453447           | 0.0376184       |
| 9.65%      | 0.0456167           | 0.0373389       |
| 9.75%      | 0.0456586           | 0.0372961       |
| 10.00%     | 0.0457636           | 0.0371892       |
| 10.25%     | 0.0458686           | 0.0370825       |
| 10.50%     | 0.0459738           | 0.0369761       |
| 10.75%     | 0.0460791           | 0.0368700       |
| 11.00%     | 0.0461845           | 0.0367641       |
| 11.25%     | 0.0462900           | 0.0366584       |
| 11.50%     | 0.0463957           | 0.0365530       |
| 11.75%     | 0.0465015           | 0.0364479       |
| 12.00%     | 0.0466074           | 0.0363430       |
| 12.25%     | 0.0467134           | 0.0362383       |
| 12.50%     | 0.0468196           | 0.0361339       |

| 27 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 1.50%      | 0.0376416           | 0.0363478       |
| 1.80%      | 0.0377632           | 0.0362112       |
| 1.90%      | 0.0378038           | 0.0361657       |
| 2.00%      | 0.0378444           | 0.0361203       |
| 2.10%      | 0.0378850           | 0.0360749       |
| 2.30%      | 0.0379663           | 0.0359844       |
| 2.40%      | 0.0380070           | 0.0359392       |
| 2.50%      | 0.0380478           | 0.0358940       |
| 2.90%      | 0.0382109           | 0.0357137       |
| 3.00%      | 0.0382517           | 0.0356688       |
| 3.40%      | 0.0384153           | 0.0354895       |
| 3.50%      | 0.0384563           | 0.0354447       |
| 3.90%      | 0.0386204           | 0.0352663       |
| 4.00%      | 0.0386615           | 0.0352218       |
| 4.25%      | 0.0387643           | 0.0351108       |
| 4.40%      | 0.0388261           | 0.0350443       |
| 4.50%      | 0.0388673           | 0.0350000       |
| 4.90%      | 0.0390323           | 0.0348234       |
| 5.00%      | 0.0390736           | 0.0347794       |
| 5.75%      | 0.0393843           | 0.0344504       |
| 5.80%      | 0.0394051           | 0.0344286       |
| 5.90%      | 0.0394466           | 0.0343850       |
| 6.00%      | 0.0394882           | 0.0343414       |
| 6.50%      | 0.0396964           | 0.0341241       |
| 6.75%      | 0.0398007           | 0.0340158       |
| 7.00%      | 0.0399052           | 0.0339079       |
| 7.25%      | 0.0400098           | 0.0338002       |
| 7.50%      | 0.0401145           | 0.0336928       |
| 7.30%      | 0.0400307           | 0.0337787       |
| 7.40%      | 0.0400726           | 0.0337357       |
| 8.00%      | 0.0403245           | 0.0334788       |
| 8.15%      | 0.0403876           | 0.0334148       |
| 8.25%      | 0.0404297           | 0.0333722       |
| 8.50%      | 0.0405350           | 0.0332659       |
| 8.75%      | 0.0406405           | 0.0331598       |
| 8.90%      | 0.0407039           | 0.0330964       |
| 9.00%      | 0.0407462           | 0.0330541       |
| 9.65%      | 0.0410215           | 0.0327804       |
| 9.75%      | 0.0410640           | 0.0327385       |
| 10.00%     | 0.0411702           | 0.0326338       |
| 10.25%     | 0.0412766           | 0.0325294       |
| 10.50%     | 0.0413831           | 0.0324253       |
| 10.75%     | 0.0414898           | 0.0323214       |
| 11.00%     | 0.0415966           | 0.0322178       |
| 11.25%     | 0.0417035           | 0.0321145       |
| 11.50%     | 0.0418106           | 0.0320115       |
| 11.75%     | 0.0419179           | 0.0319087       |
| 12.00%     | 0.0420253           | 0.0318062       |
| 12.25%     | 0.0421328           | 0.0317040       |
| 12.50%     | 0.0422405           | 0.0316020       |

# SMARTLEASE PAYMENT FACTORS

TEXT

| 30 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0335149           | 0.0331276       |
| 1.75%      | 0.0340425           | 0.0325388       |
| 1.90%      | 0.0341036           | 0.0324714       |
| 2.00%      | 0.0341445           | 0.0324265       |
| 2.50%      | 0.0343490           | 0.0322029       |
| 2.60%      | 0.0343900           | 0.0321583       |
| 2.70%      | 0.0344310           | 0.0321138       |
| 2.75%      | 0.0344515           | 0.0320915       |
| 3.10%      | 0.0345953           | 0.0319361       |
| 3.90%      | 0.0349253           | 0.0315832       |
| 3.95%      | 0.0349460           | 0.0315612       |
| 4.00%      | 0.0349667           | 0.0315393       |
| 4.25%      | 0.0350702           | 0.0314298       |
| 4.65%      | 0.0352363           | 0.0312551       |
| 4.75%      | 0.0352779           | 0.0312116       |
| 4.90%      | 0.0353403           | 0.0311464       |
| 5.00%      | 0.0353819           | 0.0311030       |
| 5.18%      | 0.0354570           | 0.0310249       |
| 5.50%      | 0.0355906           | 0.0308866       |
| 5.75%      | 0.0356952           | 0.0307789       |
| 5.90%      | 0.0357580           | 0.0307144       |
| 6.00%      | 0.0357999           | 0.0306714       |
| 6.40%      | 0.0359679           | 0.0305002       |
| 6.48%      | 0.0360015           | 0.0304660       |
| 6.50%      | 0.0360099           | 0.0304575       |
| 6.65%      | 0.0360731           | 0.0303935       |
| 6.75%      | 0.0361152           | 0.0303509       |
| 6.90%      | 0.0361784           | 0.0302872       |
| 7.00%      | 0.0362206           | 0.0302447       |
| 7.25%      | 0.0363262           | 0.0301387       |
| 7.40%      | 0.0363897           | 0.0300753       |
| 7.50%      | 0.0364320           | 0.0300331       |
| 7.65%      | 0.0364955           | 0.0299699       |
| 7.75%      | 0.0365379           | 0.0299278       |
| 8.15%      | 0.0367078           | 0.0297598       |
| 8.25%      | 0.0367503           | 0.0297179       |
| 8.65%      | 0.0369207           | 0.0295509       |
| 8.75%      | 0.0369634           | 0.0295093       |
| 8.90%      | 0.0370274           | 0.0294469       |
| 9.00%      | 0.0370701           | 0.0294054       |
| 9.15%      | 0.0371343           | 0.0293432       |
| 9.25%      | 0.0371771           | 0.0293018       |
| 9.50%      | 0.0372842           | 0.0291986       |
| 9.65%      | 0.0373485           | 0.0291367       |
| 9.75%      | 0.0373915           | 0.0290956       |
| 10.00%     | 0.0374989           | 0.0289928       |
| 10.25%     | 0.0376065           | 0.0288904       |
| 10.50%     | 0.0377143           | 0.0287883       |
| 10.75%     | 0.0378223           | 0.0286865       |
| 11.00%     | 0.0379304           | 0.0285849       |
| 11.25%     | 0.0380386           | 0.0284837       |

| 36 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0279604           | 0.0275752       |
| 1.75%      | 0.0284920           | 0.0269964       |
| 1.90%      | 0.0285537           | 0.0269303       |
| 2.00%      | 0.0285949           | 0.0268862       |
| 2.50%      | 0.0288014           | 0.0266668       |
| 2.60%      | 0.0288428           | 0.0266231       |
| 2.70%      | 0.0288842           | 0.0265794       |
| 2.75%      | 0.0289049           | 0.0265576       |
| 3.10%      | 0.0290503           | 0.0264054       |
| 3.90%      | 0.0293840           | 0.0260599       |
| 3.95%      | 0.0294050           | 0.0260384       |
| 4.00%      | 0.0294259           | 0.0260169       |
| 4.25%      | 0.0295307           | 0.0259098       |
| 4.65%      | 0.0296989           | 0.0257391       |
| 4.75%      | 0.0297411           | 0.0256966       |
| 4.90%      | 0.0298043           | 0.0256329       |
| 5.00%      | 0.0298465           | 0.0255905       |
| 5.18%      | 0.0299226           | 0.0255144       |
| 5.50%      | 0.0300581           | 0.0253794       |
| 5.75%      | 0.0301643           | 0.0252743       |
| 5.90%      | 0.0302280           | 0.0252115       |
| 6.00%      | 0.0302706           | 0.0251696       |
| 6.40%      | 0.0304412           | 0.0250028       |
| 6.48%      | 0.0304753           | 0.0249695       |
| 6.50%      | 0.0304839           | 0.0249612       |
| 6.65%      | 0.0305480           | 0.0248989       |
| 6.75%      | 0.0305908           | 0.0248575       |
| 6.90%      | 0.0306551           | 0.0247954       |
| 7.00%      | 0.0306980           | 0.0247541       |
| 7.25%      | 0.0308054           | 0.0246511       |
| 7.40%      | 0.0308699           | 0.0245894       |
| 7.50%      | 0.0309130           | 0.0245484       |
| 7.65%      | 0.0309777           | 0.0244870       |
| 7.75%      | 0.0310208           | 0.0244460       |
| 8.15%      | 0.0311938           | 0.0242830       |
| 8.25%      | 0.0312371           | 0.0242423       |
| 8.65%      | 0.0314107           | 0.0240803       |
| 8.75%      | 0.0314542           | 0.0240400       |
| 8.90%      | 0.0315194           | 0.0239795       |
| 9.00%      | 0.0315630           | 0.0239393       |
| 9.15%      | 0.0316284           | 0.0238790       |
| 9.25%      | 0.0316721           | 0.0238389       |
| 9.50%      | 0.0317813           | 0.0237389       |
| 9.65%      | 0.0318470           | 0.0236791       |
| 9.75%      | 0.0318908           | 0.0236392       |
| 10.00%     | 0.0320005           | 0.0235399       |
| 10.25%     | 0.0321104           | 0.0234409       |
| 10.50%     | 0.0322205           | 0.0233422       |
| 10.75%     | 0.0323308           | 0.0232438       |
| 11.00%     | 0.0324413           | 0.0231458       |
| 11.25%     | 0.0325521           | 0.0230481       |

| 39 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0258241           | 0.0254397       |
| 1.75%      | 0.0263574           | 0.0248649       |
| 1.90%      | 0.0264193           | 0.0247992       |
| 2.00%      | 0.0264606           | 0.0247555       |
| 2.50%      | 0.0266679           | 0.0245378       |
| 2.60%      | 0.0267095           | 0.0244944       |
| 2.70%      | 0.0267511           | 0.0244511       |
| 2.75%      | 0.0267719           | 0.0244295       |
| 3.10%      | 0.0269179           | 0.0242785       |
| 3.90%      | 0.0272534           | 0.0239361       |
| 3.95%      | 0.0272744           | 0.0239148       |
| 4.00%      | 0.0272955           | 0.0238936       |
| 4.25%      | 0.0274009           | 0.0237875       |
| 4.65%      | 0.0275700           | 0.0236185       |
| 4.75%      | 0.0276124           | 0.0235764       |
| 4.90%      | 0.0276761           | 0.0235133       |
| 5.00%      | 0.0277185           | 0.0234714       |
| 5.18%      | 0.0277951           | 0.0233960       |
| 5.50%      | 0.0279315           | 0.0232624       |
| 5.75%      | 0.0280383           | 0.0231585       |
| 5.90%      | 0.0281025           | 0.0230963       |
| 6.00%      | 0.0281453           | 0.0230549       |
| 6.40%      | 0.0283171           | 0.0228900       |
| 6.48%      | 0.0283515           | 0.0228571       |
| 6.50%      | 0.0283602           | 0.0228489       |
| 6.65%      | 0.0284248           | 0.0227874       |
| 6.75%      | 0.0284679           | 0.0227464       |
| 6.90%      | 0.0285327           | 0.0226851       |
| 7.00%      | 0.0285759           | 0.0226443       |
| 7.25%      | 0.0286841           | 0.0225425       |
| 7.40%      | 0.0287491           | 0.0224816       |
| 7.50%      | 0.0287926           | 0.0224411       |
| 7.65%      | 0.0288577           | 0.0223804       |
| 7.75%      | 0.0289012           | 0.0223401       |
| 8.15%      | 0.0290756           | 0.0221791       |
| 8.25%      | 0.0291193           | 0.0221390       |
| 8.65%      | 0.0292944           | 0.0219792       |
| 8.75%      | 0.0293382           | 0.0219394       |
| 8.90%      | 0.0294041           | 0.0218798       |
| 9.00%      | 0.0294481           | 0.0218401       |
| 9.15%      | 0.0295141           | 0.0217807       |
| 9.25%      | 0.0295581           | 0.0217412       |
| 9.50%      | 0.0296684           | 0.0216426       |
| 9.65%      | 0.0297347           | 0.0215836       |
| 9.75%      | 0.0297789           | 0.0215444       |
| 10.00%     | 0.0298897           | 0.0214465       |
| 10.25%     | 0.0300006           | 0.0213490       |
| 10.50%     | 0.0301118           | 0.0212518       |
| 10.75%     | 0.0302233           | 0.0211549       |
| 11.00%     | 0.0303349           | 0.0210585       |
| 11.25%     | 0.0304468           | 0.0209623       |

# SMARTLEASE PAYMENT FACTORS

TEXT

| 48 MONTHS  |                     |                 | 60 MONTHS  |                     |                 |
|------------|---------------------|-----------------|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR | LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0210174           | 0.0206348       | 0.45%      | 0.0168517           | 0.0164706       |
| 1.75%      | 0.0215548           | 0.0200693       | 1.75%      | 0.0173932           | 0.0159138       |
| 1.90%      | 0.0216173           | 0.0200048       | 1.90%      | 0.0174564           | 0.0158505       |
| 2.00%      | 0.0216590           | 0.0199619       | 2.00%      | 0.0174986           | 0.0158084       |
| 2.50%      | 0.0218685           | 0.0197483       | 2.50%      | 0.0177105           | 0.0155990       |
| 2.60%      | 0.0219105           | 0.0197058       | 2.60%      | 0.0177530           | 0.0155573       |
| 2.70%      | 0.0219526           | 0.0196634       | 2.70%      | 0.0177956           | 0.0155158       |
| 2.75%      | 0.0219737           | 0.0196422       | 2.75%      | 0.0178170           | 0.0154950       |
| 3.10%      | 0.0221214           | 0.0194944       | 3.10%      | 0.0179667           | 0.0153504       |
| 3.90%      | 0.0224613           | 0.0191596       | 3.90%      | 0.0183119           | 0.0150236       |
| 3.95%      | 0.0224827           | 0.0191388       | 3.95%      | 0.0183336           | 0.0150034       |
| 4.00%      | 0.0225040           | 0.0191181       | 4.00%      | 0.0183553           | 0.0149831       |
| 4.25%      | 0.0226110           | 0.0190145       | 4.25%      | 0.0184642           | 0.0148823       |
| 4.65%      | 0.0227828           | 0.0188497       | 4.65%      | 0.0186391           | 0.0147220       |
| 4.75%      | 0.0228259           | 0.0188087       | 4.75%      | 0.0186830           | 0.0146821       |
| 4.90%      | 0.0228906           | 0.0187473       | 4.90%      | 0.0187489           | 0.0146225       |
| 5.00%      | 0.0229337           | 0.0187064       | 5.00%      | 0.0187929           | 0.0145828       |
| 5.18%      | 0.0230116           | 0.0186330       | 5.18%      | 0.0188723           | 0.0145116       |
| 5.40%      | 0.0231069           | 0.0185437       | 5.40%      | 0.0189697           | 0.0144249       |
| 5.50%      | 0.0231504           | 0.0185031       | 5.50%      | 0.0190140           | 0.0143857       |
| 5.75%      | 0.0232591           | 0.0184021       | 5.75%      | 0.0191251           | 0.0142878       |
| 5.90%      | 0.0233245           | 0.0183417       | 5.90%      | 0.0191920           | 0.0142294       |
| 6.00%      | 0.0233682           | 0.0183016       | 6.00%      | 0.0192366           | 0.0141905       |
| 6.40%      | 0.0235433           | 0.0181415       | 6.40%      | 0.0194158           | 0.0140359       |
| 6.48%      | 0.0235784           | 0.0181096       | 6.48%      | 0.0194517           | 0.0140051       |
| 6.50%      | 0.0235872           | 0.0181017       | 6.50%      | 0.0194607           | 0.0139974       |
| 6.65%      | 0.0236531           | 0.0180420       | 6.65%      | 0.0195283           | 0.0139399       |
| 6.75%      | 0.0236971           | 0.0180023       | 6.75%      | 0.0195734           | 0.0139016       |
| 6.90%      | 0.0237632           | 0.0179429       | 6.90%      | 0.0196411           | 0.0138444       |
| 7.00%      | 0.0238074           | 0.0179034       | 7.00%      | 0.0196864           | 0.0138063       |
| 7.40%      | 0.0239844           | 0.0177461       | 7.00%      | 0.0196864           | 0.0138063       |
| 7.50%      | 0.0240287           | 0.0177069       | 7.50%      | 0.0199135           | 0.0136172       |
| 7.65%      | 0.0240954           | 0.0176482       | 7.65%      | 0.0199819           | 0.0135609       |
| 7.75%      | 0.0241398           | 0.0176092       | 7.75%      | 0.0200276           | 0.0135234       |
| 8.15%      | 0.0243182           | 0.0174538       | 8.15%      | 0.0202110           | 0.0133743       |
| 8.25%      | 0.0243629           | 0.0174152       | 8.25%      | 0.0202570           | 0.0133372       |
| 8.65%      | 0.0245423           | 0.0172611       | 8.65%      | 0.0204416           | 0.0131897       |
| 8.75%      | 0.0245872           | 0.0172228       | 8.75%      | 0.0204878           | 0.0131531       |
| 8.90%      | 0.0246547           | 0.0171654       | 8.90%      | 0.0205574           | 0.0130982       |
| 9.00%      | 0.0246998           | 0.0171272       | 9.00%      | 0.0206038           | 0.0130617       |
| 9.15%      | 0.0247675           | 0.0170700       | 9.15%      | 0.0206736           | 0.0130071       |
| 9.25%      | 0.0248127           | 0.0170320       | 9.25%      | 0.0207202           | 0.0129708       |
| 9.50%      | 0.0249258           | 0.0169372       | 9.50%      | 0.0208369           | 0.0128804       |
| 9.65%      | 0.0249938           | 0.0168806       | 9.65%      | 0.0209071           | 0.0128265       |
| 9.75%      | 0.0250392           | 0.0168429       | 9.75%      | 0.0209540           | 0.0127906       |



# GM LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## 2011 New GM Light Duty Commercial Vehicles

| CHEVROLET CUTAWAY/HIGH CUBE |       |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| EXPRESS CARGO VAN           | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| 3dr Van 1500                | 34    | 32    | 31    | 28    | 26    | 23    |
| 3dr Van 2500 135wb          | 34    | 32    | 31    | 28    | 26    | 23    |
| 3dr Van 2500 155wb          | 32    | 30    | 29    | 27    | 25    | 22    |
| 3dr Van 3500 135wb          | 32    | 30    | 29    | 27    | 25    | 21    |
| 3dr Van 3500 155wb (-ZP3)   | 32    | 30    | 29    | 27    | 25    | 21    |
| 3500 Cutaway                | 32    | 30    | 29    | 27    | 25    | 21    |
| deduct with Conversion      | 4     | 4     | 4     | 4     | 4     | 4     |

| EXPRESS CARGO VAN AWD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| 3dr Van 1500           | 32    | 30    | 29    | 27    | 25    | 22    |
| deduct with Conversion | 4     | 4     | 4     | 4     | 4     | 4     |

| EXPRESS PASSENGER             | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|-------------------------------|-------|-------|-------|-------|-------|-------|
| 3dr Van 1500 LS               | 30    | 28    | 27    | 25    | 23    | 20    |
| 3dr Van 1500 LT               | 33    | 31    | 30    | 27    | 25    | 22    |
| 3dr Van 2500 LS               | 34    | 32    | 31    | 28    | 26    | 23    |
| 3dr Van 2500 LT               | 36    | 34    | 32    | 29    | 28    | 25    |
| 3dr Van 3500 135wb 1LS        | 31    | 29    | 28    | 26    | 24    | 21    |
| 3dr Van 3500 135wb 2LS        | 30    | 28    | 27    | 25    | 23    | 20    |
| 3dr Van 3500 135wb 1LT        | 32    | 30    | 29    | 27    | 25    | 21    |
| 3dr Van 3500 135wb 2LT        | 32    | 30    | 29    | 26    | 24    | 21    |
| 3dr Van 3500 155wb 1LS (-ZP3) | 31    | 29    | 28    | 25    | 24    | 21    |
| 3dr Van 3500 155wb 2LS (-ZP3) | 31    | 29    | 28    | 26    | 24    | 21    |
| 3dr Van 3500 155wb 1LT (-ZP3) | 32    | 30    | 29    | 27    | 25    | 22    |
| 3dr Van 3500 155wb 2LT (-ZP3) | 32    | 30    | 29    | 27    | 25    | 22    |
| deduct with Conversion        | 4     | 4     | 4     | 4     | 4     | 4     |

| EXPRESS PASSENGER AWD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| 3dr Van 1500 LS        | 33    | 31    | 30    | 28    | 26    | 22    |
| 3dr Van 1500 LT        | 35    | 33    | 31    | 28    | 27    | 24    |
| deduct with Conversion | 4     | 4     | 4     | 4     | 4     | 4     |

| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 1500 2WD        | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck        | 40    | 39    | 38    | 36    | 34    | 30    |
| Reg Cab LT                | 39    | 38    | 37    | 35    | 33    | 29    |
| Ext Cab Work Truck        | 41    | 40    | 39    | 37    | 35    | 31    |
| Ext Cab LS                | 45    | 43    | 42    | 40    | 38    | 34    |
| Ext Cab LT                | 44    | 42    | 41    | 39    | 37    | 33    |
| Ext Cab LTZ               | 44    | 42    | 41    | 39    | 37    | 33    |
| Crew Cab Work Truck       | 44    | 42    | 41    | 39    | 37    | 32    |
| Crew Cab LS               | 46    | 45    | 44    | 42    | 40    | 35    |
| Crew Cab LT               | 45    | 44    | 43    | 41    | 39    | 35    |
| Crew Cab LTZ              | 43    | 41    | 40    | 38    | 36    | 32    |

## 2011 New GM Light Duty Commercial Vehicles

| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 1500 HYBRID 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Crew Cab 1HY              | 49    | 47    | 46    | 43    | 41    | 36    |
| Crew Cab 2HY              | 48    | 46    | 45    | 42    | 40    | 35    |

| SILVERADO 2500HD 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|----------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck   | 37    | 36    | 35    | 33    | 31    | 28    |
| Reg Cab LT           | 41    | 40    | 39    | 37    | 35    | 31    |
| Ext Cab Work Truck   | 41    | 39    | 38    | 36    | 34    | 31    |
| Ext Cab LT           | 43    | 41    | 40    | 38    | 36    | 32    |
| Ext Cab LTZ          | 44    | 42    | 41    | 39    | 37    | 33    |
| Crew Cab Work Truck  | 48    | 46    | 45    | 43    | 41    | 36    |
| Crew Cab LT          | 50    | 48    | 47    | 45    | 43    | 38    |
| Crew Cab LTZ         | 49    | 47    | 46    | 44    | 42    | 38    |

| SILVERADO 3500HD 2WD    | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|-------------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab SRW Work Truck  | 38    | 37    | 36    | 34    | 32    | 29    |
| Reg Cab DRW Work Truck  | 38    | 37    | 36    | 34    | 32    | 29    |
| Reg Cab SRW LT          | 42    | 41    | 40    | 38    | 36    | 32    |
| Reg Cab DRW LT          | 42    | 40    | 39    | 37    | 35    | 31    |
| Ext Cab SRW Work Truck  | 44    | 42    | 41    | 39    | 37    | 33    |
| Ext Cab DRW Work Truck  | 45    | 43    | 42    | 40    | 38    | 33    |
| Ext Cab SRW LT          | 45    | 44    | 43    | 41    | 39    | 34    |
| Ext Cab DRW LT          | 45    | 43    | 42    | 40    | 38    | 33    |
| Ext Cab SRW LTZ         | 45    | 44    | 43    | 41    | 39    | 34    |
| Ext Cab DRW LTZ         | 46    | 44    | 43    | 41    | 39    | 35    |
| Crew Cab SRW Work Truck | 50    | 48    | 47    | 45    | 43    | 38    |
| Crew Cab DRW Work Truck | 50    | 48    | 47    | 45    | 43    | 38    |
| Crew Cab SRW LT         | 51    | 49    | 48    | 46    | 44    | 39    |
| Crew Cab DRW LT         | 49    | 47    | 46    | 44    | 42    | 38    |
| Crew Cab SRW LTZ        | 50    | 48    | 47    | 45    | 43    | 38    |
| Crew Cab DRW LTZ        | 50    | 48    | 47    | 45    | 43    | 38    |

| SILVERADO 1500 4WD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 45    | 44    | 43    | 41    | 39    | 34    |
| Reg Cab LT          | 44    | 42    | 41    | 39    | 37    | 33    |
| Ext Cab Work Truck  | 46    | 44    | 43    | 41    | 39    | 35    |
| Ext Cab LS          | 49    | 47    | 46    | 44    | 42    | 37    |
| Ext Cab LT          | 47    | 46    | 45    | 43    | 41    | 36    |
| Ext Cab LTZ         | 47    | 45    | 44    | 42    | 40    | 36    |
| Crew Cab Work Truck | 46    | 45    | 44    | 42    | 40    | 35    |
| Crew Cab LS         | 50    | 48    | 47    | 45    | 43    | 38    |
| Crew Cab LT         | 48    | 47    | 46    | 44    | 42    | 37    |
| Crew Cab LTZ        | 46    | 45    | 44    | 42    | 40    | 36    |

| SILVERADO 1500 HYBRID 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 1HY              | 52    | 50    | 49    | 46    | 44    | 39    |
| Crew Cab 2HY              | 51    | 49    | 48    | 45    | 43    | 37    |

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| CHEVROLET CAB AND CHASSIS |                     |       |       |       |       |       |
|---------------------------|---------------------|-------|-------|-------|-------|-------|
| SILVERADO 2500HD 4WD      |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                           | Reg Cab Work Truck  | 43    | 41    | 40    | 38    | 36    |
|                           | Reg Cab LT          | 45    | 43    | 42    | 40    | 38    |
|                           | Ext Cab Work Truck  | 46    | 44    | 43    | 41    | 39    |
|                           | Ext Cab LT          | 45    | 44    | 43    | 41    | 39    |
|                           | Ext Cab LTZ         | 45    | 44    | 43    | 41    | 39    |
|                           | Crew Cab Work Truck | 53    | 51    | 50    | 47    | 45    |
|                           | Crew Cab LT         | 52    | 50    | 49    | 47    | 45    |
|                           | Crew Cab LTZ        | 51    | 49    | 48    | 46    | 44    |

| SILVERADO 3500HD 4WD |                         |       |       |       |       |       |
|----------------------|-------------------------|-------|-------|-------|-------|-------|
|                      |                         | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                      | Reg Cab SRW Work Truck  | 42    | 40    | 39    | 37    | 35    |
|                      | Reg Cab DRW Work Truck  | 42    | 40    | 39    | 37    | 35    |
|                      | Reg Cab SRW LT          | 48    | 47    | 46    | 44    | 42    |
|                      | Reg Cab DRW LT          | 47    | 46    | 45    | 43    | 41    |
|                      | Ext Cab SRW Work Truck  | 48    | 46    | 45    | 43    | 41    |
|                      | Ext Cab DRW Work Truck  | 49    | 47    | 46    | 44    | 42    |
|                      | Ext Cab SRW LT          | 50    | 48    | 47    | 45    | 43    |
|                      | Ext Cab DRW LT          | 48    | 46    | 45    | 43    | 41    |
|                      | Ext Cab SRW LTZ         | 49    | 47    | 46    | 44    | 42    |
|                      | Ext Cab DRW LTZ         | 50    | 48    | 47    | 45    | 43    |
|                      | Crew Cab SRW Work Truck | 53    | 51    | 50    | 48    | 46    |
|                      | Crew Cab DRW Work Truck | 53    | 51    | 50    | 48    | 46    |
|                      | Crew Cab SRW LT         | 54    | 52    | 51    | 49    | 47    |
|                      | Crew Cab DRW LT         | 53    | 51    | 50    | 47    | 45    |
|                      | Crew Cab SRW LTZ        | 52    | 50    | 49    | 47    | 45    |
|                      | Crew Cab DRW LTZ        | 53    | 51    | 50    | 48    | 46    |

| GMC CUTAWAY/HIGH CUBE |                           |       |       |       |       |       |
|-----------------------|---------------------------|-------|-------|-------|-------|-------|
| SAVANA CARGO VAN      |                           | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                       | 3dr Van 1500              | 34    | 32    | 31    | 28    | 27    |
|                       | 3dr Van 2500 135wb        | 35    | 33    | 32    | 29    | 27    |
|                       | 3dr Van 2500 155wb        | 32    | 30    | 29    | 27    | 25    |
|                       | 3dr Van 3500 135wb        | 32    | 30    | 29    | 27    | 25    |
|                       | 3dr Van 3500 155wb (-ZP3) | 32    | 30    | 29    | 27    | 25    |
|                       | 3500 Cutaway              | 32    | 30    | 29    | 27    | 25    |
|                       | deduct with Conversion    | 4     | 4     | 4     | 4     | 4     |

| SAVANA CARGO VAN AWD |                        |       |       |       |       |       |
|----------------------|------------------------|-------|-------|-------|-------|-------|
|                      |                        | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                      | 3dr Van 1500           | 31    | 29    | 28    | 26    | 24    |
|                      | deduct with Conversion | 4     | 4     | 4     | 4     | 4     |

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| GMC CUTAWAY/HIGH CUBE |                               |       |       |       |       |       |
|-----------------------|-------------------------------|-------|-------|-------|-------|-------|
| SAVANA PASSENGER      |                               | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                       | 3dr Van 1500 LS               | 30    | 28    | 27    | 25    | 23    |
|                       | 3dr Van 1500 LT               | 33    | 31    | 30    | 28    | 26    |
|                       | 3dr Van 2500 LS               | 35    | 33    | 31    | 28    | 26    |
|                       | 3dr Van 2500 LT               | 37    | 35    | 33    | 30    | 28    |
|                       | 3dr Van 3500 135wb 1LS        | 31    | 29    | 28    | 26    | 24    |
|                       | 3dr Van 3500 135wb 2LS        | 31    | 29    | 28    | 26    | 24    |
|                       | 3dr Van 3500 135wb 1LT        | 32    | 30    | 29    | 27    | 25    |
|                       | 3dr Van 3500 135wb 2LT        | 32    | 30    | 29    | 27    | 25    |
|                       | 3dr Van 3500 155wb 1LS (-ZP3) | 31    | 29    | 28    | 26    | 24    |
|                       | 3dr Van 3500 155wb 2LS (-ZP3) | 31    | 29    | 28    | 26    | 24    |
|                       | 3dr Van 3500 155wb 1LT (-ZP3) | 33    | 31    | 30    | 27    | 25    |
|                       | 3dr Van 3500 155wb 2LT (-ZP3) | 32    | 30    | 29    | 27    | 25    |
|                       | deduct with Conversion        | 4     | 4     | 4     | 4     | 4     |

| SAVANA PASSENGER AWD |                        |       |       |       |       |       |
|----------------------|------------------------|-------|-------|-------|-------|-------|
|                      |                        | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                      | 3dr Van 1500 LS        | 30    | 29    | 28    | 26    | 24    |
|                      | 3dr Van 1500 LT        | 33    | 31    | 30    | 28    | 26    |
|                      | deduct with Conversion | 4     | 4     | 4     | 4     | 4     |

| GMC CAB AND CHASSIS |                     |       |       |       |       |       |
|---------------------|---------------------|-------|-------|-------|-------|-------|
| SIERRA 1500 2WD     |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                     | Reg Cab Work Truck  | 42    | 40    | 39    | 37    | 35    |
|                     | Reg Cab SLE         | 39    | 37    | 36    | 34    | 32    |
|                     | Ext Cab Work Truck  | 43    | 41    | 40    | 38    | 36    |
|                     | Ext Cab SL          | 45    | 43    | 42    | 39    | 37    |
|                     | Ext Cab SLE         | 45    | 43    | 42    | 39    | 37    |
|                     | Ext Cab SLT         | 45    | 43    | 42    | 39    | 37    |
|                     | Crew Cab Work Truck | 45    | 43    | 42    | 39    | 37    |
|                     | Crew Cab SL         | 47    | 45    | 44    | 42    | 40    |
|                     | Crew Cab SLE        | 45    | 43    | 42    | 40    | 38    |
|                     | Crew Cab SLT        | 43    | 41    | 40    | 38    | 36    |

| SIERRA 1500 DENALI 2WD |          |       |       |       |       |       |
|------------------------|----------|-------|-------|-------|-------|-------|
|                        |          | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                        | Crew Cab | 45    | 43    | 42    | 40    | 38    |

| SIERRA 1500 HYBRID 2WD |              |       |       |       |       |       |
|------------------------|--------------|-------|-------|-------|-------|-------|
|                        |              | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                        | Crew Cab 3HA | 50    | 48    | 47    | 44    | 42    |
|                        | Crew Cab 3HB | 48    | 46    | 45    | 43    | 41    |

| SIERRA 2500HD 2WD |                     |       |       |       |       |       |
|-------------------|---------------------|-------|-------|-------|-------|-------|
|                   |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                   | Reg Cab Work Truck  | 38    | 37    | 36    | 34    | 32    |
|                   | Reg Cab SLE         | 41    | 39    | 38    | 36    | 34    |
|                   | Ext Cab Work Truck  | 42    | 40    | 39    | 37    | 35    |
|                   | Ext Cab SLE         | 42    | 40    | 39    | 37    | 35    |
|                   | Ext Cab SLT         | 43    | 41    | 40    | 38    | 36    |
|                   | Crew Cab Work Truck | 49    | 47    | 46    | 44    | 42    |
|                   | Crew Cab SLE        | 50    | 48    | 47    | 45    | 43    |
|                   | Crew Cab SLT        | 50    | 48    | 47    | 45    | 43    |

| SIERRA 2500HD DENALI 2WD |          |       |       |       |       |       |
|--------------------------|----------|-------|-------|-------|-------|-------|
|                          |          | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                          | Crew Cab | 53    | 51    | 50    | 48    | 46    |

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| GMC CAB AND CHASSIS |                         |       |       |       |       |       |
|---------------------|-------------------------|-------|-------|-------|-------|-------|
| SIERRA 3500HD 2WD   |                         | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                     | Reg Cab SRW Work Truck  | 41    | 39    | 38    | 36    | 34    |
|                     | Reg Cab DRW Work Truck  | 42    | 40    | 39    | 37    | 35    |
|                     | Reg Cab SRW SLE         | 44    | 42    | 41    | 39    | 37    |
|                     | Reg Cab DRW SLE         | 43    | 41    | 40    | 37    | 35    |
|                     | Ext Cab SRW Work Truck  | 45    | 43    | 42    | 40    | 38    |
|                     | Ext Cab DRW Work Truck  | 45    | 44    | 43    | 41    | 39    |
|                     | Ext Cab SRW SLE         | 45    | 43    | 42    | 40    | 38    |
|                     | Ext Cab DRW SLE         | 45    | 43    | 42    | 39    | 37    |
|                     | Ext Cab SRW SLT         | 46    | 45    | 44    | 42    | 40    |
|                     | Ext Cab DRW SLT         | 47    | 45    | 44    | 42    | 40    |
|                     | Crew Cab SRW Work Truck | 52    | 50    | 49    | 46    | 44    |
|                     | Crew Cab DRW Work Truck | 52    | 50    | 49    | 46    | 44    |
|                     | Crew Cab SRW SLE        | 52    | 50    | 49    | 46    | 44    |
|                     | Crew Cab DRW SLE        | 51    | 49    | 48    | 45    | 43    |
|                     | Crew Cab SRW SLT        | 50    | 48    | 47    | 45    | 43    |
|                     | Crew Cab DRW SLT        | 51    | 49    | 48    | 45    | 43    |

| SIERRA 3500HD DENALI 2WD |              |       |       |       |       |       |
|--------------------------|--------------|-------|-------|-------|-------|-------|
|                          |              | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                          | Crew Cab SRW | 54    | 52    | 51    | 48    | 46    |
|                          | Crew Cab DRW | 53    | 51    | 50    | 48    | 46    |

| SIERRA 1500 4WD |                     |       |       |       |       |       |
|-----------------|---------------------|-------|-------|-------|-------|-------|
|                 |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                 | Reg Cab Work Truck  | 46    | 44    | 43    | 41    | 39    |
|                 | Reg Cab SLE         | 43    | 41    | 40    | 38    | 36    |
|                 | Ext Cab Work Truck  | 47    | 45    | 44    | 42    | 40    |
|                 | Ext Cab SL          | 50    | 48    | 47    | 44    | 42    |
|                 | Ext Cab SLE         | 47    | 46    | 45    | 43    | 41    |
|                 | Ext Cab SLT         | 47    | 46    | 45    | 43    | 41    |
|                 | Crew Cab Work Truck | 46    | 45    | 44    | 42    | 40    |
|                 | Crew Cab SL         | 52    | 50    | 49    | 46    | 44    |
|                 | Crew Cab SLE        | 48    | 46    | 45    | 43    | 41    |
|                 | Crew Cab SLT        | 47    | 45    | 44    | 42    | 40    |

| SIERRA 1500 DENALI 4WD |          |       |       |       |       |       |
|------------------------|----------|-------|-------|-------|-------|-------|
|                        |          | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                        | Crew Cab | 48    | 46    | 45    | 43    | 41    |

| SIERRA 1500 HYBRID 4WD |              |       |       |       |       |       |
|------------------------|--------------|-------|-------|-------|-------|-------|
|                        |              | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                        | Crew Cab 3HA | 53    | 51    | 50    | 47    | 44    |
|                        | Crew Cab 3HB | 51    | 49    | 48    | 45    | 43    |

| SIERRA 2500HD 4WD |                     |       |       |       |       |       |
|-------------------|---------------------|-------|-------|-------|-------|-------|
|                   |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                   | Reg Cab Work Truck  | 45    | 43    | 42    | 39    | 37    |
|                   | Reg Cab SLE         | 45    | 43    | 42    | 40    | 38    |
|                   | Ext Cab Work Truck  | 47    | 45    | 44    | 42    | 40    |
|                   | Ext Cab SLE         | 48    | 46    | 45    | 43    | 41    |
|                   | Ext Cab SLT         | 46    | 44    | 43    | 41    | 39    |
|                   | Crew Cab Work Truck | 54    | 52    | 51    | 48    | 46    |
|                   | Crew Cab SLE        | 52    | 50    | 49    | 46    | 44    |
|                   | Crew Cab SLT        | 51    | 49    | 48    | 46    | 44    |

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| GMC CAB AND CHASSIS      |          |       |       |       |       |       |
|--------------------------|----------|-------|-------|-------|-------|-------|
| SIERRA 2500HD DENALI 4WD |          | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                          | Crew Cab | 54    | 52    | 51    | 49    | 47    |

| SIERRA 3500HD 4WD |                         |       |       |       |       |       |
|-------------------|-------------------------|-------|-------|-------|-------|-------|
|                   |                         | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                   | Reg Cab SRW Work Truck  | 44    | 42    | 41    | 39    | 37    |
|                   | Reg Cab DRW Work Truck  | 45    | 43    | 42    | 39    | 37    |
|                   | Reg Cab SRW SLE         | 49    | 47    | 46    | 44    | 42    |
|                   | Reg Cab DRW SLE         | 48    | 46    | 45    | 43    | 41    |
|                   | Ext Cab SRW Work Truck  | 50    | 48    | 47    | 45    | 43    |
|                   | Ext Cab DRW Work Truck  | 51    | 49    | 48    | 45    | 43    |
|                   | Ext Cab SRW SLE         | 52    | 50    | 49    | 46    | 44    |
|                   | Ext Cab DRW SLE         | 49    | 47    | 46    | 43    | 41    |
|                   | Ext Cab SRW SLT         | 50    | 48    | 47    | 45    | 43    |
|                   | Ext Cab DRW SLT         | 51    | 49    | 48    | 46    | 44    |
|                   | Crew Cab SRW Work Truck | 55    | 53    | 52    | 49    | 47    |
|                   | Crew Cab DRW Work Truck | 55    | 53    | 52    | 49    | 47    |
|                   | Crew Cab SRW SLE        | 56    | 54    | 52    | 49    | 47    |
|                   | Crew Cab DRW SLE        | 53    | 51    | 50    | 48    | 46    |
|                   | Crew Cab SRW SLT        | 53    | 51    | 50    | 48    | 46    |
|                   | Crew Cab DRW SLT        | 54    | 52    | 51    | 48    | 46    |

| SIERRA 3500HD DENALI 4WD |              |       |       |       |       |       |
|--------------------------|--------------|-------|-------|-------|-------|-------|
|                          |              | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo |
|                          | Crew Cab SRW | 57    | 55    | 53    | 50    | 48    |
|                          | Crew Cab DRW | 57    | 55    | 53    | 50    | 48    |

## 2010 New GM Light Duty Commercial Vehicles

| CHEVROLET CUTAWAY/HIGH CUBE |       |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| EXPRESS CARGO VAN           | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| 3dr Van 1500                | 28    | 26    | 25    | 23    | 22    | 19    |
| 3dr Van 2500 135wb          | 28    | 26    | 25    | 23    | 22    | 19    |
| 3dr Van 2500 155wb          | 27    | 25    | 24    | 22    | 21    | 18    |
| 3dr Van 3500 135wb          | 26    | 24    | 23    | 21    | 20    | 18    |
| 3dr Van 3500 155wb (-ZP3)   | 28    | 26    | 25    | 22    | 21    | 19    |
| 3500 Cutaway                | 28    | 26    | 25    | 22    | 21    | 19    |
| deduct with Conversion      | 4     | 4     | 4     | 4     | 4     | 4     |

| EXPRESS CARGO VAN AWD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| 3dr Van 1500           | 26    | 24    | 23    | 21    | 20    | 18    |
| deduct with Conversion | 4     | 4     | 4     | 4     | 4     | 4     |

| EXPRESS PASSENGER            | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------------|-------|-------|-------|-------|-------|-------|
| 3dr Van 1500 LS              | 25    | 23    | 22    | 20    | 19    | 17    |
| 3dr Van 1500 LT              | 27    | 25    | 24    | 21    | 20    | 18    |
| 3dr Van 2500 LS              | 26    | 24    | 23    | 21    | 20    | 17    |
| 3dr Van 2500 LT              | 26    | 24    | 23    | 21    | 20    | 18    |
| 3dr Van 3500 135wb LS        | 24    | 22    | 21    | 19    | 18    | 16    |
| 3dr Van 3500 135wb LT        | 25    | 23    | 22    | 20    | 19    | 17    |
| 3dr Van 3500 155wb LS (-ZP3) | 24    | 22    | 21    | 19    | 18    | 16    |
| 3dr Van 3500 155wb LT (-ZP3) | 25    | 23    | 22    | 20    | 19    | 17    |
| deduct with Conversion       | 4     | 4     | 4     | 4     | 4     | 4     |

| EXPRESS PASSENGER AWD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| 3dr Van 1500 LS        | 27    | 25    | 24    | 22    | 21    | 18    |
| 3dr Van 1500 LT        | 28    | 26    | 25    | 23    | 22    | 19    |
| deduct with Conversion | 4     | 4     | 4     | 4     | 4     | 4     |

| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 1500 2WD        | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck        | 32    | 31    | 30    | 28    | 27    | 24    |
| Reg Cab LT                | 31    | 30    | 29    | 28    | 26    | 23    |
| Ext Cab Work Truck        | 34    | 33    | 32    | 30    | 28    | 25    |
| Ext Cab LS                | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab LT                | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab LTZ               | 37    | 36    | 35    | 33    | 31    | 28    |
| Crew Cab Work Truck       | 35    | 34    | 33    | 31    | 29    | 26    |
| Crew Cab LS               | 38    | 37    | 36    | 34    | 32    | 28    |
| Crew Cab LT               | 36    | 35    | 34    | 33    | 31    | 27    |
| Crew Cab LTZ              | 35    | 34    | 33    | 32    | 30    | 27    |

| SILVERADO 1500 HYBRID 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 1HY              | 39    | 37    | 36    | 34    | 32    | 28    |
| Crew Cab 2HY              | 39    | 37    | 36    | 34    | 32    | 28    |

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| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 2500HD 2WD      | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck        | 27    | 26    | 26    | 25    | 24    | 21    |
| Reg Cab LT                | 31    | 30    | 29    | 28    | 26    | 23    |
| Ext Cab Work Truck        | 32    | 31    | 30    | 29    | 27    | 24    |
| Ext Cab LT                | 34    | 33    | 32    | 31    | 29    | 26    |
| Ext Cab LTZ               | 36    | 35    | 34    | 32    | 30    | 27    |
| Crew Cab Work Truck       | 41    | 40    | 39    | 37    | 35    | 31    |
| Crew Cab LT               | 40    | 39    | 38    | 36    | 34    | 30    |
| Crew Cab LTZ              | 42    | 40    | 39    | 37    | 35    | 32    |

| SILVERADO 3500HD 2WD    | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|-------------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab SRW Work Truck  | 33    | 32    | 31    | 29    | 28    | 25    |
| Reg Cab DRW Work Truck  | 33    | 32    | 31    | 29    | 28    | 25    |
| Reg Cab SRW LT          | 36    | 35    | 34    | 32    | 30    | 27    |
| Reg Cab DRW LT          | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab SRW Work Truck  | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab DRW Work Truck  | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab SRW LT          | 38    | 37    | 36    | 34    | 32    | 28    |
| Ext Cab DRW LT          | 37    | 36    | 35    | 33    | 31    | 28    |
| Ext Cab SRW LTZ         | 39    | 38    | 37    | 35    | 33    | 29    |
| Ext Cab DRW LTZ         | 39    | 38    | 37    | 35    | 33    | 29    |
| Crew Cab SRW Work Truck | 42    | 40    | 39    | 37    | 35    | 31    |
| Crew Cab DRW Work Truck | 42    | 41    | 40    | 38    | 36    | 32    |
| Crew Cab SRW LT         | 43    | 41    | 40    | 38    | 36    | 33    |
| Crew Cab DRW LT         | 42    | 40    | 39    | 37    | 35    | 32    |
| Crew Cab SRW LTZ        | 43    | 42    | 41    | 39    | 37    | 33    |
| Crew Cab DRW LTZ        | 42    | 41    | 40    | 38    | 36    | 32    |

| SILVERADO 1500 4WD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 38    | 37    | 36    | 34    | 32    | 28    |
| Reg Cab LT          | 39    | 38    | 37    | 35    | 33    | 29    |
| Ext Cab Work Truck  | 37    | 36    | 35    | 33    | 31    | 28    |
| Ext Cab LS          | 41    | 39    | 38    | 36    | 34    | 30    |
| Ext Cab LT          | 41    | 40    | 39    | 37    | 35    | 31    |
| Ext Cab LTZ         | 41    | 40    | 39    | 37    | 35    | 31    |
| Crew Cab Work Truck | 39    | 37    | 36    | 34    | 32    | 29    |
| Crew Cab LS         | 42    | 40    | 39    | 37    | 35    | 31    |
| Crew Cab LT         | 43    | 41    | 40    | 38    | 36    | 32    |
| Crew Cab LTZ        | 40    | 39    | 38    | 36    | 34    | 30    |

| SILVERADO 1500 HYBRID 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 1HY              | 41    | 39    | 38    | 36    | 34    | 30    |
| Crew Cab 2HY              | 41    | 39    | 38    | 36    | 34    | 30    |

| SILVERADO 2500HD 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|----------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck   | 35    | 34    | 33    | 31    | 29    | 26    |
| Reg Cab LT           | 37    | 36    | 35    | 33    | 31    | 28    |
| Ext Cab Work Truck   | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab LT           | 37    | 36    | 35    | 33    | 31    | 28    |
| Ext Cab LTZ          | 39    | 38    | 37    | 35    | 33    | 29    |
| Crew Cab Work Truck  | 45    | 43    | 42    | 40    | 38    | 34    |
| Crew Cab LT          | 43    | 41    | 40    | 38    | 36    | 32    |
| Crew Cab LTZ         | 44    | 42    | 41    | 39    | 37    | 33    |

## 2010 New GM Light Duty Commercial Vehicles

| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 3500HD 4WD      | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab SRW Work Truck    | 35    | 34    | 33    | 31    | 29    | 26    |
| Reg Cab DRW Work Truck    | 34    | 33    | 32    | 30    | 29    | 26    |
| Reg Cab SRW LT            | 39    | 38    | 37    | 35    | 33    | 29    |
| Reg Cab DRW LT            | 39    | 38    | 37    | 35    | 33    | 29    |
| Ext Cab SRW Work Truck    | 40    | 38    | 37    | 35    | 33    | 30    |
| Ext Cab DRW Work Truck    | 40    | 39    | 38    | 36    | 34    | 30    |
| Ext Cab SRW LT            | 42    | 40    | 39    | 37    | 35    | 32    |
| Ext Cab DRW LT            | 41    | 39    | 38    | 36    | 34    | 31    |
| Ext Cab SRW LTZ           | 42    | 40    | 39    | 37    | 35    | 31    |
| Ext Cab DRW LTZ           | 43    | 41    | 40    | 38    | 36    | 32    |
| Crew Cab SRW Work Truck   | 44    | 42    | 41    | 39    | 37    | 33    |
| Crew Cab DRW Work Truck   | 45    | 43    | 42    | 40    | 38    | 34    |
| Crew Cab SRW LT           | 45    | 44    | 43    | 41    | 39    | 35    |
| Crew Cab DRW LT           | 45    | 43    | 42    | 40    | 38    | 34    |
| Crew Cab SRW LTZ          | 45    | 43    | 42    | 40    | 38    | 34    |
| Crew Cab DRW LTZ          | 45    | 43    | 42    | 40    | 38    | 34    |

| GMC CUTAWAY/HIGH CUBE     |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SAVANA CARGO VAN          | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| 3dr Van 1500              | 27    | 25    | 24    | 22    | 21    | 18    |
| 3dr Van 2500 135wb        | 27    | 25    | 24    | 22    | 21    | 19    |
| 3dr Van 2500 155wb        | 26    | 24    | 23    | 21    | 20    | 17    |
| 3dr Van 3500 135wb        | 25    | 23    | 22    | 20    | 19    | 17    |
| 3dr Van 3500 155wb (-ZP3) | 26    | 24    | 23    | 21    | 20    | 18    |
| 3500 Cutaway              | 26    | 24    | 23    | 21    | 20    | 18    |
| deduct with Conversion    | 4     | 4     | 4     | 4     | 4     | 4     |

| SAVANA CARGO VAN AWD   |       |       |       |       |       |       |
|------------------------|-------|-------|-------|-------|-------|-------|
| SAVANA CARGO VAN AWD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| 3dr Van 1500           | 24    | 23    | 22    | 20    | 19    | 16    |
| deduct with Conversion | 4     | 4     | 4     | 4     | 4     | 4     |

| SAVANA PASSENGER             |       |       |       |       |       |       |
|------------------------------|-------|-------|-------|-------|-------|-------|
| SAVANA PASSENGER             | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| 3dr Van 1500 LS              | 25    | 23    | 22    | 20    | 19    | 17    |
| 3dr Van 1500 LT              | 27    | 25    | 24    | 22    | 21    | 18    |
| 3dr Van 2500 LS              | 25    | 23    | 22    | 20    | 19    | 17    |
| 3dr Van 2500 LT              | 26    | 24    | 23    | 21    | 20    | 18    |
| 3dr Van 3500 135wb LS        | 24    | 22    | 21    | 19    | 18    | 16    |
| 3dr Van 3500 135wb LT        | 25    | 23    | 22    | 20    | 19    | 17    |
| 3dr Van 3500 155wb LS (-ZP3) | 24    | 22    | 21    | 19    | 18    | 16    |
| 3dr Van 3500 155wb LT (-ZP3) | 25    | 23    | 22    | 20    | 19    | 17    |
| deduct with Conversion       | 4     | 4     | 4     | 4     | 4     | 4     |

| SAVANA PASSENGER AWD   |       |       |       |       |       |       |
|------------------------|-------|-------|-------|-------|-------|-------|
| SAVANA PASSENGER AWD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| 3dr Van 1500 135wb LS  | 26    | 24    | 23    | 21    | 20    | 18    |
| 3dr Van 1500 135wb LT  | 27    | 25    | 24    | 22    | 21    | 18    |
| deduct with Conversion | 4     | 4     | 4     | 4     | 4     | 4     |

## 2010 New GM Light Duty Commercial Vehicles

| GMC CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 1500 2WD     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck  | 34    | 33    | 32    | 30    | 28    | 25    |
| Reg Cab SLE         | 31    | 30    | 29    | 28    | 26    | 23    |
| Ext Cab Work Truck  | 35    | 34    | 33    | 31    | 29    | 25    |
| Ext Cab SL          | 37    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab SLT         | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab SLE         | 36    | 35    | 34    | 32    | 30    | 26    |
| Crew Cab Work Truck | 36    | 35    | 34    | 32    | 30    | 26    |
| Crew Cab SL         | 38    | 37    | 36    | 34    | 32    | 28    |
| Crew Cab SLE        | 36    | 35    | 34    | 32    | 30    | 27    |
| Crew Cab SLT        | 35    | 34    | 33    | 31    | 29    | 26    |

| SIERRA 1500 DENALI 2WD |       |       |       |       |       |       |
|------------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 1500 DENALI 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Crew Cab               | 37    | 36    | 35    | 33    | 31    | 27    |

| SIERRA 1500 HYBRID 2WD |       |       |       |       |       |       |
|------------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 1500 HYBRID 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Crew Cab 3HA           | 39    | 37    | 36    | 34    | 32    | 28    |
| Crew Cab 3HB           | 38    | 36    | 35    | 33    | 31    | 27    |

| SIERRA 2500HD 2WD   |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 2500HD 2WD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck  | 28    | 27    | 26    | 25    | 24    | 21    |
| Reg Cab SLE         | 32    | 31    | 30    | 28    | 26    | 23    |
| Ext Cab Work Truck  | 33    | 32    | 31    | 29    | 27    | 24    |
| Ext Cab SLE         | 34    | 33    | 32    | 30    | 28    | 25    |
| Ext Cab SLT         | 36    | 35    | 34    | 32    | 30    | 27    |
| Crew Cab Work Truck | 42    | 40    | 39    | 37    | 35    | 31    |
| Crew Cab SLE        | 41    | 39    | 38    | 36    | 34    | 30    |
| Crew Cab SLT        | 42    | 40    | 39    | 37    | 35    | 31    |

| SIERRA 3500HD 2WD       |       |       |       |       |       |       |
|-------------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 3500HD 2WD       | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab SRW Work Truck  | 33    | 32    | 31    | 29    | 27    | 24    |
| Reg Cab DRW Work Truck  | 33    | 32    | 31    | 29    | 27    | 24    |
| Reg Cab DRW SLE         | 36    | 35    | 34    | 32    | 30    | 27    |
| Reg Cab SRW SLE         | 36    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab SRW Work Truck  | 37    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab DRW Work Truck  | 37    | 35    | 34    | 32    | 30    | 27    |
| Ext Cab SRW SLE         | 38    | 36    | 35    | 33    | 31    | 28    |
| Ext Cab DRW SLE         | 38    | 36    | 35    | 33    | 31    | 28    |
| Ext Cab SRW SLT         | 39    | 38    | 37    | 35    | 33    | 29    |
| Ext Cab DRW SLT         | 40    | 38    | 37    | 35    | 33    | 29    |
| Crew Cab SRW Work Truck | 43    | 41    | 40    | 38    | 36    | 32    |
| Crew Cab DRW Work Truck | 44    | 42    | 41    | 39    | 37    | 32    |
| Crew Cab SRW SLE        | 44    | 42    | 41    | 39    | 37    | 32    |
| Crew Cab DRW SLE        | 43    | 41    | 40    | 37    | 35    | 31    |
| Crew Cab SRW SLT        | 43    | 41    | 40    | 38    | 36    | 32    |
| Crew Cab DRW SLT        | 43    | 41    | 40    | 38    | 36    | 32    |

## 2010 New GM Light Duty Commercial Vehicles

| GMC CAB AND CHASSIS |                     |          |          |          |          |          |          |
|---------------------|---------------------|----------|----------|----------|----------|----------|----------|
| SIERRA 1500 4WD     |                     | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|                     | Reg Cab Work Truck  | 39       | 37       | 36       | 34       | 32       | 28       |
|                     | Reg Cab SLE         | 37       | 36       | 35       | 33       | 31       | 27       |
|                     | Ext Cab Work Truck  | 39       | 37       | 36       | 34       | 32       | 28       |
|                     | Ext Cab SL          | 41       | 40       | 39       | 37       | 35       | 30       |
|                     | Ext Cab SLE         | 41       | 39       | 38       | 36       | 34       | 30       |
|                     | Ext Cab SLT         | 40       | 38       | 37       | 35       | 33       | 29       |
|                     | Crew Cab Work Truck | 38       | 37       | 36       | 34       | 32       | 28       |
|                     | Crew Cab SL         | 42       | 40       | 39       | 37       | 35       | 31       |
|                     | Crew Cab SLE        | 41       | 39       | 38       | 36       | 34       | 30       |
|                     | Crew Cab SLT        | 38       | 37       | 36       | 34       | 32       | 28       |

| SIERRA 1500 DENALI 4WD |          | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|------------------------|----------|----------|----------|----------|----------|----------|----------|
|                        | Crew Cab | 41       | 39       | 38       | 36       | 34       | 30       |

| SIERRA 1500 HYBRID 4WD |              | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|------------------------|--------------|----------|----------|----------|----------|----------|----------|
|                        | Crew Cab 3HA | 43       | 41       | 40       | 37       | 35       | 31       |
|                        | Crew Cab 3HB | 41       | 39       | 38       | 35       | 33       | 29       |

| SIERRA 2500HD 4WD |                     | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|-------------------|---------------------|----------|----------|----------|----------|----------|----------|
|                   | Reg Cab Work Truck  | 35       | 34       | 33       | 31       | 29       | 26       |
|                   | Reg Cab SLE         | 37       | 36       | 35       | 33       | 31       | 28       |
|                   | Ext Cab Work Truck  | 36       | 35       | 34       | 32       | 30       | 27       |
|                   | Ext Cab SLE         | 38       | 36       | 35       | 33       | 31       | 28       |
|                   | Ext Cab SLT         | 39       | 37       | 36       | 34       | 32       | 29       |
|                   | Crew Cab Work Truck | 45       | 44       | 43       | 41       | 39       | 34       |
|                   | Crew Cab SLE        | 43       | 41       | 40       | 38       | 36       | 32       |
|                   | Crew Cab SLT        | 44       | 42       | 41       | 39       | 37       | 33       |

| SIERRA 3500HD 4WD |                         | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|-------------------|-------------------------|----------|----------|----------|----------|----------|----------|
|                   | Reg Cab SRW Work Truck  | 36       | 34       | 33       | 31       | 29       | 26       |
|                   | Reg Cab DRW Work Truck  | 36       | 35       | 34       | 32       | 30       | 26       |
|                   | Reg Cab SRW SLE         | 39       | 37       | 36       | 34       | 32       | 29       |
|                   | Reg Cab DRW SLE         | 39       | 37       | 36       | 34       | 32       | 29       |
|                   | Ext Cab SRW Work Truck  | 42       | 40       | 39       | 36       | 34       | 31       |
|                   | Ext Cab DRW Work Truck  | 42       | 40       | 39       | 36       | 34       | 31       |
|                   | Ext Cab SRW SLE         | 43       | 41       | 40       | 38       | 36       | 32       |
|                   | Ext Cab DRW SLE         | 42       | 40       | 39       | 37       | 35       | 31       |
|                   | Ext Cab SRW SLT         | 43       | 41       | 40       | 38       | 36       | 32       |
|                   | Ext Cab DRW SLT         | 43       | 41       | 40       | 38       | 36       | 32       |
|                   | Crew Cab SRW Work Truck | 45       | 44       | 43       | 41       | 39       | 34       |
|                   | Crew Cab DRW Work Truck | 45       | 44       | 43       | 41       | 39       | 34       |
|                   | Crew Cab SRW SLE        | 46       | 44       | 43       | 41       | 39       | 35       |
|                   | Crew Cab DRW SLE        | 45       | 43       | 42       | 39       | 37       | 33       |
|                   | Crew Cab SRW SLT        | 45       | 44       | 43       | 41       | 39       | 34       |
|                   | Crew Cab DRW SLT        | 45       | 43       | 42       | 40       | 38       | 34       |

## CHRYSLER LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

### 2011 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS         |  |       |       |       |       |       |
|-----------------------------|--|-------|-------|-------|-------|-------|
| RAM 1500 2WD                |  | 24 mo | 27 mo | 30 mo | 36 mo | 48 mo |
| Reg Cab ST (&2TA)           |  | 38    | 37    | 36    | 35    | 33    |
| Reg Cab SLT (&2TG)          |  | 40    | 39    | 38    | 37    | 35    |
| Reg Cab Tradesman (&2TB)    |  | 40    | 39    | 38    | 37    | 35    |
| Reg Cab Adventurer (&2TC)   |  | 41    | 40    | 39    | 38    | 36    |
| Reg Cab Outdoorsman (&2TT)  |  | 38    | 37    | 36    | 35    | 33    |
| Reg Cab Sport               |  | 38    | 37    | 37    | 36    | 34    |
| Quad Cab ST                 |  | 42    | 41    | 40    | 39    | 37    |
| Quad Cab SLT (&2TG)         |  | 43    | 42    | 41    | 39    | 37    |
| Quad Cab Lone Star (&2TY)   |  | 43    | 42    | 41    | 40    | 38    |
| Quad Cab Big Horn (&2TZ)    |  | 43    | 42    | 41    | 40    | 38    |
| Quad Cab Outdoorsman (&2TT) |  | 42    | 41    | 40    | 39    | 37    |
| Quad Cab Sport              |  | 42    | 41    | 40    | 39    | 37    |
| Quad Cab Laramie            |  | 40    | 39    | 39    | 38    | 36    |
| Crew Cab ST                 |  | 46    | 45    | 44    | 42    | 40    |
| Crew Cab SLT (&2TG)         |  | 44    | 43    | 42    | 41    | 39    |
| Crew Cab Lone Star (&2TY)   |  | 44    | 43    | 42    | 41    | 39    |
| Crew Cab Big Horn (&2TZ)    |  | 45    | 44    | 43    | 41    | 39    |
| Crew Cab Outdoorsman (&2TT) |  | 44    | 43    | 42    | 40    | 38    |
| Crew Cab Sport              |  | 43    | 42    | 41    | 40    | 38    |
| Crew Cab Laramie            |  | 42    | 41    | 40    | 39    | 37    |
| Crew Cab Laramie Longhorn   |  | 41    | 40    | 39    | 38    | 36    |

| RAM 2500 2WD                |  |       |       |       |       |       |
|-----------------------------|--|-------|-------|-------|-------|-------|
|                             |  | 24 mo | 27 mo | 30 mo | 36 mo | 48 mo |
| Reg Cab ST                  |  | 35    | 34    | 33    | 32    | 30    |
| Reg Cab SLT (&2TG)          |  | 34    | 33    | 32    | 31    | 29    |
| Reg Cab Outdoorsman (&2TT)  |  | 33    | 32    | 32    | 31    | 29    |
| Crew Cab ST                 |  | 39    | 38    | 37    | 36    | 34    |
| Crew Cab SLT (&2TG)         |  | 37    | 36    | 35    | 34    | 32    |
| Crew Cab Lone Star (&2TY)   |  | 36    | 35    | 34    | 33    | 31    |
| Crew Cab Big Horn (&2TZ)    |  | 36    | 35    | 34    | 33    | 31    |
| Crew Cab Outdoorsman (&2TT) |  | 37    | 36    | 35    | 34    | 32    |
| Crew Cab Laramie            |  | 38    | 37    | 37    | 36    | 34    |
| Crew Cab Laramie Longhorn   |  | 37    | 36    | 35    | 34    | 32    |
| Mega Cab SLT (&2TG)         |  | 38    | 37    | 36    | 35    | 33    |
| Mega Cab Lone Star (&2TY)   |  | 38    | 37    | 36    | 35    | 33    |
| Mega Cab Big Horn (&2TZ)    |  | 38    | 37    | 36    | 35    | 33    |
| Mega Cab Outdoorsman (&2TT) |  | 38    | 37    | 37    | 36    | 34    |
| Mega Cab Laramie            |  | 40    | 39    | 38    | 37    | 35    |
| Mega Cab Laramie Longhorn   |  | 38    | 37    | 36    | 35    | 33    |
| deduct w/o AutoTran         |  | 2     | 2     | 2     | 2     | 2     |

### 2011 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS         |  |       |       |       |       |       |
|-----------------------------|--|-------|-------|-------|-------|-------|
| RAM 3500 2WD                |  | 24 mo | 27 mo | 30 mo | 36 mo | 48 mo |
| Reg Cab ST                  |  | 43    | 42    | 41    | 39    | 37    |
| Reg Cab SLT (&2TG)          |  | 40    | 39    | 38    | 37    | 35    |
| Crew Cab ST                 |  | 45    | 44    | 43    | 41    | 39    |
| Crew Cab SLT                |  | 40    | 39    | 38    | 37    | 35    |
| Crew Cab Lone Star (&2TY)   |  | 39    | 38    | 38    | 37    | 35    |
| Crew Cab Big Horn (&2TZ)    |  | 40    | 39    | 38    | 37    | 35    |
| Crew Cab Outdoorsman (&2TT) |  | 42    | 41    | 40    | 38    | 36    |
| Crew Cab Laramie            |  | 42    | 41    | 40    | 39    | 37    |
| Crew Cab Laramie Longhorn   |  | 41    | 40    | 39    | 38    | 36    |
| Mega Cab SLT (&2TG)         |  | 42    | 41    | 40    | 39    | 37    |
| Mega Cab Lone Star (&2TY)   |  | 42    | 41    | 40    | 39    | 37    |
| Mega Cab Big Horn (&2TZ)    |  | 42    | 41    | 40    | 39    | 37    |
| Mega Cab Outdoorsman (&2TT) |  | 44    | 43    | 42    | 40    | 38    |
| Mega Cab Laramie            |  | 44    | 43    | 42    | 40    | 38    |
| Mega Cab Laramie Longhorn   |  | 43    | 42    | 41    | 40    | 38    |
| deduct w/o AutoTran         |  | 2     | 2     | 2     | 2     | 2     |

| RAM 1500 4WD                |  |       |       |       |       |       |
|-----------------------------|--|-------|-------|-------|-------|-------|
|                             |  | 24 mo | 27 mo | 30 mo | 36 mo | 48 mo |
| Reg Cab ST (&2TA)           |  | 39    | 38    | 37    | 36    | 34    |
| Reg Cab SLT (&2TG)          |  | 42    | 41    | 40    | 39    | 37    |
| Reg Cab Tradesman (&2TB)    |  | 40    | 39    | 39    | 38    | 36    |
| Reg Cab Adventurer (&2TC)   |  | 41    | 40    | 39    | 38    | 36    |
| Reg Cab Outdoorsman (&2TT)  |  | 41    | 40    | 39    | 38    | 36    |
| Reg Cab Sport               |  | 42    | 41    | 40    | 39    | 37    |
| Quad Cab ST                 |  | 45    | 44    | 43    | 41    | 39    |
| Quad Cab SLT (&2TG)         |  | 45    | 44    | 43    | 42    | 40    |
| Quad Cab Lone Star (&2TY)   |  | 46    | 45    | 44    | 42    | 40    |
| Quad Cab Big Horn (&2TZ)    |  | 46    | 45    | 44    | 42    | 40    |
| Quad Cab Outdoorsman (&2TT) |  | 45    | 44    | 43    | 42    | 40    |
| Quad Cab Sport              |  | 44    | 43    | 42    | 41    | 39    |
| Quad Cab Laramie            |  | 44    | 43    | 42    | 41    | 39    |
| Crew Cab ST                 |  | 47    | 46    | 45    | 44    | 42    |
| Crew Cab SLT (&2TG)         |  | 46    | 45    | 44    | 43    | 41    |
| Crew Cab Lone Star (&2TY)   |  | 47    | 46    | 45    | 43    | 41    |
| Crew Cab Big Horn (&2TZ)    |  | 47    | 46    | 45    | 43    | 41    |
| Crew Cab Outdoorsman (&2TT) |  | 46    | 45    | 44    | 42    | 40    |
| Crew Cab Sport              |  | 45    | 44    | 43    | 41    | 39    |
| Crew Cab Laramie            |  | 43    | 42    | 41    | 40    | 38    |
| Crew Cab Laramie Longhorn   |  | 42    | 41    | 40    | 39    | 37    |

## 2011 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS |                             |          |          |          |          |          |          |
|---------------------|-----------------------------|----------|----------|----------|----------|----------|----------|
| RAM 2500 4WD        |                             | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|                     | Reg Cab ST                  | 39       | 38       | 37       | 36       | 34       | 30       |
|                     | Reg Cab SLT (&2TG)          | 38       | 37       | 36       | 35       | 33       | 29       |
|                     | Reg Cab Outdoorsman (&2TT)  | 38       | 37       | 36       | 35       | 33       | 29       |
|                     | Crew Cab ST                 | 44       | 43       | 42       | 40       | 38       | 34       |
|                     | Crew Cab SLT (&2TG)         | 40       | 39       | 38       | 37       | 35       | 31       |
|                     | Crew Cab Lone Star (&2TY)   | 40       | 39       | 38       | 37       | 35       | 31       |
|                     | Crew Cab Big Horn (&2TZ)    | 40       | 39       | 38       | 37       | 35       | 31       |
|                     | Crew Cab Outdoorsman (&2TT) | 40       | 39       | 38       | 37       | 35       | 31       |
|                     | Crew Cab Laramie            | 42       | 41       | 40       | 39       | 37       | 32       |
|                     | Crew Cab Laramie Longhorn   | 39       | 38       | 38       | 37       | 35       | 30       |
|                     | Crew Cab Power Wagon        | 40       | 39       | 38       | 37       | 35       | 31       |
|                     | Mega Cab SLT (&2TG)         | 42       | 41       | 40       | 39       | 37       | 32       |
|                     | Mega Cab Lone Star (&2TY)   | 42       | 41       | 40       | 39       | 37       | 32       |
|                     | Mega Cab Big Horn (&2TZ)    | 42       | 41       | 40       | 39       | 37       | 32       |
|                     | Mega Cab Outdoorsman (&2TT) | 42       | 41       | 40       | 39       | 37       | 32       |
|                     | Mega Cab Laramie            | 42       | 41       | 40       | 39       | 37       | 33       |
|                     | Mega Cab Laramie Longhorn   | 41       | 40       | 39       | 38       | 36       | 32       |
|                     | deduct w/o AutoTran         | 2        | 2        | 2        | 2        | 2        | 2        |

| RAM 3500 4WD |                             | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|--------------|-----------------------------|----------|----------|----------|----------|----------|----------|
|              | Reg Cab ST                  | 47       | 46       | 45       | 43       | 41       | 36       |
|              | Reg Cab SLT                 | 45       | 44       | 43       | 41       | 39       | 34       |
|              | Crew Cab ST                 | 49       | 48       | 47       | 46       | 44       | 38       |
|              | Crew Cab SLT (&2TG)         | 45       | 44       | 43       | 42       | 40       | 35       |
|              | Crew Cab Lone Star (&2TY)   | 45       | 44       | 43       | 41       | 39       | 34       |
|              | Crew Cab Big Horn (&2TZ)    | 45       | 44       | 43       | 41       | 39       | 34       |
|              | Crew Cab Outdoorsman (&2TT) | 46       | 45       | 44       | 43       | 41       | 35       |
|              | Crew Cab Laramie            | 46       | 45       | 44       | 43       | 41       | 35       |
|              | Crew Cab Laramie Longhorn   | 46       | 45       | 44       | 42       | 40       | 35       |
|              | Mega Cab SLT (&2TG)         | 47       | 46       | 45       | 43       | 41       | 36       |
|              | Mega Cab Lone Star (&2TY)   | 47       | 46       | 45       | 43       | 41       | 36       |
|              | Mega Cab Big Horn (&2TZ)    | 47       | 46       | 45       | 43       | 41       | 36       |
|              | Mega Cab Outdoorsman (&2TT) | 48       | 47       | 46       | 45       | 43       | 37       |
|              | Mega Cab Laramie            | 48       | 47       | 46       | 45       | 43       | 37       |
|              | Mega Cab Laramie Longhorn   | 47       | 46       | 45       | 44       | 42       | 37       |
|              | deduct w/o AutoTran         | 2        | 2        | 2        | 2        | 2        | 2        |



## 2010 New Chrysler Light Duty Commercial Vehicles

| DODGE CAB AND CHASSIS |                  |       |       |       |       |       |       |
|-----------------------|------------------|-------|-------|-------|-------|-------|-------|
| RAM 1500 2WD          |                  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|                       | Reg Cab ST       | 31    | 30    | 30    | 29    | 27    | 23    |
|                       | Reg Cab TRX      | 35    | 34    | 33    | 32    | 30    | 26    |
|                       | Reg Cab SLT      | 34    | 33    | 32    | 31    | 29    | 26    |
|                       | Reg Cab Sport    | 33    | 32    | 31    | 30    | 28    | 25    |
|                       | Quad Cab ST      | 36    | 35    | 34    | 33    | 31    | 27    |
|                       | Quad Cab TRX     | 37    | 36    | 35    | 33    | 31    | 27    |
|                       | Quad Cab SLT     | 36    | 35    | 34    | 33    | 31    | 27    |
|                       | Quad Cab Sport   | 36    | 35    | 34    | 33    | 31    | 27    |
|                       | Quad Cab Laramie | 33    | 32    | 31    | 30    | 28    | 24    |
|                       | Crew Cab ST      | 40    | 39    | 38    | 37    | 35    | 30    |
|                       | Crew Cab TRX     | 38    | 37    | 36    | 35    | 33    | 28    |
|                       | Crew Cab SLT     | 37    | 36    | 35    | 34    | 32    | 28    |
|                       | Crew Cab Sport   | 37    | 36    | 35    | 33    | 31    | 27    |
|                       | Crew Cab Laramie | 34    | 33    | 32    | 31    | 29    | 25    |

| RAM 2500 2WD |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------|---------------------|-------|-------|-------|-------|-------|-------|
|              | Reg Cab ST          | 26    | 25    | 25    | 24    | 22    | 19    |
|              | Reg Cab SLT         | 26    | 25    | 25    | 24    | 22    | 19    |
|              | Crew Cab ST         | 30    | 29    | 29    | 28    | 26    | 23    |
|              | Crew Cab TRX        | 29    | 28    | 27    | 26    | 24    | 21    |
|              | Crew Cab SLT        | 28    | 27    | 27    | 26    | 24    | 21    |
|              | Crew Cab Laramie    | 29    | 28    | 28    | 27    | 25    | 22    |
|              | Mega Cab SLT        | 29    | 28    | 28    | 27    | 25    | 22    |
|              | Mega Cab Laramie    | 29    | 28    | 28    | 27    | 25    | 22    |
|              | deduct w/o AutoTran | 2     | 2     | 2     | 2     | 2     | 2     |

| RAM 3500 2WD |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------|---------------------|-------|-------|-------|-------|-------|-------|
|              | Reg Cab ST          | 33    | 32    | 31    | 30    | 28    | 24    |
|              | Reg Cab SLT         | 31    | 30    | 29    | 28    | 26    | 23    |
|              | Crew Cab ST         | 38    | 37    | 36    | 35    | 33    | 29    |
|              | Crew Cab SLT        | 34    | 33    | 32    | 31    | 29    | 26    |
|              | Crew Cab Laramie    | 35    | 34    | 33    | 32    | 30    | 26    |
|              | Mega Cab SLT        | 36    | 35    | 34    | 32    | 30    | 26    |
|              | Mega Cab Laramie    | 35    | 34    | 33    | 32    | 30    | 26    |
|              | deduct w/o AutoTran | 2     | 2     | 2     | 2     | 2     | 2     |

## 2010 New Chrysler Light Duty Commercial Vehicles

| DODGE CAB AND CHASSIS |                  |          |          |          |          |          |          |
|-----------------------|------------------|----------|----------|----------|----------|----------|----------|
| RAM 1500 4WD          |                  | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|                       | Reg Cab ST       | 34       | 33       | 32       | 31       | 29       | 25       |
|                       | Reg Cab TRX      | 36       | 35       | 34       | 33       | 31       | 27       |
|                       | Reg Cab SLT      | 35       | 34       | 33       | 32       | 30       | 26       |
|                       | Reg Cab Sport    | 36       | 35       | 34       | 32       | 30       | 26       |
|                       | Quad Cab ST      | 38       | 37       | 36       | 35       | 33       | 29       |
|                       | Quad Cab TRX     | 38       | 37       | 36       | 35       | 33       | 28       |
|                       | Quad Cab SLT     | 38       | 37       | 36       | 34       | 32       | 28       |
|                       | Quad Cab Sport   | 38       | 37       | 36       | 34       | 32       | 28       |
|                       | Quad Cab Laramie | 35       | 34       | 33       | 32       | 30       | 26       |
|                       | Crew Cab ST      | 40       | 39       | 38       | 37       | 35       | 30       |
|                       | Crew Cab TRX     | 39       | 38       | 37       | 36       | 34       | 29       |
|                       | Crew Cab SLT     | 37       | 36       | 35       | 33       | 31       | 27       |
|                       | Crew Cab Sport   | 38       | 37       | 36       | 35       | 33       | 29       |
|                       | Crew Cab Laramie | 34       | 33       | 32       | 31       | 29       | 26       |

| RAM 2500 4WD |                     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------|---------------------|-------|-------|-------|-------|-------|-------|
|              | Reg Cab ST          | 30    | 29    | 29    | 28    | 26    | 23    |
|              | Reg Cab SLT         | 29    | 28    | 28    | 27    | 25    | 22    |
|              | Crew Cab ST         | 36    | 35    | 34    | 33    | 31    | 27    |
|              | Crew Cab TRX        | 34    | 33    | 32    | 31    | 29    | 25    |
|              | Crew Cab SLT        | 34    | 33    | 32    | 31    | 29    | 25    |
|              | Crew Cab Laramie    | 33    | 32    | 31    | 30    | 28    | 25    |
|              | Mega Cab SLT        | 34    | 33    | 32    | 31    | 29    | 26    |
|              | Mega Cab Laramie    | 34    | 33    | 32    | 31    | 29    | 26    |
|              | deduct w/o AutoTran | 2     | 2     | 2     | 2     | 2     | 2     |

| RAM 3500 4WD |                                       | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------|---------------------------------------|-------|-------|-------|-------|-------|-------|
|              | Reg Cab ST                            | 37    | 36    | 35    | 33    | 31    | 27    |
|              | Reg Cab SLT                           | 34    | 33    | 32    | 31    | 29    | 26    |
|              | Crew Cab ST                           | 42    | 41    | 40    | 39    | 37    | 32    |
|              | Crew Cab SLT                          | 38    | 37    | 36    | 35    | 33    | 29    |
|              | Crew Cab Laramie                      | 38    | 37    | 36    | 35    | 33    | 29    |
|              | Mega Cab SLT                          | 40    | 39    | 38    | 37    | 35    | 30    |
|              | Mega Cab Laramie                      | 38    | 37    | 36    | 35    | 33    | 29    |
|              | deduct w/o AutoTran (ex Mega Cab SLT) | 2     | 2     | 2     | 2     | 2     | 2     |

# New GM Models

## 2012 NEW GM MODELS

|           |    |
|-----------|----|
| BUICK     | 19 |
| CHEVROLET | 19 |

## 2011 NEW GM MODELS

|                  |    |
|------------------|----|
| BUICK            | 20 |
| CADILLAC         | 20 |
| CHEVROLET        | 20 |
| CHEVROLET TRUCKS | 20 |
| GMC TRUCKS       | 21 |

## 2010 NEW GM MODELS

|                  |    |
|------------------|----|
| BUICK            | 23 |
| CADILLAC         | 23 |
| CHEVROLET        | 23 |
| CHEVROLET TRUCKS | 23 |
| GMC TRUCKS       | 24 |

**BUICK**

12 24 27 30 36 39 48

**LACROSSE**

|                       |    |    |    |    |    |    |    |
|-----------------------|----|----|----|----|----|----|----|
| 4dr Sdn               | 51 | 51 | 50 | 49 | 47 | 45 | 41 |
| 4dr Sdn Convenience   | 54 | 54 | 52 | 51 | 49 | 47 | 42 |
| 4dr Sdn Leather       | 54 | 54 | 52 | 51 | 49 | 47 | 42 |
| 4dr Sdn Leather AWD   | 55 | 55 | 53 | 52 | 50 | 48 | 43 |
| 4dr Sdn Premium 1     | 53 | 53 | 51 | 50 | 48 | 46 | 42 |
| 4dr Sdn Premium 1 AWD | 54 | 54 | 52 | 51 | 49 | 47 | 42 |
| 4dr Sdn Premium 2     | 53 | 53 | 52 | 51 | 49 | 47 | 42 |
| 4dr Sdn Premium 2 AWD | 54 | 54 | 52 | 51 | 49 | 47 | 43 |
| 4dr Sdn Premium 3     | 55 | 55 | 53 | 52 | 50 | 48 | 43 |
| 4dr Sdn Touring       | 54 | 54 | 52 | 51 | 49 | 47 | 42 |

**CHEVROLET**

12 24 27 30 36 39 48

**CRUZE**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 4dr Sdn LS          | 61 | 61 | 59 | 58 | 55 | 52 | 46 |
| 4dr Sdn 1FL         | 61 | 61 | 59 | 58 | 55 | 53 | 47 |
| 4dr Sdn 1LT         | 62 | 62 | 60 | 59 | 56 | 54 | 48 |
| 4dr Sdn 2LT         | 59 | 59 | 57 | 56 | 54 | 52 | 47 |
| 4dr Sdn LTZ         | 58 | 58 | 56 | 55 | 52 | 50 | 45 |
| 4dr Sdn ECO         | 60 | 60 | 58 | 57 | 54 | 52 | 46 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**MALIBU**

|             |    |    |    |    |    |    |    |
|-------------|----|----|----|----|----|----|----|
| 4dr Sdn 1FL | 59 | 59 | 57 | 55 | 51 | 48 | 42 |
| 4dr Sdn LS  | 59 | 59 | 57 | 55 | 51 | 48 | 41 |
| 4dr Sdn 1LT | 58 | 58 | 56 | 54 | 50 | 47 | 41 |
| 4dr Sdn 2LT | 54 | 54 | 52 | 50 | 47 | 45 | 39 |
| 4dr Sdn 3LT | 54 | 54 | 52 | 50 | 47 | 45 | 39 |
| 4dr Sdn 1LZ | 55 | 55 | 53 | 51 | 48 | 45 | 39 |
| 4dr Sdn 2LZ | 56 | 56 | 54 | 52 | 48 | 45 | 39 |

Jul 1, 2011 to Jul 5, 2011 (v1)

**BUICK**

|                    | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|--------------------|----|----|----|----|----|----|----|
| <b>ENCLAVE 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn CX         | 55 | 55 | 53 | 52 | 49 | 46 | 39 |
| 4dr Wgn CXL1       | 52 | 52 | 50 | 49 | 46 | 43 | 37 |
| 4dr Wgn CXL2       | 52 | 52 | 50 | 49 | 46 | 43 | 36 |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>ENCLAVE AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn CX         | 56 | 56 | 54 | 53 | 50 | 47 | 40 |
| 4dr Wgn CXL1       | 54 | 54 | 52 | 50 | 47 | 44 | 38 |
| 4dr Wgn CXL2       | 53 | 53 | 51 | 50 | 47 | 44 | 37 |

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| <b>LACROSSE</b> |    |    |    |    |    |    |    |
| 4dr Sdn CX      | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| 4dr Sdn CXL     | 50 | 50 | 48 | 47 | 45 | 43 | 37 |
| 4dr Sdn CXL AWD | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Sdn CXL     | 51 | 51 | 49 | 48 | 45 | 43 | 38 |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>LUCERNE</b>      |    |    |    |    |    |    |    |
| 4dr Sdn CX          | 41 | 41 | 39 | 38 | 35 | 33 | 29 |
| 4dr Sdn CXL         | 42 | 42 | 40 | 39 | 36 | 34 | 30 |
| 4dr Sdn CXL Premium | 41 | 41 | 39 | 38 | 35 | 33 | 29 |
| 4dr Sdn Super       | 40 | 40 | 38 | 37 | 34 | 32 | 29 |

|                       |    |    |    |    |    |    |    |
|-----------------------|----|----|----|----|----|----|----|
| <b>REGAL</b>          |    |    |    |    |    |    |    |
| 4dr Sdn CXL RL1       | 53 | 53 | 51 | 50 | 47 | 46 | 43 |
| 4dr Sdn CXL RL2       | 53 | 53 | 51 | 50 | 47 | 45 | 42 |
| 4dr Sdn CXL RL3       | 52 | 52 | 50 | 49 | 46 | 45 | 42 |
| 4dr Sdn CXL RL4       | 52 | 52 | 50 | 49 | 46 | 44 | 41 |
| 4dr Sdn CXL RL5       | 52 | 52 | 50 | 49 | 46 | 45 | 42 |
| 4dr Sdn CXL RL6       | 51 | 51 | 49 | 48 | 45 | 44 | 41 |
| 4dr Sdn CXL Turbo TO1 | 54 | 54 | 52 | 50 | 47 | 46 | 43 |
| 4dr Sdn CXL Turbo TO2 | 53 | 53 | 51 | 50 | 47 | 46 | 43 |
| 4dr Sdn CXL Turbo TO3 | 52 | 52 | 50 | 49 | 46 | 45 | 42 |
| 4dr Sdn CXL Turbo TO4 | 51 | 51 | 49 | 48 | 45 | 44 | 41 |
| 4dr Sdn CXL Turbo TO5 | 52 | 52 | 50 | 49 | 46 | 45 | 42 |
| 4dr Sdn CXL Turbo TO6 | 51 | 51 | 49 | 48 | 46 | 44 | 41 |
| 4dr Sdn CXL Turbo TO7 | 50 | 50 | 48 | 47 | 45 | 44 | 41 |
| deduct w/o AutoTran   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**CADILLAC**

|                                |    |    |    |    |    |    |    |
|--------------------------------|----|----|----|----|----|----|----|
| <b>CTS COUPE</b>               |    |    |    |    |    |    |    |
| 2dr Cpe RWD                    | 59 | 59 | 57 | 55 | 51 | 48 | 42 |
| 2dr Cpe Performance            | 55 | 55 | 53 | 51 | 47 | 45 | 39 |
| 2dr Cpe Premium                | 53 | 53 | 51 | 49 | 45 | 43 | 39 |
| 2dr Cpe AWD                    | 59 | 59 | 57 | 55 | 51 | 48 | 42 |
| 2dr Cpe Performance AWD        | 56 | 56 | 54 | 52 | 48 | 46 | 40 |
| 2dr Cpe Premium AWD            | 54 | 54 | 52 | 50 | 47 | 45 | 39 |
| 2dr Cpe V                      | 52 | 52 | 50 | 48 | 45 | 43 | 38 |
| deduct w/o AutoTran (ex Cpe V) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                              |    |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|----|
| <b>CTS SEDAN</b>             |    |    |    |    |    |    |    |
| 4dr Sdn 3.0L                 | 51 | 51 | 49 | 47 | 44 | 42 | 38 |
| 4dr Sdn 3.0L Luxury          | 51 | 51 | 49 | 47 | 44 | 42 | 37 |
| 4dr Sdn 3.0L Performance     | 51 | 51 | 49 | 47 | 44 | 42 | 37 |
| 4dr Sdn 3.6L Performance     | 51 | 51 | 49 | 47 | 44 | 42 | 38 |
| 4dr Sdn 3.6L Premium         | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| 4dr Sdn 3.0L AWD             | 54 | 54 | 52 | 50 | 46 | 44 | 39 |
| 4dr Sdn 3.0L Luxury AWD      | 53 | 53 | 51 | 49 | 45 | 43 | 39 |
| 4dr Sdn 3.0L Performance AWD | 53 | 53 | 51 | 49 | 45 | 43 | 39 |
| 4dr Sdn 3.6L Performance AWD | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Sdn 3.6L Premium AWD     | 51 | 51 | 49 | 47 | 44 | 42 | 37 |
| 4dr Sdn V                    | 51 | 51 | 49 | 47 | 44 | 42 | 37 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                              |    |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|----|
| <b>CTS WAGON</b>             |    |    |    |    |    |    |    |
| 5dr Wgn 3.0L                 | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| 5dr Wgn 3.0L Luxury          | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| 5dr Wgn 3.0L Performance     | 49 | 49 | 47 | 45 | 42 | 40 | 35 |
| 5dr Wgn 3.6L Performance     | 50 | 50 | 48 | 46 | 43 | 41 | 36 |
| 5dr Wgn 3.6L Premium         | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| 5dr Wgn 3.0L AWD             | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| 5dr Wgn 3.0L Luxury AWD      | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| 5dr Wgn 3.0L Performance AWD | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| 5dr Wgn 3.6L Performance AWD | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| 5dr Wgn 3.6L Premium AWD     | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| 5dr Wgn V                    | 50 | 50 | 48 | 47 | 44 | 42 | 37 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                  |    |    |    |    |    |    |    |
|------------------|----|----|----|----|----|----|----|
| <b>DTS</b>       |    |    |    |    |    |    |    |
| 4dr Sdn Base     | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn Luxury   | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| 4dr Sdn Premium  | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| 4dr Sdn Platinum | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| 4dr Sdn Livery   | 34 | 34 | 32 | 31 | 29 | 27 | 24 |

|                              |    |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE 2WD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 49 | 49 | 47 | 46 | 43 | 41 | 36 |
| 4dr Wgn Luxury               | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn Premium              | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn Platinum Edition     | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn ESV Base             | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| 4dr Wgn ESV Luxury           | 49 | 49 | 47 | 46 | 43 | 41 | 36 |
| 4dr Wgn ESV Premium          | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn ESV Platinum Edition | 45 | 45 | 43 | 42 | 40 | 38 | 34 |

|                              |    |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE AWD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 49 | 49 | 47 | 46 | 43 | 41 | 36 |
| 4dr Wgn Luxury               | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn Premium              | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn Platinum Edition     | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn ESV Base             | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| 4dr Wgn ESV Luxury           | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn ESV Premium          | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn ESV Platinum Edition | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn EXT Base             | 55 | 55 | 53 | 52 | 50 | 48 | 42 |
| 4dr Wgn EXT Luxury           | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| 4dr Wgn EXT Premium          | 53 | 53 | 51 | 50 | 47 | 45 | 40 |

|                            |    |    |    |    |    |    |    |
|----------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE HYBRID 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                    | 52 | 52 | 50 | 48 | 45 | 43 | 38 |
| 4dr Wgn Platinum           | 49 | 49 | 47 | 46 | 43 | 41 | 36 |

|                            |    |    |    |    |    |    |    |
|----------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE HYBRID 4WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                    | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Wgn Platinum           | 50 | 50 | 48 | 47 | 44 | 42 | 36 |

**CADILLAC**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>SRX 2WD</b>      |    |    |    |    |    |    |    |
| 4dr Wgn Base        | 61 | 61 | 58 | 56 | 51 | 48 | 42 |
| 4dr Wgn Luxury      | 61 | 61 | 58 | 56 | 51 | 48 | 42 |
| 4dr Wgn Performance | 58 | 58 | 55 | 53 | 48 | 46 | 40 |
| 4dr Wgn Premium     | 56 | 56 | 53 | 51 | 47 | 45 | 39 |

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| <b>SRX AWD</b>            |    |    |    |    |    |    |    |
| 4dr Wgn Luxury            | 60 | 60 | 57 | 55 | 50 | 47 | 41 |
| 4dr Wgn Performance       | 56 | 56 | 53 | 51 | 47 | 44 | 38 |
| 4dr Wgn Premium           | 54 | 54 | 52 | 50 | 46 | 43 | 37 |
| 4dr Wgn Turbo Performance | 55 | 55 | 52 | 50 | 46 | 44 | 38 |
| 4dr Wgn Turbo Premium     | 54 | 54 | 51 | 49 | 45 | 43 | 37 |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>STS</b>         |    |    |    |    |    |    |    |
| 4dr Sdn 1SA V6     | 39 | 39 | 37 | 35 | 32 | 30 | 24 |
| 4dr Sdn 1SA V6 AWD | 40 | 40 | 38 | 36 | 32 | 30 | 25 |
| 4dr Sdn 1SB V6     | 38 | 38 | 36 | 34 | 30 | 28 | 24 |
| 4dr Sdn 1SB V6 AWD | 39 | 39 | 37 | 35 | 31 | 29 | 24 |
| 4dr Sdn 1SC V6     | 39 | 39 | 37 | 35 | 31 | 29 | 24 |

**CHEVROLET**

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>AVEO</b>                 |    |    |    |    |    |    |    |
| 4dr Sdn LS                  | 36 | 36 | 34 | 32 | 29 | 27 | 23 |
| 4dr Sdn 1LT                 | 42 | 42 | 39 | 37 | 33 | 31 | 28 |
| 4dr Sdn 2LT                 | 43 | 43 | 40 | 38 | 34 | 32 | 28 |
| 5dr HB LS                   | 37 | 37 | 35 | 33 | 29 | 27 | 24 |
| 5dr HB 1LT                  | 43 | 43 | 40 | 38 | 34 | 32 | 28 |
| 5dr HB 2LT                  | 44 | 44 | 41 | 39 | 35 | 33 | 29 |
| deduct w/o AutoTran (ex LS) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                              |    |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|----|
| <b>CAMARO</b>                |    |    |    |    |    |    |    |
| 2dr Cpe 1LS                  | 58 | 58 | 56 | 55 | 52 | 50 | 44 |
| 2dr Cpe 2LS                  | 58 | 58 | 56 | 55 | 52 | 50 | 44 |
| 2dr Cpe 1LT                  | 59 | 59 | 57 | 56 | 53 | 51 | 46 |
| 2dr Cpe 2LT                  | 58 | 58 | 56 | 55 | 52 | 50 | 44 |
| 2dr Cpe 1SS                  | 65 | 65 | 63 | 61 | 58 | 55 | 49 |
| 2dr Cpe 2SS                  | 62 | 62 | 60 | 58 | 55 | 53 | 47 |
| 2dr Conv 1LT                 | 53 | 53 | 51 | 50 | 48 | 46 | 40 |
| 2dr Conv 2LT                 | 52 | 52 | 51 | 50 | 48 | 46 | 40 |
| 2dr Conv 1SS                 | 59 | 59 | 57 | 56 | 53 | 51 | 45 |
| 2dr Conv 2SS                 | 58 | 58 | 56 | 54 | 51 | 49 | 43 |
| deduct w/o AutoTran (ex Cpe) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                          |    |    |    |    |    |    |    |
|--------------------------|----|----|----|----|----|----|----|
| <b>CORVETTE</b>          |    |    |    |    |    |    |    |
| 2dr Cpe                  | 55 | 55 | 53 | 52 | 49 | 47 | 41 |
| 2dr Cpe Z16 Grand Sport  | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| 2dr Conv                 | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| 2dr Conv Z16 Grand Sport | 51 | 51 | 49 | 48 | 45 | 43 | 39 |
| 2dr Cpe Z06              | 53 | 53 | 51 | 50 | 47 | 45 | 39 |
| 2dr Cpe ZR1              | 47 | 47 | 45 | 44 | 41 | 39 | 34 |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>CRUZE</b>        |    |    |    |    |    |    |    |
| 4dr Sdn LS          | 55 | 55 | 53 | 51 | 48 | 46 | 40 |
| 4dr Sdn 1FL         | 55 | 55 | 53 | 52 | 49 | 46 | 40 |
| 4dr Sdn 1LT         | 56 | 56 | 54 | 52 | 49 | 47 | 41 |
| 4dr Sdn 2LT         | 53 | 53 | 51 | 50 | 47 | 45 | 39 |
| 4dr Sdn LTZ         | 51 | 51 | 49 | 48 | 46 | 44 | 38 |
| 4dr Sdn ECO         | 55 | 55 | 53 | 52 | 49 | 47 | 41 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|               |    |    |    |    |    |    |    |
|---------------|----|----|----|----|----|----|----|
| <b>IMPALA</b> |    |    |    |    |    |    |    |
| 4dr Sdn LS    | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| 4dr Sdn LT    | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| 4dr Sdn LTZ   | 37 | 37 | 36 | 35 | 33 | 31 | 28 |

|               |    |    |    |    |    |    |    |
|---------------|----|----|----|----|----|----|----|
| <b>MALIBU</b> |    |    |    |    |    |    |    |
| 4dr Sdn 1FL   | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| 4dr Sdn LS    | 50 | 50 | 48 | 47 | 44 | 42 | 37 |
| 4dr Sdn 1LT   | 50 | 50 | 48 | 47 | 44 | 42 | 37 |
| 4dr Sdn 2LT   | 47 | 47 | 45 | 44 | 41 | 39 | 35 |
| 4dr Sdn LTZ   | 50 | 50 | 48 | 47 | 44 | 42 | 38 |

**CHEVROLET TRUCKS**

|                      |    |    |    |    |    |    |    |
|----------------------|----|----|----|----|----|----|----|
| <b>AVALANCHE 2WD</b> |    |    |    |    |    |    |    |
| Crew Cab LS          | 46 | 46 | 44 | 43 | 40 | 38 | 35 |
| Crew Cab LT          | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Crew Cab LTZ         | 42 | 42 | 40 | 39 | 37 | 35 | 32 |

|                      |    |    |    |    |    |    |    |
|----------------------|----|----|----|----|----|----|----|
| <b>AVALANCHE 4WD</b> |    |    |    |    |    |    |    |
| Crew Cab LS          | 48 | 48 | 46 | 44 | 41 | 39 | 36 |
| Crew Cab LT          | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab LTZ         | 43 | 43 | 41 | 40 | 38 | 36 | 32 |

| COLORADO 2WD        |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 37 | 37 | 35 | 34 | 32 | 31 | 28 |
| Reg Cab 1LT         | 39 | 39 | 37 | 36 | 34 | 33 | 30 |
| Ext Cab Work Truck  | 39 | 39 | 37 | 36 | 34 | 33 | 30 |
| Ext Cab 1LT         | 40 | 40 | 38 | 37 | 35 | 34 | 31 |
| Ext Cab 2LT         | 39 | 39 | 37 | 36 | 33 | 32 | 30 |
| Ext Cab 3LT         | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Crew Cab 1LT        | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab 2LT        | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Crew Cab 3LT        | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

| CHEVROLET TRUCKS                                      | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---|----|----|----|----|----|----|----|
| <b>EQUINOX AWD</b>                                    |    |    |    |    |    |    |    |
| 4dr Wgn LS  | 59 | 59 | 57 | 56 | 53 | 51 | 45 |
| 4dr Wgn 1LT   | 56 | 56 | 54 | 53 | 50 | 48 | 43 |
| 4dr Wgn 2LT   | 56 | 56 | 54 | 53 | 50 | 48 | 43 |
| 4dr Wgn LTZ   | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| <b>EXPRESS CARGO VAN</b>                              |    |    |    |    |    |    |    |
| 3dr Van 1500  | 38 | 38 | 36 | 35 | 32 | 30 | 27 |
| 3dr Van 2500 135wb                                    | 38 | 38 | 36 | 35 | 32 | 30 | 27 |
| 3dr Van 2500 155wb                                    | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 3dr Van 3500 135wb                                    | 36 | 36 | 34 | 33 | 31 | 29 | 25 |
| 3dr Van 3500 155wb (w/o ZP3)                          | 36 | 36 | 34 | 33 | 31 | 29 | 25 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |
| <b>EXPRESS CARGO VAN AWD</b>                          |    |    |    |    |    |    |    |
| 3dr Van 1500  | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |
| <b>EXPRESS PASSENGER</b>                              |    |    |    |    |    |    |    |
| 3dr Van 1500 LS                                       | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 3dr Van 1500 LT                                       | 37 | 37 | 35 | 34 | 31 | 29 | 26 |
| 3dr Van 2500 LS                                       | 38 | 38 | 36 | 35 | 32 | 30 | 27 |
| 3dr Van 2500 LT                                       | 40 | 40 | 38 | 36 | 33 | 32 | 29 |
| 3dr Van 3500 135wb 1LS                                | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| 3dr Van 3500 135wb 2LS                                | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 3dr Van 3500 135wb 1LT                                | 36 | 36 | 34 | 33 | 31 | 29 | 25 |
| 3dr Van 3500 135wb 2LT                                | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| 3dr Van 3500 155wb 1LS (w/o ZP3)                      | 35 | 35 | 33 | 32 | 29 | 28 | 25 |
| 3dr Van 3500 155wb 2LS (w/o ZP3)                      | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| 3dr Van 3500 155wb 1LT (w/o ZP3)                      | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 3dr Van 3500 155wb 2LT (w/o ZP3)                      | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |
| <b>EXPRESS PASSENGER AWD</b>                          |    |    |    |    |    |    |    |
| 3dr Van 1500 LS                                       | 37 | 37 | 35 | 34 | 32 | 30 | 26 |
| 3dr Van 1500 LT                                       | 39 | 39 | 37 | 35 | 32 | 31 | 28 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |
| <b>HHR</b>  |    |    |    |    |    |    |    |
| 4dr Wgn LS  | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| 4dr Wgn Panel LS                                      | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| 4dr Wgn 1LT   | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| 4dr Wgn 2LT   | 44 | 44 | 42 | 41 | 38 | 36 | 33 |
| deduct w/o AutoTran                                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>SILVERADO 1500 2WD</b>                             |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 43 | 43 | 42 | 41 | 39 | 37 | 33 |
| Reg Cab LT  | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Ext Cab Work Truck                                    | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab LS  | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Ext Cab LT  | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| Ext Cab LTZ   | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| Crew Cab Work Truck                                   | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Crew Cab LS   | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab LT   | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
| Crew Cab LTZ  | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 1500 HYBRID 2WD</b>                      |    |    |    |    |    |    |    |
| Crew Cab 1HY  | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Crew Cab 2HY  | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 2500HD 2WD</b>                           |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| Reg Cab LT  | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab Work Truck                                    | 44 | 44 | 42 | 41 | 39 | 37 | 34 |
| Ext Cab LT  | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Ext Cab LTZ   | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| Crew Cab Work Truck                                   | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| Crew Cab LT   | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Crew Cab LTZ  | 52 | 52 | 50 | 49 | 47 | 45 | 41 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 3500HD 2WD</b>                           |    |    |    |    |    |    |    |
| Reg Cab SRW Work Truck                                | 41 | 41 | 40 | 39 | 37 | 35 | 32 |
| Reg Cab DRW Work Truck                                | 41 | 41 | 40 | 39 | 37 | 35 | 32 |
| Reg Cab SRW LT  | 45 | 45 | 44 | 43 | 41 | 39 | 35 |
| Reg Cab DRW LT  | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab SRW Work Truck                                | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| Ext Cab DRW Work Truck                                | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| Ext Cab SRW LT  | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Ext Cab DRW LT  | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| Ext Cab SRW LTZ                                       | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Ext Cab DRW LTZ                                       | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| Crew Cab SRW Work Truck                               | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Crew Cab DRW Work Truck                               | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Crew Cab SRW LT                                       | 54 | 54 | 52 | 51 | 49 | 47 | 42 |
| Crew Cab DRW LT                                       | 52 | 52 | 50 | 49 | 47 | 45 | 41 |
| Crew Cab SRW LTZ                                      | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Crew Cab DRW LTZ                                      | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 1500 4WD</b>                             |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Reg Cab LT  | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| Ext Cab Work Truck                                    | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| Ext Cab LS  | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| Ext Cab LT  | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Ext Cab LTZ   | 50 | 50 | 48 | 47 | 45 | 43 | 39 |
| Crew Cab Work Truck                                   | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab LS   | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Crew Cab LT   | 51 | 51 | 50 | 49 | 47 | 45 | 40 |
| Crew Cab LTZ  | 49 | 49 | 48 | 47 | 45 | 43 | 39 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 1500 HYBRID 4WD</b>                      |    |    |    |    |    |    |    |
| Crew Cab 1HY  | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab 2HY  | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |

| CHEVROLET TRUCKS                                    |                         | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---|-------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 2500HD 4WD</b>                         |                         |    |    |    |    |    |    |    |
|   | Reg Cab Work Truck      | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
|   | Reg Cab LT              | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
|   | Ext Cab Work Truck      | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
|   | Ext Cab LT              | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
|   | Ext Cab LTZ             | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
|   | Crew Cab Work Truck     | 56 | 56 | 54 | 53 | 50 | 48 | 43 |
|   | Crew Cab LT             | 55 | 55 | 53 | 52 | 50 | 48 | 42 |
|   | Crew Cab LTZ            | 54 | 54 | 52 | 51 | 49 | 47 | 42 |
| Cab and Chassis (see Light Duty Commercial Section) |                         |    |    |    |    |    |    |    |
| <b>SILVERADO 3500HD 4WD</b>                         |                         |    |    |    |    |    |    |    |
|   | Reg Cab SRW Work Truck  | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
|   | Reg Cab DRW Work Truck  | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
|   | Reg Cab SRW LT          | 51 | 51 | 50 | 49 | 47 | 45 | 40 |
|   | Reg Cab DRW LT          | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
|   | Ext Cab SRW Work Truck  | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
|   | Ext Cab DRW Work Truck  | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
|   | Ext Cab SRW LT          | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
|   | Ext Cab DRW LT          | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
|   | Ext Cab SRW LTZ         | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
|   | Ext Cab DRW LTZ         | 53 | 53 | 51 | 50 | 48 | 46 | 42 |
|   | Crew Cab SRW Work Truck | 56 | 56 | 54 | 53 | 51 | 49 | 43 |
|   | Crew Cab DRW Work Truck | 56 | 56 | 54 | 53 | 51 | 49 | 44 |
|   | Crew Cab SRW LT         | 57 | 57 | 55 | 54 | 52 | 50 | 44 |
|   | Crew Cab DRW LT         | 56 | 56 | 54 | 53 | 50 | 48 | 43 |
|   | Crew Cab SRW LTZ        | 55 | 55 | 53 | 52 | 50 | 48 | 43 |
|   | Crew Cab DRW LTZ        | 56 | 56 | 54 | 53 | 51 | 49 | 44 |
| Cab and Chassis (see Light Duty Commercial Section) |                         |    |    |    |    |    |    |    |
| <b>SUBURBAN 2WD</b>                                 |                         |    |    |    |    |    |    |    |
|   | 4dr Wgn 1500 LS         | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
|   | 4dr Wgn 1500 LT         | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
|   | 4dr Wgn 1500 LTZ        | 43 | 43 | 42 | 41 | 39 | 37 | 34 |
|   | 4dr Wgn 2500 LS         | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
|   | 4dr Wgn 2500 LT         | 48 | 48 | 46 | 45 | 42 | 40 | 37 |
| deduct  | with Conversion         | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| <b>SUBURBAN 4WD</b>                                 |                         |    |    |    |    |    |    |    |
|   | 4dr Wgn 1500 LS         | 50 | 50 | 48 | 47 | 45 | 43 | 39 |
|   | 4dr Wgn 1500 LT         | 50 | 50 | 48 | 47 | 45 | 43 | 39 |
|   | 4dr Wgn 1500 LTZ        | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
|   | 4dr Wgn 2500 LS         | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
|   | 4dr Wgn 2500 LT         | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| deduct  | with Conversion         | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| <b>TAHOE 2WD</b>                                    |                         |    |    |    |    |    |    |    |
|   | 4dr Wgn 1500 LS         | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
|   | 4dr Wgn 1500 LT         | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
|   | 4dr Wgn 1500 LTZ        | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| deduct  | with Conversion         | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| <b>TAHOE 4WD</b>                                    |                         |    |    |    |    |    |    |    |
|   | 4dr Wgn 1500 LS         | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
|   | 4dr Wgn 1500 LT         | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
|   | 4dr Wgn 1500 LTZ        | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| deduct  | with Conversion         | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| <b>TAHOE HYBRID 2WD</b>                             |                         |    |    |    |    |    |    |    |
|   | 4dr Wgn                 | 51 | 51 | 49 | 48 | 45 | 43 | 39 |
| deduct  | with Conversion         | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| <b>TAHOE HYBRID 4WD</b>                             |                         |    |    |    |    |    |    |    |
|   | 4dr Wgn                 | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| deduct  | with Conversion         | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| <b>TRAVERSE 2WD</b>                                 |                         |    |    |    |    |    |    |    |
|   | 4dr Wgn LS              | 57 | 57 | 55 | 54 | 51 | 49 | 43 |
|   | 4dr Wgn 1LT             | 55 | 55 | 53 | 52 | 49 | 47 | 41 |
|   | 4dr Wgn 2LT             | 54 | 54 | 52 | 50 | 47 | 45 | 40 |

**GMC TRUCKS**

|   | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---|----|----|----|----|----|----|----|
| <b>SAVANA CARGO VAN</b>                               |    |    |    |    |    |    |    |
| 3dr Van 1500  | 38 | 38 | 36 | 35 | 32 | 31 | 28 |
| 3dr Van 2500 135wb                                    | 38 | 38 | 36 | 35 | 32 | 30 | 27 |
| 3dr Van 2500 155wb                                    | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 3dr Van 3500 135wb                                    | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 3dr Van 3500 155wb (w/o ZP3)                          | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SAVANA CARGO VAN AWD</b>                           |    |    |    |    |    |    |    |
| 3dr Van 1500  | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SAVANA PASSENGER</b>                               |    |    |    |    |    |    |    |
| 3dr Van 1500 LS                                       | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 3dr Van 1500 LT                                       | 37 | 37 | 35 | 34 | 32 | 30 | 26 |
| 3dr Van 2500 LS                                       | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 3dr Van 2500 LT                                       | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| 3dr Van 3500 135wb 1LS                                | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| 3dr Van 3500 135wb 2LS                                | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| 3dr Van 3500 135wb 1LT                                | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 3dr Van 3500 135wb 2LT                                | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 3dr Van 3500 155wb 1LS (w/o ZP3)                      | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| 3dr Van 3500 155wb 2LS (w/o ZP3)                      | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| 3dr Van 3500 155wb 1LT (w/o ZP3)                      | 37 | 37 | 35 | 34 | 31 | 29 | 26 |
| 3dr Van 3500 155wb 2LT (w/o ZP3)                      | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SAVANA PASSENGER AWD</b>                           |    |    |    |    |    |    |    |
| 3dr Van 1500 LS                                       | 34 | 34 | 33 | 32 | 30 | 28 | 25 |
| 3dr Van 1500 LT                                       | 37 | 37 | 35 | 34 | 32 | 30 | 26 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 1500 2WD</b>                              |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                  | 45 | 45 | 43 | 42 | 40 | 38 | 33 |
| Reg Cab SLE   | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Ext Cab Work Truck                                  | 46 | 46 | 44 | 43 | 41 | 39 | 34 |
| Ext Cab SL  | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Ext Cab SLE   | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Ext Cab SLT   | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Crew Cab Work Truck                                 | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Crew Cab SL   | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab SLE  | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab SLT  | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 1500 DENALI 2WD</b>                       |    |    |    |    |    |    |    |
| Crew Cab  | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 1500 HYBRID 2WD</b>                       |    |    |    |    |    |    |    |
| Crew Cab 3HA  | 53 | 53 | 51 | 50 | 47 | 45 | 39 |
| Crew Cab 3HB  | 51 | 51 | 49 | 48 | 46 | 44 | 38 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 2500HD 2WD</b>                            |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                  | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Reg Cab SLE   | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Ext Cab Work Truck                                  | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab SLE   | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab SLT   | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab Work Truck                                 | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| Crew Cab SLE  | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Crew Cab SLT  | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 2500HD DENALI 2WD</b>                     |    |    |    |    |    |    |    |
| Crew Cab  | 56 | 56 | 54 | 53 | 51 | 49 | 43 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 3500HD 2WD</b>                            |    |    |    |    |    |    |    |
| Reg Cab SRW Work Truck                              | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Reg Cab DRW Work Truck                              | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Reg Cab SRW SLE                                     | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Reg Cab DRW SLE                                     | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Ext Cab SRW Work Truck                              | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| Ext Cab DRW Work Truck                              | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Ext Cab SRW SLE                                     | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Ext Cab DRW SLE                                     | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Ext Cab SRW SLT                                     | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Ext Cab DRW SLT                                     | 50 | 50 | 48 | 47 | 45 | 43 | 39 |
| Crew Cab SRW Work Truck                             | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab DRW Work Truck                             | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab SRW SLE                                    | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab DRW SLE                                    | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| Crew Cab SRW SLT                                    | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Crew Cab DRW SLT                                    | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 3500HD DENALI 2WD</b>                     |    |    |    |    |    |    |    |
| Crew Cab SRW  | 57 | 57 | 55 | 54 | 51 | 49 | 44 |
| Crew Cab DRW  | 56 | 56 | 54 | 53 | 51 | 49 | 44 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 1500 4WD</b>                              |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                  | 49 | 49 | 47 | 46 | 44 | 42 | 37 |
| Reg Cab SLE   | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Ext Cab Work Truck                                  | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Ext Cab SL  | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| Ext Cab SLE   | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Ext Cab SLT   | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Crew Cab Work Truck                                 | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab SL   | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab SLE  | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| Crew Cab SLT  | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 1500 DENALI 4WD</b>                       |    |    |    |    |    |    |    |
| Crew Cab  | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

**GMC TRUCKS**

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 1500 HYBRID 4WD</b>                       |    |    |    |    |    |    |    |
| Crew Cab 3HA  | 56 | 56 | 54 | 53 | 50 | 47 | 41 |
| Crew Cab 3HB  | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 2500HD 4WD</b>                            |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                  | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Reg Cab SLE   | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| Ext Cab Work Truck                                  | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Ext Cab SLE   | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| Ext Cab SLT   | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| Crew Cab Work Truck                                 | 57 | 57 | 55 | 54 | 51 | 49 | 43 |
| Crew Cab SLE  | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab SLT  | 54 | 54 | 52 | 51 | 49 | 47 | 42 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 2500HD DENALI 4WD</b>                     |    |    |    |    |    |    |    |
| Crew Cab  | 57 | 57 | 55 | 54 | 52 | 50 | 44 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 3500HD 4WD</b>                            |    |    |    |    |    |    |    |
| Reg Cab SRW Work Truck                              | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Reg Cab DRW Work Truck                              | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Reg Cab SRW SLE                                     | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| Reg Cab DRW SLE                                     | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| Ext Cab SRW Work Truck                              | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Ext Cab DRW Work Truck                              | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| Ext Cab SRW SLE                                     | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Ext Cab DRW SLE                                     | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Ext Cab SRW SLT                                     | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| Ext Cab DRW SLT                                     | 54 | 54 | 52 | 51 | 49 | 47 | 42 |
| Crew Cab SRW Work Truck                             | 58 | 58 | 56 | 55 | 52 | 50 | 44 |
| Crew Cab DRW Work Truck                             | 58 | 58 | 56 | 55 | 52 | 50 | 44 |
| Crew Cab SRW SLE                                    | 59 | 59 | 57 | 55 | 52 | 50 | 45 |
| Crew Cab DRW SLE                                    | 56 | 56 | 54 | 53 | 51 | 49 | 43 |
| Crew Cab SRW SLT                                    | 56 | 56 | 54 | 53 | 51 | 49 | 43 |
| Crew Cab DRW SLT                                    | 57 | 57 | 55 | 54 | 51 | 49 | 44 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SIERRA 3500HD DENALI 4WD</b>                     |    |    |    |    |    |    |    |
| Crew Cab SRW  | 60 | 60 | 58 | 56 | 53 | 51 | 46 |
| Crew Cab DRW  | 60 | 60 | 58 | 56 | 53 | 51 | 46 |
| Cab and Chassis (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>TERRAIN 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn SLE1       | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| 4dr Wgn SLE2       | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| 4dr Wgn SLT1       | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| 4dr Wgn SLT2       | 53 | 53 | 51 | 50 | 48 | 46 | 41 |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>TERRAIN AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn SLE1       | 57 | 57 | 55 | 54 | 51 | 49 | 43 |
| 4dr Wgn SLE2       | 55 | 55 | 53 | 52 | 50 | 48 | 42 |
| 4dr Wgn SLT1       | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| 4dr Wgn SLT2       | 53 | 53 | 51 | 50 | 48 | 46 | 41 |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>YUKON 2WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn SLE            | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn SLT            | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| 4dr Wgn Denali         | 50 | 50 | 48 | 47 | 45 | 43 | 39 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>YUKON 4WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn SLE            | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| 4dr Wgn SLT            | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn Denali         | 51 | 51 | 50 | 49 | 47 | 45 | 40 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| <b>YUKON HYBRID 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                 | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| 4dr Wgn Denali          | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| deduct with Conversion  | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| <b>YUKON HYBRID 4WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                 | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| 4dr Wgn Denali          | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| deduct with Conversion  | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>YUKON XL 2WD</b>    |    |    |    |    |    |    |    |
| 4dr Wgn 1500 SLE       | 44 | 44 | 42 | 41 | 39 | 37 | 34 |
| 4dr Wgn 1500 SLT       | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn 2500 SLE       | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn 2500 SLT       | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn Denali         | 47 | 47 | 45 | 44 | 42 | 40 | 37 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| YUKON XL 4WD           |    |    |    |    |    |    |    |
| 4dr Wgn 1500 SLE       | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn 1500 SLT       | 47 | 47 | 45 | 44 | 42 | 40 | 37 |
| 4dr Wgn 2500 SLE       | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn 2500 SLT       | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn Denali         | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**BUICK**

|                             | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|-----------------------------|----|----|----|----|----|----|----|
| <b>ENCLAVE 2WD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn CX                  | 42 | 42 | 40 | 39 | 37 | 35 | 30 |
| 4dr Wgn CXL1                | 41 | 41 | 39 | 38 | 36 | 34 | 29 |
| 4dr Wgn CXL2                | 40 | 40 | 38 | 37 | 35 | 33 | 28 |
| <b>ENCLAVE AWD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn CX                  | 44 | 44 | 42 | 41 | 38 | 36 | 31 |
| 4dr Wgn CXL1                | 42 | 42 | 40 | 39 | 37 | 35 | 29 |
| 4dr Wgn CXL2                | 41 | 41 | 39 | 38 | 36 | 34 | 29 |
| <b>LACROSSE</b>             |    |    |    |    |    |    |    |
| 4dr Sdn CX I4               | 45 | 45 | 43 | 42 | 39 | 37 | 32 |
| 4dr Sdn CX V6               | 46 | 46 | 44 | 43 | 40 | 38 | 33 |
| 4dr Sdn CXL                 | 46 | 46 | 44 | 43 | 40 | 38 | 33 |
| 4dr Sdn CXL AWD             | 46 | 46 | 44 | 43 | 40 | 38 | 33 |
| 4dr Sdn CXS                 | 48 | 48 | 46 | 44 | 41 | 39 | 34 |
| <b>LUCERNE</b>              |    |    |    |    |    |    |    |
| 4dr Sdn CX                  | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 4dr Sdn CX-2                | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 4dr Sdn CXL                 | 35 | 35 | 33 | 32 | 29 | 27 | 24 |
| 4dr Sdn CXL-3               | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 4dr Sdn CXL-4               | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 4dr Sdn CXL-5               | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 4dr Sdn CXL Special Edition | 33 | 33 | 31 | 30 | 27 | 26 | 23 |
| 4dr Sdn Super               | 33 | 33 | 31 | 30 | 27 | 26 | 23 |

**CADILLAC**

|                              | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|------------------------------|----|----|----|----|----|----|----|
| <b>CTS</b>                   |    |    |    |    |    |    |    |
| 4dr Sdn 3.0L                 | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 4dr Sdn 3.0L Luxury          | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 4dr Sdn 3.0L Performance     | 42 | 42 | 40 | 39 | 36 | 34 | 30 |
| 4dr Sdn 3.6L Performance     | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| 4dr Sdn 3.6L Premium         | 41 | 41 | 39 | 38 | 35 | 33 | 29 |
| 4dr Sdn 3.0L AWD             | 43 | 43 | 41 | 40 | 37 | 35 | 31 |
| 4dr Sdn 3.0L Luxury AWD      | 43 | 43 | 41 | 40 | 37 | 35 | 31 |
| 4dr Sdn 3.0L Performance AWD | 43 | 43 | 41 | 40 | 38 | 36 | 31 |
| 4dr Sdn 3.6L Performance AWD | 40 | 40 | 38 | 37 | 34 | 32 | 28 |
| 4dr Sdn 3.6L Premium AWD     | 42 | 42 | 40 | 39 | 36 | 34 | 30 |
| 4dr Sdn V                    | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| 5dr Wgn 3.0L                 | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 5dr Wgn 3.0L Luxury          | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 5dr Wgn 3.0L Performance     | 42 | 42 | 40 | 39 | 36 | 34 | 30 |
| 5dr Wgn 3.6L Performance     | 42 | 42 | 40 | 39 | 36 | 34 | 30 |
| 5dr Wgn 3.6L Premium         | 41 | 41 | 39 | 38 | 35 | 33 | 29 |
| 5dr Wgn 3.0L AWD             | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| 5dr Wgn 3.0L Luxury AWD      | 43 | 43 | 41 | 40 | 37 | 35 | 31 |
| 5dr Wgn 3.0L Performance AWD | 43 | 43 | 41 | 40 | 38 | 36 | 31 |
| 5dr Wgn 3.6L Performance AWD | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| 5dr Wgn 3.6L Premium AWD     | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|               |    |    |    |    |    |    |    |
|---------------|----|----|----|----|----|----|----|
| <b>STS</b>    |    |    |    |    |    |    |    |
| 4dr Sdn w/1SA | 26 | 26 | 25 | 24 | 22 | 20 | 17 |
| 4dr Sdn w/1SC | 29 | 29 | 27 | 26 | 23 | 22 | 19 |
| 4dr Sdn w/1SD | 30 | 30 | 28 | 27 | 24 | 22 | 19 |
| 4dr Sdn w/1SE | 30 | 30 | 28 | 27 | 24 | 22 | 19 |

|                              |    |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE 2WD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn Luxury               | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| 4dr Wgn Premium              | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| 4dr Wgn Platinum Edition     | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| 4dr Wgn ESV Base             | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn ESV Luxury           | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| 4dr Wgn ESV Premium          | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| 4dr Wgn ESV Platinum Edition | 40 | 40 | 39 | 38 | 36 | 34 | 31 |

|                              |    |    |    |    |    |    |    |
|------------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE AWD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn Luxury               | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| 4dr Wgn Premium              | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| 4dr Wgn Platinum Edition     | 40 | 40 | 39 | 38 | 36 | 34 | 30 |
| 4dr Wgn ESV Base             | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| 4dr Wgn ESV Luxury           | 43 | 43 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn ESV Premium          | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| 4dr Wgn ESV Platinum Edition | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| 4dr Wgn EXT Base             | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn EXT Luxury           | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn EXT Premium          | 47 | 47 | 45 | 44 | 42 | 40 | 35 |

|                            |    |    |    |    |    |    |    |
|----------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE HYBRID 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                    | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| 4dr Wgn Platinum           | 41 | 41 | 39 | 38 | 36 | 34 | 30 |

|                            |    |    |    |    |    |    |    |
|----------------------------|----|----|----|----|----|----|----|
| <b>ESCALADE HYBRID 4WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                    | 45 | 45 | 43 | 42 | 40 | 38 | 33 |
| 4dr Wgn Platinum           | 42 | 42 | 40 | 39 | 37 | 35 | 31 |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>SRX 2WD</b>      |    |    |    |    |    |    |    |
| 4dr Wgn Base        | 51 | 51 | 49 | 47 | 43 | 41 | 35 |
| 4dr Wgn Luxury      | 51 | 51 | 49 | 47 | 43 | 41 | 35 |
| 4dr Wgn Performance | 48 | 48 | 46 | 44 | 40 | 38 | 33 |
| 4dr Wgn Premium     | 48 | 48 | 46 | 44 | 40 | 38 | 32 |

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| <b>SRX AWD</b>            |    |    |    |    |    |    |    |
| 4dr Wgn Luxury            | 51 | 51 | 49 | 47 | 43 | 41 | 35 |
| 4dr Wgn Performance       | 48 | 48 | 45 | 43 | 39 | 37 | 32 |
| 4dr Wgn Premium           | 48 | 48 | 45 | 43 | 39 | 37 | 32 |
| 4dr Wgn Turbo Performance | 46 | 46 | 44 | 42 | 38 | 36 | 31 |
| 4dr Wgn Turbo Premium     | 46 | 46 | 44 | 42 | 38 | 36 | 31 |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>STS</b>         |    |    |    |    |    |    |    |
| 4dr Sdn 1SA V6     | 29 | 29 | 27 | 26 | 23 | 21 | 18 |
| 4dr Sdn 1SA V6 AWD | 29 | 29 | 27 | 26 | 23 | 22 | 19 |
| 4dr Sdn 1SB V6     | 29 | 29 | 27 | 26 | 23 | 21 | 18 |
| 4dr Sdn 1SB V6 AWD | 30 | 30 | 28 | 26 | 23 | 22 | 19 |
| 4dr Sdn 1SC V6     | 31 | 31 | 29 | 27 | 24 | 22 | 19 |
| 4dr Sdn 1SE V8     | 28 | 28 | 26 | 25 | 23 | 21 | 18 |
| 4dr Sdn 1SG V8     | 27 | 27 | 25 | 24 | 22 | 20 | 17 |
| 4dr Sdn 1SG V8 AWD | 28 | 28 | 26 | 25 | 23 | 21 | 18 |

**CHEVROLET**

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>AVEO</b>                 |    |    |    |    |    |    |    |
| 4dr Sdn LS                  | 29 | 29 | 27 | 26 | 23 | 21 | 18 |
| 4dr Sdn 1LT                 | 32 | 32 | 30 | 28 | 25 | 24 | 21 |
| 4dr Sdn 2LT                 | 34 | 34 | 32 | 30 | 27 | 26 | 23 |
| 5dr Wgn LS                  | 29 | 29 | 27 | 26 | 23 | 22 | 19 |
| 5dr Wgn 1LT                 | 34 | 34 | 32 | 30 | 27 | 25 | 22 |
| 5dr Wgn 2LT                 | 34 | 34 | 32 | 30 | 27 | 26 | 23 |
| deduct w/o AutoTran (ex LS) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|               |    |    |    |    |    |    |    |
|---------------|----|----|----|----|----|----|----|
| <b>CAMARO</b> |    |    |    |    |    |    |    |
| 2dr Cpe LS    | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 2dr Cpe 1LT   | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| 2dr Cpe 2LT   | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| 2dr Cpe 1SS   | 55 | 55 | 53 | 51 | 47 | 45 | 40 |
| 2dr Cpe 2SS   | 52 | 52 | 50 | 48 | 45 | 43 | 38 |

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| <b>COBALT</b>                 |    |    |    |    |    |    |    |
| 2dr Cpe Base                  | 33 | 33 | 31 | 30 | 28 | 26 | 23 |
| 4dr Sdn Base                  | 32 | 32 | 30 | 29 | 27 | 25 | 22 |
| 2dr Cpe LS                    | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 4dr Sdn LS                    | 38 | 38 | 36 | 34 | 31 | 29 | 26 |
| 2dr Cpe LT 1LT                | 41 | 41 | 39 | 37 | 34 | 32 | 28 |
| 2dr Cpe LT 2LT                | 44 | 44 | 42 | 40 | 37 | 35 | 30 |
| 4dr Sdn LT 1LT                | 41 | 41 | 39 | 37 | 34 | 32 | 28 |
| 4dr Sdn LT 2LT                | 43 | 43 | 41 | 39 | 36 | 34 | 29 |
| 2dr Cpe SS                    | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| deduct w/o AutoTran (LS Only) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                          |    |    |    |    |    |    |    |
|--------------------------|----|----|----|----|----|----|----|
| <b>CORVETTE</b>          |    |    |    |    |    |    |    |
| 2dr Cpe                  | 46 | 46 | 44 | 43 | 41 | 39 | 34 |
| 2dr Cpe Z16 Grand Sport  | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| 2dr Conv                 | 45 | 45 | 44 | 43 | 41 | 39 | 34 |
| 2dr Conv Z16 Grand Sport | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| 2dr Cpe Z06              | 45 | 45 | 43 | 42 | 40 | 38 | 33 |
| 2dr Cpe ZR1              | 42 | 42 | 40 | 39 | 37 | 35 | 31 |

|               |    |    |    |    |    |    |    |
|---------------|----|----|----|----|----|----|----|
| <b>IMPALA</b> |    |    |    |    |    |    |    |
| 4dr Sdn LS    | 29 | 29 | 28 | 28 | 26 | 23 |    |
| 4dr Sdn LT    | 29 | 29 | 28 | 28 | 27 | 25 | 22 |
| 4dr Sdn LTZ   | 29 | 29 | 28 | 28 | 27 | 25 | 22 |

|                |    |    |    |    |    |    |    |
|----------------|----|----|----|----|----|----|----|
| <b>MALIBU</b>  |    |    |    |    |    |    |    |
| 4dr Sdn 1FL    | 43 | 43 | 42 | 41 | 39 | 37 | 32 |
| 4dr Sdn LS     | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Sdn 1LT    | 42 | 42 | 41 | 40 | 38 | 36 | 31 |
| 4dr Sdn 2LT    | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| 4dr Sdn LTZ    | 43 | 43 | 42 | 41 | 39 | 37 | 33 |
| 4dr Sdn Hybrid | 44 | 44 | 42 | 41 | 39 | 37 | 32 |

**CHEVROLET TRUCKS**

|                      |    |    |    |    |    |    |    |
|----------------------|----|----|----|----|----|----|----|
| <b>AVALANCHE 2WD</b> |    |    |    |    |    |    |    |
| Crew Cab LS          | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| Crew Cab LT          | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| Crew Cab LTZ         | 34 | 34 | 33 | 32 | 30 | 29 | 26 |

|                      |    |    |    |    |    |    |    |
|----------------------|----|----|----|----|----|----|----|
| <b>AVALANCHE 4WD</b> |    |    |    |    |    |    |    |
| Crew Cab LS          | 37 | 37 | 35 | 34 | 32 | 31 | 28 |
| Crew Cab LT          | 37 | 37 | 35 | 34 | 32 | 31 | 29 |
| Crew Cab LTZ         | 35 | 35 | 34 | 33 | 31 | 30 | 27 |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>COLORADO 2WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck  | 31 | 31 | 30 | 29 | 27 | 26 | 23 |
| Reg Cab 1LT         | 32 | 32 | 31 | 30 | 29 | 27 | 24 |
| Ext Cab Work Truck  | 32 | 32 | 31 | 30 | 29 | 28 | 25 |
| Ext Cab 1LT         | 33 | 33 | 32 | 31 | 29 | 28 | 25 |
| Ext Cab 2LT         | 32 | 32 | 31 | 30 | 28 | 27 | 24 |
| Ext Cab 3LT         | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| Crew Cab 1LT        | 38 | 38 | 36 | 35 | 33 | 32 | 29 |
| Crew Cab 2LT        | 35 | 35 | 34 | 33 | 31 | 30 | 27 |
| Crew Cab 3LT        | 38 | 38 | 36 | 35 | 33 | 32 | 29 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>COLORADO 4WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck  | 35 | 35 | 34 | 33 | 32 | 30 | 27 |
| Reg Cab 1LT         | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| Ext Cab Work Truck  | 41 | 41 | 39 | 38 | 35 | 34 | 31 |
| Ext Cab 1LT         | 41 | 41 | 39 | 38 | 36 | 35 | 32 |
| Ext Cab 2LT         | 39 | 39 | 37 | 36 | 34 | 33 | 30 |
| Crew Cab 1LT        | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| Crew Cab 2LT        | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>EQUINOX 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn LS         | 47 | 47 | 45 | 44 | 41 | 39 | 35 |
| 4dr Wgn 1LT        | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| 4dr Wgn 2LT        | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn LTZ        | 43 | 43 | 41 | 40 | 38 | 36 | 33 |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>EQUINOX AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn LS         | 47 | 47 | 45 | 44 | 41 | 39 | 35 |

**CHEVROLET TRUCKS**

|   | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---|----|----|----|----|----|----|----|
| <b>EXPRESS PASSENGER</b>                              |    |    |    |    |    |    |    |
| 3dr Van 1500 LS                                       | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| 3dr Van 1500 LT                                       | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 2500 LS                                       | 30 | 30 | 28 | 27 | 25 | 24 | 21 |
| 3dr Van 2500 LT                                       | 30 | 30 | 28 | 27 | 25 | 24 | 22 |
| 3dr Van 3500 135wb LS                                 | 28 | 28 | 26 | 25 | 23 | 22 | 20 |
| 3dr Van 3500 135wb LT                                 | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| 3dr Van 3500 155wb LS (w/o ZP3)                       | 28 | 28 | 26 | 25 | 23 | 22 | 20 |
| 3dr Van 3500 155wb LT (w/o ZP3)                       | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |
| <b>EXPRESS PASSENGER AWD</b>                          |    |    |    |    |    |    |    |
| 3dr Van 1500 LS                                       | 31 | 31 | 29 | 28 | 26 | 25 | 22 |
| 3dr Van 1500 LT                                       | 32 | 32 | 30 | 29 | 27 | 26 | 23 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |
| <b>HHR</b>  |    |    |    |    |    |    |    |
| 4dr Wgn LS  | 33 | 33 | 32 | 31 | 29 | 28 | 25 |
| 4dr Wgn Panel LS                                      | 31 | 31 | 30 | 29 | 27 | 26 | 23 |
| 4dr Wgn LT  | 33 | 33 | 32 | 31 | 29 | 28 | 25 |
| 4dr Wgn 2LT   | 35 | 35 | 33 | 32 | 29 | 28 | 26 |
| 4dr Wgn Panel LT                                      | 33 | 33 | 32 | 31 | 29 | 28 | 25 |
| 4dr Wgn Panel 2LT                                     | 34 | 34 | 32 | 31 | 29 | 28 | 25 |
| 4dr Wgn SS  | 34 | 34 | 32 | 31 | 29 | 28 | 26 |
| deduct w/o AutoTran                                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>SILVERADO 1500 2WD</b>                             |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 35 | 35 | 34 | 33 | 31 | 30 | 27 |
| Reg Cab LT  | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| Ext Cab Work Truck                                    | 37 | 37 | 36 | 35 | 33 | 31 | 28 |
| Ext Cab LS  | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab LT  | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab LTZ   | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| Crew Cab Work Truck                                   | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| Crew Cab LS   | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Crew Cab LT   | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Crew Cab LTZ  | 38 | 38 | 37 | 36 | 35 | 33 | 30 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 1500 HYBRID 2WD</b>                      |    |    |    |    |    |    |    |
| Crew Cab 1HY  | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Crew Cab 2HY  | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 2500HD 2WD</b>                           |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 30 | 30 | 29 | 29 | 28 | 27 | 24 |
| Reg Cab LT  | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| Ext Cab Work Truck                                    | 35 | 35 | 34 | 33 | 32 | 30 | 27 |
| Ext Cab LT  | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| Ext Cab LTZ   | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Crew Cab Work Truck                                   | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab LT   | 43 | 43 | 42 | 41 | 39 | 37 | 33 |
| Crew Cab LTZ  | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 3500HD 2WD</b>                           |    |    |    |    |    |    |    |
| Reg Cab SRW Work Truck                                | 36 | 36 | 35 | 34 | 32 | 31 | 28 |
| Reg Cab DRW Work Truck                                | 36 | 36 | 35 | 34 | 32 | 31 | 28 |
| Reg Cab SRW LT  | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Reg Cab DRW LT  | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab SRW Work Truck                                | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab DRW Work Truck                                | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab SRW LT  | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Ext Cab DRW LT  | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab SRW LTZ                                       | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Ext Cab DRW LTZ                                       | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Crew Cab SRW Work Truck                               | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab DRW Work Truck                               | 45 | 45 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab SRW LT                                       | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
| Crew Cab DRW LT                                       | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| Crew Cab SRW LTZ                                      | 46 | 46 | 45 | 44 | 42 | 40 | 36 |
| Crew Cab DRW LTZ                                      | 45 | 45 | 44 | 43 | 41 | 39 | 35 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 1500 4WD</b>                             |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Reg Cab LT  | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Ext Cab Work Truck                                    | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab LS  | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Ext Cab LT  | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab LTZ   | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab Work Truck                                   | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Crew Cab LS   | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab LT   | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab LTZ  | 43 | 43 | 42 | 41 | 39 | 37 | 33 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 1500 HYBRID 4WD</b>                      |    |    |    |    |    |    |    |
| Crew Cab 1HY  | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Crew Cab 2HY  | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| <b>SILVERADO 2500HD 4WD</b>                           |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| Reg Cab LT  | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab Work Truck                                    | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab LT  | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab LTZ   | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Crew Cab Work Truck                                   | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab LT   | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab LTZ  | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |

**CHEVROLET TRUCKS**

| SILVERADO 3500HD 4WD                                  |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| Reg Cab SRW Work Truck                                | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| Reg Cab DRW Work Truck                                | 37 | 37 | 36 | 35 | 33 | 32 | 29 |
| Reg Cab SRW LT  | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Reg Cab DRW LT  | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Ext Cab SRW Work Truck                                | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| Ext Cab DRW Work Truck                                | 43 | 43 | 42 | 41 | 39 | 37 | 33 |
| Ext Cab SRW LT  | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| Ext Cab DRW LT  | 44 | 44 | 42 | 41 | 39 | 37 | 34 |
| Ext Cab SRW LTZ                                       | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab DRW LTZ                                       | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab SRW Work Truck                               | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| Crew Cab DRW Work Truck                               | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab SRW LT                                       | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
| Crew Cab DRW LT                                       | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab SRW LTZ                                      | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab DRW LTZ                                      | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Cab and Chassis (see Light Duty Commercial Section)   |    |    |    |    |    |    |    |
| SUBURBAN 2WD  |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS                                       | 37 | 37 | 36 | 35 | 33 | 32 | 29 |
| 4dr Wgn 1500 LT                                       | 38 | 38 | 37 | 36 | 35 | 33 | 30 |
| 4dr Wgn 1500 LTZ                                      | 35 | 35 | 34 | 33 | 31 | 30 | 27 |
| 4dr Wgn 2500 LS                                       | 38 | 38 | 37 | 36 | 34 | 33 | 30 |
| 4dr Wgn 2500 LT                                       | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| SUBURBAN 4WD  |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS                                       | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| 4dr Wgn 1500 LT                                       | 41 | 41 | 40 | 39 | 37 | 35 | 32 |
| 4dr Wgn 1500 LTZ                                      | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| 4dr Wgn 2500 LS                                       | 41 | 41 | 40 | 39 | 37 | 35 | 32 |
| 4dr Wgn 2500 LT                                       | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| TAHOE 2WD   |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS                                       | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| 4dr Wgn 1500 LT                                       | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| 4dr Wgn 1500 LTZ                                      | 36 | 36 | 35 | 34 | 33 | 31 | 28 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| TAHOE 4WD   |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS                                       | 40 | 40 | 38 | 37 | 35 | 33 | 30 |
| 4dr Wgn 1500 LT                                       | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| 4dr Wgn 1500 LTZ                                      | 37 | 37 | 36 | 35 | 33 | 32 | 29 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| TAHOE HYBRID 2WD                                      |    |    |    |    |    |    |    |
| 4dr Wgn   | 44 | 44 | 42 | 41 | 38 | 36 | 33 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| TAHOE HYBRID 4WD                                      |    |    |    |    |    |    |    |
| 4dr Wgn   | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| TRAVERSE 2WD  |    |    |    |    |    |    |    |
| 4dr Wgn LS  | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| 4dr Wgn 1LT   | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| 4dr Wgn 2LT   | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| 4dr Wgn LTZ   | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| TRAVERSE AWD  |    |    |    |    |    |    |    |
| 4dr Wgn LS  | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| 4dr Wgn 1LT   | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn 2LT   | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn LTZ   | 45 | 45 | 43 | 42 | 40 | 38 | 33 |
| GMC TRUCKS  |    |    |    |    |    |    |    |
|   | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
| ACADIA 2WD  |    |    |    |    |    |    |    |
| 4dr Wgn SL  | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| 4dr Wgn SLE   | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| 4dr Wgn SLT1  | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn SLT2  | 42 | 42 | 41 | 40 | 39 | 37 | 33 |
| ACADIA AWD  |    |    |    |    |    |    |    |
| 4dr Wgn SL  | 46 | 46 | 45 | 44 | 43 | 41 | 36 |
| 4dr Wgn SLE   | 46 | 46 | 45 | 44 | 42 | 40 | 35 |
| 4dr Wgn SLT1  | 47 | 47 | 46 | 45 | 43 | 41 | 35 |
| 4dr Wgn SLT2  | 44 | 44 | 43 | 42 | 40 | 38 | 33 |
| CANYON 2WD  |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 32 | 32 | 31 | 30 | 29 | 28 | 25 |
| Reg Cab SLE1  | 32 | 32 | 31 | 30 | 29 | 28 | 25 |
| Ext Cab Work Truck                                    | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| Ext Cab SLE1  | 34 | 34 | 33 | 32 | 30 | 29 | 26 |
| Ext Cab SLT   | 35 | 35 | 34 | 33 | 31 | 30 | 27 |
| Crew Cab SLE1   | 40 | 40 | 38 | 37 | 34 | 33 | 30 |
| Crew Cab SLT  | 36 | 36 | 35 | 34 | 32 | 31 | 28 |
| deduct w/o AutoTran                                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| CANYON 4WD  |    |    |    |    |    |    |    |
| Reg Cab Work Truck                                    | 37 | 37 | 35 | 34 | 32 | 31 | 28 |
| Reg Cab SLE1  | 36 | 36 | 35 | 34 | 32 | 31 | 28 |
| Ext Cab Work Truck                                    | 41 | 41 | 39 | 38 | 35 | 34 | 31 |
| Ext Cab SLE1  | 41 | 41 | 39 | 38 | 36 | 35 | 32 |
| Ext Cab SLT   | 40 | 40 | 38 | 37 | 35 | 34 | 31 |
| Crew Cab SLE1   | 44 | 44 | 42 | 41 | 39 | 37 | 34 |
| Crew Cab SLT  | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| deduct w/o AutoTran                                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| SAVANA CARGO VAN                                      |    |    |    |    |    |    |    |
| 3dr Van 1500  | 31 | 31 | 29 | 28 | 26 | 25 | 22 |
| 3dr Van 2500 135wb                                    | 31 | 31 | 29 | 28 | 26 | 25 | 23 |
| 3dr Van 2500 155wb                                    | 30 | 30 | 28 | 27 | 25 | 24 | 21 |
| 3dr Van 3500 135wb                                    | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| 3dr Van 3500 155wb (w/o ZP3)                          | 30 | 30 | 28 | 27 | 25 | 24 | 22 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |
| SAVANA CARGO VAN AWD                                  |    |    |    |    |    |    |    |
| 3dr Van 1500  | 28 | 28 | 27 | 26 | 24 | 23 | 20 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |



**GMC TRUCKS**

|   | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---|----|----|----|----|----|----|----|
| <b>SAVANA PASSENGER</b>                               |    |    |    |    |    |    |    |
| 3dr Van 1500 LS                                       | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| 3dr Van 1500 LT                                       | 31 | 31 | 29 | 28 | 26 | 25 | 22 |
| 3dr Van 2500 LS                                       | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| 3dr Van 2500 LT                                       | 30 | 30 | 28 | 27 | 25 | 24 | 22 |
| 3dr Van 3500 135wb LS                                 | 28 | 28 | 26 | 25 | 23 | 22 | 20 |
| 3dr Van 3500 135wb LT                                 | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| 3dr Van 3500 155wb LS (w/o ZP3)                       | 28 | 28 | 26 | 25 | 23 | 22 | 20 |
| 3dr Van 3500 155wb LT (w/o ZP3)                       | 29 | 29 | 27 | 26 | 24 | 23 | 21 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|   |    |    |    |    |    |    |    |
|---|----|----|----|----|----|----|----|
| <b>SAVANA PASSENGER AWD</b>                           |    |    |    |    |    |    |    |
| 3dr Van 1500 135wb LS                                 | 30 | 30 | 28 | 27 | 25 | 24 | 22 |
| 3dr Van 1500 135wb LT                                 | 31 | 31 | 29 | 28 | 26 | 25 | 22 |
| deduct with Conversion                                | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (see Light Duty Commercial Section) |    |    |    |    |    |    |    |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 1500 2WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck     | 37 | 37 | 36 | 35 | 33 | 31 | 28 |
| Reg Cab SLE            | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| Ext Cab Work Truck     | 38 | 38 | 37 | 36 | 34 | 32 | 28 |
| Ext Cab SL             | 40 | 40 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab SLT            | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab SLE            | 39 | 39 | 38 | 37 | 35 | 33 | 29 |
| Crew Cab Work Truck    | 39 | 39 | 38 | 37 | 35 | 33 | 29 |
| Crew Cab SL            | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Crew Cab SLE           | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Crew Cab SLT           | 38 | 38 | 37 | 36 | 34 | 32 | 29 |

Cab and Chassis (see Light Duty Commercial Section)

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 1500 DENALI 2WD</b> |    |    |    |    |    |    |    |
| Crew Cab                      | 40 | 40 | 39 | 38 | 36 | 34 | 30 |

Cab and Chassis (see Light Duty Commercial Section)

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 1500 HYBRID 2WD</b> |    |    |    |    |    |    |    |
| Crew Cab 3HA                  | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Crew Cab 3HB                  | 41 | 41 | 39 | 38 | 36 | 34 | 30 |

Cab and Chassis (see Light Duty Commercial Section)

|                          |    |    |    |    |    |    |    |
|--------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 2500HD 2WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck       | 31 | 31 | 30 | 29 | 28 | 27 | 24 |
| Reg Cab SLE              | 35 | 35 | 34 | 33 | 31 | 29 | 26 |
| Ext Cab Work Truck       | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| Ext Cab SLE              | 37 | 37 | 36 | 35 | 33 | 31 | 28 |
| Ext Cab SLT              | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Crew Cab Work Truck      | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab SLE             | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Crew Cab SLT             | 45 | 45 | 43 | 42 | 40 | 38 | 34 |

Cab and Chassis (see Light Duty Commercial Section)

|                          |    |    |    |    |    |    |    |
|--------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 3500HD 2WD</b> |    |    |    |    |    |    |    |
| Reg Cab SRW Work Truck   | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| Reg Cab DRW Work Truck   | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| Reg Cab DRW SLE          | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Reg Cab SRW SLE          | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab SRW Work Truck   | 40 | 40 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab DRW Work Truck   | 40 | 40 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab SRW SLE          | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab DRW SLE          | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab SRW SLT          | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| Ext Cab DRW SLT          | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| Crew Cab SRW Work Truck  | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab DRW Work Truck  | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Crew Cab SRW SLE         | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Crew Cab DRW SLE         | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Crew Cab SRW SLT         | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab DRW SLT         | 46 | 46 | 44 | 43 | 41 | 39 | 35 |

Cab and Chassis (see Light Duty Commercial Section)

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 1500 4WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck     | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Reg Cab SLE            | 40 | 40 | 39 | 38 | 36 | 34 | 30 |
| Ext Cab Work Truck     | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Ext Cab SL             | 44 | 44 | 43 | 42 | 40 | 38 | 33 |
| Ext Cab SLE            | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Ext Cab SLT            | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| Crew Cab Work Truck    | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Crew Cab SL            | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab SLE           | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Crew Cab SLT           | 41 | 41 | 40 | 39 | 37 | 35 | 31 |

Cab and Chassis (see Light Duty Commercial Section)

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 1500 DENALI 4WD</b> |    |    |    |    |    |    |    |
| Crew Cab                      | 44 | 44 | 42 | 41 | 39 | 37 | 33 |

Cab and Chassis (see Light Duty Commercial Section)

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 1500 HYBRID 4WD</b> |    |    |    |    |    |    |    |
| Crew Cab 3HA                  | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Crew Cab 3HB                  | 44 | 44 | 42 | 41 | 38 | 36 | 32 |

Cab and Chassis (see Light Duty Commercial Section)

|                          |    |    |    |    |    |    |    |
|--------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 2500HD 4WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck       | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| Reg Cab SLE              | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab Work Truck       | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| Ext Cab SLE              | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| Ext Cab SLT              | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Crew Cab Work Truck      | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab SLE             | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab SLT             | 47 | 47 | 45 | 44 | 42 | 40 | 36 |

Cab and Chassis (see Light Duty Commercial Section)

**GMC TRUCKS**

|                          |    |    |    |    |    |    |    |
|--------------------------|----|----|----|----|----|----|----|
| <b>SIERRA 3500HD 4WD</b> |    |    |    |    |    |    |    |
| Reg Cab SRW Work Truck   | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| Reg Cab DRW Work Truck   | 39 | 39 | 38 | 37 | 35 | 33 | 29 |
| Reg Cab SRW SLE          | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Reg Cab DRW SLE          | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Ext Cab SRW Work Truck   | 45 | 45 | 43 | 42 | 39 | 37 | 34 |
| Ext Cab DRW Work Truck   | 45 | 45 | 43 | 42 | 39 | 37 | 34 |
| Ext Cab SRW SLE          | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Ext Cab DRW SLE          | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Ext Cab SRW SLT          | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Ext Cab DRW SLT          | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab SRW Work Truck  | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab DRW Work Truck  | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab SRW SLE         | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| Crew Cab DRW SLE         | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Crew Cab SRW SLT         | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab DRW SLT         | 48 | 48 | 46 | 45 | 43 | 41 | 37 |

Cab and Chassis (see Light Duty Commercial Section)

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>TERRAIN 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn SLE1       | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn SLE2       | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| 4dr Wgn SLT1       | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| 4dr Wgn SLT2       | 44 | 44 | 42 | 41 | 39 | 37 | 34 |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>TERRAIN AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn SLE1       | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn SLE2       | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn SLT1       | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn SLT2       | 45 | 45 | 43 | 42 | 40 | 38 | 35 |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>YUKON 2WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn SLE            | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| 4dr Wgn SLT            | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| 4dr Wgn Denali         | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>YUKON 4WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn SLE            | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| 4dr Wgn SLT            | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| 4dr Wgn Denali         | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| <b>YUKON HYBRID 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                 | 42 | 42 | 41 | 40 | 38 | 36 | 32 |
| 4dr Wgn Denali          | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| deduct with Conversion  | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| <b>YUKON HYBRID 4WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                 | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn Denali          | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| deduct with Conversion  | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>YUKON XL 2WD</b>    |    |    |    |    |    |    |    |
| 4dr Wgn 1500 SLE       | 37 | 37 | 36 | 35 | 33 | 32 | 29 |
| 4dr Wgn 1500 SLT       | 37 | 37 | 36 | 35 | 33 | 32 | 29 |
| 4dr Wgn 2500 SLE       | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| 4dr Wgn 2500 SLT       | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| 4dr Wgn Denali         | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>YUKON XL 4WD</b>    |    |    |    |    |    |    |    |
| 4dr Wgn 1500 SLE       | 38 | 38 | 37 | 36 | 34 | 33 | 30 |
| 4dr Wgn 1500 SLT       | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| 4dr Wgn 2500 SLE       | 39 | 39 | 38 | 37 | 35 | 33 | 30 |
| 4dr Wgn 2500 SLT       | 41 | 41 | 40 | 39 | 37 | 35 | 32 |
| 4dr Wgn Denali         | 40 | 40 | 39 | 38 | 36 | 34 | 31 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

# New Chrysler Models

## 2012 NEW CHRYSLER MODELS

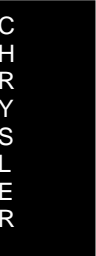
|      |    |
|------|----|
| FIAT | 27 |
|------|----|

## 2011 NEW CHRYSLER MODELS

|              |    |
|--------------|----|
| CHRYSLER     | 28 |
| DODGE        | 28 |
| DODGE TRUCKS | 28 |
| JEEP         | 28 |
| RAM TRUCKS   | 29 |

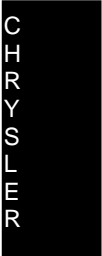
## 2010 NEW CHRYSLER MODELS

|              |    |
|--------------|----|
| CHRYSLER     | 30 |
| DODGE        | 30 |
| DODGE TRUCKS | 30 |
| JEEP         | 30 |



| FIAT   |                 | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|--------|-----------------|----|----|----|----|----|----|----|
| 500    |                 | 59 | 59 | 57 | 55 | 51 | 49 | 43 |
|        | 2dr Cpe Pop     | 57 | 57 | 55 | 53 | 50 | 47 | 41 |
|        | 2dr Cpe Sport   | 54 | 54 | 52 | 50 | 47 | 45 | 39 |
|        | 2dr Cpe Lounge  | 52 | 52 | 51 | 50 | 48 | 46 | 42 |
|        | 2dr Conv Pop    | 49 | 49 | 48 | 47 | 45 | 43 | 39 |
|        | 2dr Conv Lounge | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| deduct | w/o AutoTran    |    |    |    |    |    |    |    |

Jul 1, 2011 to Jul 5, 2011 (v1)



| CHRYSLER                  | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---------------------------|----|----|----|----|----|----|----|
| <b>200</b>                |    |    |    |    |    |    |    |
| 4dr Sdn LX                | 51 | 51 | 50 | 49 | 47 | 45 | 39 |
| 4dr Sdn Touring           | 50 | 50 | 49 | 48 | 46 | 44 | 38 |
| 4dr Sdn Limited           | 51 | 51 | 50 | 49 | 47 | 45 | 39 |
| 4dr Sdn S                 | 52 | 52 | 51 | 50 | 48 | 45 | 39 |
| <b>200 CONVERTIBLE</b>    |    |    |    |    |    |    |    |
| 2dr Conv Touring          | 51 | 51 | 49 | 47 | 44 | 42 | 36 |
| 2dr Conv Limited          | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 2dr Conv S                | 50 | 50 | 48 | 46 | 43 | 41 | 35 |
| <b>300 SERIES</b>         |    |    |    |    |    |    |    |
| 4dr Sdn 300 Touring       | 57 | 57 | 55 | 53 | 49 | 46 | 40 |
| 4dr Sdn 300 Limited       | 49 | 49 | 47 | 45 | 42 | 40 | 35 |
| 4dr Sdn 300C              | 51 | 51 | 49 | 47 | 44 | 42 | 36 |
| 4dr Sdn 300C AWD          | 50 | 50 | 48 | 46 | 43 | 41 | 35 |
| <b>TOWN &amp; COUNTRY</b> |    |    |    |    |    |    |    |
| 4dr Wgn Touring *         | 53 | 53 | 51 | 49 | 46 | 44 | 38 |
| 4dr Wgn Touring L *       | 53 | 53 | 51 | 49 | 46 | 44 | 38 |
| 4dr Wgn Limited *         | 49 | 49 | 47 | 46 | 43 | 41 | 35 |

\* Note to Dealers – Following increments applies to incentivized programs only:

#### 2011 Town & Country

- Touring (All): Add 1 point to 36 month and 39 month term residual
- Touring L (All): Add 1 point to 36 month and 39 month term residual
- Limited (All): Add 1 point to 36 month and 39 month term residual

| DODGE                            | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|----------------------------------|----|----|----|----|----|----|----|
| <b>AVENGER</b>                   |    |    |    |    |    |    |    |
| 4dr Sdn Express                  | 50 | 50 | 49 | 48 | 46 | 43 | 37 |
| 4dr Sdn Mainstreet (&2DU)        | 49 | 49 | 47 | 46 | 44 | 42 | 36 |
| 4dr Sdn Heat (&2DW)              | 50 | 50 | 48 | 47 | 45 | 43 | 37 |
| 4dr Sdn Lux                      | 49 | 49 | 47 | 46 | 44 | 42 | 36 |
| <b>CALIBER</b>                   |    |    |    |    |    |    |    |
| 4dr HB Express                   | 43 | 43 | 42 | 41 | 39 | 37 | 32 |
| 4dr HB Mainstreet                | 46 | 46 | 44 | 43 | 41 | 39 | 34 |
| 4dr HB Heat                      | 44 | 44 | 42 | 41 | 39 | 37 | 32 |
| 4dr HB Uptown                    | 46 | 46 | 44 | 43 | 41 | 39 | 34 |
| 4dr HB Rush                      | 44 | 44 | 43 | 42 | 40 | 38 | 32 |
| deduct w/o AutoTran (ex Express) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>CHALLENGER</b>                |    |    |    |    |    |    |    |
| 2dr Cpe SE                       | 58 | 58 | 56 | 54 | 50 | 47 | 41 |
| 2dr Cpe R/T (&2DF or &2DU)       | 60 | 60 | 58 | 56 | 52 | 49 | 42 |
| 2dr Cpe R/T Classic (&2DM)       | 59 | 59 | 57 | 55 | 51 | 48 | 42 |
| 2dr Cpe SRT8                     | 64 | 64 | 61 | 59 | 55 | 52 | 45 |
| deduct w/o AutoTran              | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>CHARGER</b>                   |    |    |    |    |    |    |    |
| 4dr Sdn V6                       | 55 | 55 | 53 | 51 | 47 | 45 | 39 |
| 4dr Sdn R/T                      | 60 | 60 | 57 | 55 | 51 | 48 | 42 |
| 4dr Sdn R/T AWD                  | 58 | 58 | 56 | 54 | 50 | 47 | 41 |

| DODGE TRUCKS          | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|-----------------------|----|----|----|----|----|----|----|
| <b>DURANGO 2WD</b>    |    |    |    |    |    |    |    |
| 4dr Wgn Express       | 50 | 50 | 48 | 47 | 44 | 42 | 36 |
| 4dr Wgn Heat          | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| 4dr Wgn Crew (&2TE) * | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| 4dr Wgn Lux (&2TG)    | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| 4dr Wgn R/T           | 54 | 54 | 52 | 50 | 47 | 44 | 38 |
| 4dr Wgn Citadel       | 47 | 47 | 45 | 43 | 40 | 38 | 33 |
| <b>DURANGO 4WD</b>    |    |    |    |    |    |    |    |
| 4dr Wgn Express *     | 52 | 52 | 50 | 48 | 45 | 43 | 37 |
| 4dr Wgn Heat *        | 50 | 50 | 48 | 47 | 44 | 42 | 36 |
| 4dr Wgn Crew (&2TE) * | 50 | 50 | 48 | 46 | 43 | 41 | 36 |
| 4dr Wgn Lux (&2TG)    | 50 | 50 | 48 | 46 | 43 | 41 | 36 |
| 4dr Wgn R/T *         | 55 | 55 | 53 | 51 | 47 | 45 | 39 |
| 4dr Wgn Citadel       | 48 | 48 | 46 | 44 | 41 | 39 | 34 |

\* Note to Dealers – Following increments applies to incentivized programs only:

#### 2011 Durango 2WD

- Crew (2TE): Add 1 point to 36 month and 39 month term residual

#### 2011 Durango 4WD

- Express (All): Add 3 points to 36 month and 39 month term residual
- Heat (All): Add 3 points to 36 month and 39 month term residual
- Crew (2TE): Add 3 points to 36 month and 39 month term residual
- R/T (All): Add 3 points to 36 month and 39 month term residual

|                          |    |    |    |    |    |    |    |
|--------------------------|----|----|----|----|----|----|----|
| <b>GRAND CARAVAN</b>     |    |    |    |    |    |    |    |
| 4dr Wgn Express          | 55 | 55 | 52 | 50 | 45 | 42 | 36 |
| 4dr Wgn Mainstreet       | 52 | 52 | 49 | 47 | 42 | 40 | 34 |
| 4dr Wgn Crew             | 50 | 50 | 47 | 45 | 40 | 38 | 32 |
| 4dr Wgn R/T              | 51 | 51 | 48 | 46 | 42 | 40 | 34 |
| <b>GRAND CARAVAN C/V</b> |    |    |    |    |    |    |    |
| 3dr Van                  | 43 | 43 | 41 | 40 | 37 | 35 | 29 |
| <b>JOURNEY 2WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn Express          | 46 | 46 | 44 | 42 | 39 | 37 | 32 |
| 4dr Wgn Mainstreet       | 52 | 52 | 50 | 48 | 44 | 42 | 36 |
| 4dr Wgn Crew             | 51 | 51 | 49 | 47 | 44 | 42 | 36 |
| 4dr Wgn R/T              | 47 | 47 | 45 | 43 | 40 | 38 | 32 |
| 4dr Wgn Lux              | 49 | 49 | 47 | 45 | 42 | 40 | 34 |

| DODGE TRUCKS       | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|--------------------|----|----|----|----|----|----|----|
| <b>JOURNEY AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn Mainstreet | 55 | 55 | 53 | 51 | 47 | 44 | 38 |
| 4dr Wgn Crew       | 53 | 53 | 51 | 49 | 45 | 43 | 37 |
| 4dr Wgn R/T        | 49 | 49 | 47 | 45 | 42 | 40 | 34 |
| 4dr Wgn Lux        | 50 | 50 | 48 | 46 | 43 | 41 | 35 |
| <b>NITRO 2WD</b>   |    |    |    |    |    |    |    |
| 4dr Wgn Heat       | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| 4dr Wgn SE         | 42 | 42 | 41 | 40 | 39 | 37 | 32 |
| 4dr Wgn SXT        | 44 | 44 | 43 | 42 | 41 | 39 | 34 |
| 4dr Wgn Detonator  | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| 4dr Wgn Shock      | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| <b>NITRO 4WD</b>   |    |    |    |    |    |    |    |
| 4dr Wgn Heat       | 42 | 42 | 41 | 40 | 39 | 37 | 32 |
| 4dr Wgn SE         | 42 | 42 | 41 | 40 | 39 | 37 | 33 |
| 4dr Wgn SXT        | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| 4dr Wgn Detonator  | 42 | 42 | 41 | 40 | 39 | 37 | 33 |
| 4dr Wgn Shock      | 46 | 46 | 45 | 44 | 42 | 40 | 35 |

| JEEP                            | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---------------------------------|----|----|----|----|----|----|----|
| <b>COMPASS 2WD</b>              |    |    |    |    |    |    |    |
| 4dr Wgn Base (&2DA)             | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| 4dr Wgn Latitude (&2DB)         | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn Limited (&2DF)          | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| 4dr Wgn 70th Anniv (&2DZ)       | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| deduct w/o AutoTran             | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>COMPASS 4WD</b>              |    |    |    |    |    |    |    |
| 4dr Wgn Base (&2DA)             | 53 | 53 | 51 | 50 | 48 | 46 | 40 |
| 4dr Wgn Latitude (&2DB)         | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| 4dr Wgn Limited (&2DF)          | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| 4dr Wgn 70th Anniv (&2DZ)       | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| deduct w/o AutoTran             | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>GRAND CHEROKEE 2WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn Laredo (&2TE or &2TX) * | 49 | 49 | 47 | 46 | 44 | 42 | 37 |
| 4dr Wgn Limited (&2TH) *        | 47 | 47 | 45 | 44 | 41 | 39 | 35 |
| 4dr Wgn Overland (&2TP)         | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| 4dr Wgn Overland Summit (&2TR)  | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| 4dr Wgn 70th Anniv (&2TY) *     | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| <b>GRAND CHEROKEE 4WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn Laredo (&2TE or &2TX) * | 52 | 52 | 50 | 49 | 47 | 45 | 39 |
| 4dr Wgn Limited (&2TH) *        | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn Overland (&2TP)         | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn Overland Summit (&2TR)  | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| 4dr Wgn 70th Anniv (&2TY) *     | 49 | 49 | 47 | 46 | 44 | 42 | 37 |

\* Note to Dealers – Following increments applies to incentivized programs only:

#### 2011 Grand Cherokee 2WD

- Laredo (2TE or 2TX): Add 4 points to 36 month and 39 month term residual
- Limited (2TH): Add 1 point to 36 month and 39 month term residual
- 70<sup>th</sup> Anniv (2TY): Add 4 points to 36 month and 39 month term residual

#### 2011 Grand Cherokee 4WD

- Laredo (2TE or 2TX): Add 3 points to 36 month and 39 month term residual
- 70<sup>th</sup> Anniv (2TY): Add 3 points to 36 month and 39 month term residual

|                                   |    |    |    |    |    |    |    |
|-----------------------------------|----|----|----|----|----|----|----|
| <b>LIBERTY 2WD</b>                |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2TB)              | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| 4dr Wgn Sport Jet (&2TJ)          | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| 4dr Wgn Sport 70th Anniv (&2TY)   | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| 4dr Wgn Limited (&2TF)            | 46 | 46 | 44 | 43 | 40 | 38 | 33 |
| 4dr Wgn Limited Jet (&2TT)        | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| 4dr Wgn Limited 70th Anniv (&2TZ) | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| <b>LIBERTY 4WD</b>                |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2TB)              | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| 4dr Wgn Sport Jet (&2TJ)          | 46 | 46 | 44 | 43 | 40 | 38 | 33 |
| 4dr Wgn Sport 70th Anniv (&2TY)   | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| 4dr Wgn Renegade                  | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| 4dr Wgn Limited (&2TF)            | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| 4dr Wgn Limited Jet (&2TT)        | 46 | 46 | 44 | 43 | 40 | 38 | 33 |
| 4dr Wgn Limited 70th Anniv (&2TZ) | 45 | 45 | 43 | 42 | 40 | 38 | 33 |

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| <b>PATRIOT 2WD</b>        |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2DA)      | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn Latitude (&2DB)   | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn Latitude X (&2DF) | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn 70th Anniv (&2DZ) | 47 | 47 | 45 | 44 | 41 | 39 | 35 |
| deduct w/o AirCond        | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran       | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>PATRIOT 4WD</b>        |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2DA)      | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| 4dr Wgn Latitude (&2DB)   | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| 4dr Wgn Latitude X (&2DF) | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| 4dr Wgn 70th Anniv (&2DZ) | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| deduct w/o AirCond        | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran       | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| <b>WRANGLER 4WD</b>           |    |    |    |    |    |    |    |
| 2dr Conv Sport                | 62 | 62 | 60 | 59 | 57 | 55 | 50 |
| 2dr Conv Sahara               | 60 | 60 | 58 | 57 | 55 | 53 | 48 |
| 2dr Conv Rubicon              | 59 | 59 | 57 | 56 | 54 | 52 | 48 |
| 2dr Conv 70th Anniv           | 61 | 61 | 59 | 58 | 56 | 54 | 49 |
| 4dr Conv Unlimited Sport      | 60 | 60 | 58 | 57 | 55 | 53 | 48 |
| 4dr Conv Unlimited Sahara     | 58 | 58 | 56 | 55 | 53 | 51 | 47 |
| 4dr Conv Unlimited Rubicon    | 57 | 57 | 56 | 55 | 53 | 51 | 46 |
| 4dr Conv Unlimited 70th Anniv | 59 | 59 | 57 | 56 | 54 | 52 | 48 |
| deduct w/o AirCond            | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran           | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**RAM TRUCKS**

|                           | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---------------------------|----|----|----|----|----|----|----|
| <b>DAKOTA 2WD</b>         |    |    |    |    |    |    |    |
| Ext Cab ST                | 36 | 36 | 35 | 35 | 34 | 32 | 29 |
| Ext Cab Bighorn/Lonestar  | 39 | 39 | 38 | 38 | 37 | 35 | 32 |
| Crew Cab ST               | 38 | 38 | 37 | 37 | 36 | 34 | 31 |
| Crew Cab Bighorn/Lonestar | 40 | 40 | 39 | 39 | 38 | 36 | 33 |
| Crew Cab Laramie          | 41 | 41 | 40 | 40 | 39 | 37 | 33 |

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| <b>DAKOTA 4WD</b>         |    |    |    |    |    |    |    |
| Ext Cab ST                | 35 | 35 | 34 | 34 | 34 | 32 | 29 |
| Ext Cab Bighorn/Lonestar  | 38 | 38 | 37 | 37 | 37 | 35 | 31 |
| Crew Cab ST               | 39 | 39 | 38 | 38 | 37 | 35 | 32 |
| Crew Cab Bighorn/Lonestar | 41 | 41 | 40 | 40 | 40 | 38 | 34 |
| Crew Cab TRX              | 41 | 41 | 40 | 40 | 40 | 38 | 35 |
| Crew Cab Laramie          | 41 | 41 | 40 | 40 | 39 | 37 | 34 |

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>RAM 1500 2WD</b>         |    |    |    |    |    |    |    |
| Reg Cab ST (&2TA)           | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Reg Cab SLT (&2TG)          | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Reg Cab Tradesman (&2TB)    | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| Reg Cab Adventurer (&2TC)   | 44 | 44 | 43 | 42 | 41 | 39 | 35 |
| Reg Cab Outdoorsman (&2TT)  | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Reg Cab Sport               | 41 | 41 | 40 | 40 | 39 | 37 | 33 |
| Quad Cab ST                 | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Quad Cab SLT (&2TG)         | 46 | 46 | 45 | 44 | 42 | 40 | 36 |
| Quad Cab Lone Star (&2TY) * | 46 | 46 | 45 | 44 | 43 | 41 | 36 |
| Quad Cab Big Horn (&2TZ)    | 46 | 46 | 45 | 44 | 43 | 41 | 36 |
| Quad Cab Outdoorsman (&2TT) | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Quad Cab Sport              | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Quad Cab Laramie            | 43 | 43 | 42 | 42 | 41 | 39 | 34 |
| Crew Cab ST                 | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab SLT (&2TG)         | 47 | 47 | 46 | 45 | 44 | 42 | 37 |
| Crew Cab Lone Star (&2TY)   | 47 | 47 | 46 | 45 | 44 | 42 | 37 |
| Crew Cab Big Horn (&2TZ)    | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab Outdoorsman (&2TT) | 47 | 47 | 46 | 45 | 43 | 41 | 36 |
| Crew Cab Sport              | 46 | 46 | 45 | 44 | 43 | 41 | 36 |
| Crew Cab Laramie            | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Crew Cab Laramie Longhorn   | 44 | 44 | 43 | 42 | 41 | 39 | 34 |

Cab and Chassis (see Light Duty Commercial Section)

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>RAM 2500 2WD</b>         |    |    |    |    |    |    |    |
| Reg Cab ST                  | 38 | 38 | 37 | 36 | 35 | 33 | 29 |
| Reg Cab SLT (&2TG)          | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| Reg Cab Outdoorsman (&2TT)  | 36 | 36 | 35 | 35 | 34 | 32 | 28 |
| Crew Cab ST                 | 42 | 42 | 41 | 40 | 39 | 37 | 33 |
| Crew Cab SLT (&2TG)         | 40 | 40 | 39 | 38 | 37 | 35 | 31 |
| Crew Cab Lone Star (&2TY)   | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Crew Cab Big Horn (&2TZ)    | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Crew Cab Outdoorsman (&2TT) | 40 | 40 | 39 | 38 | 37 | 35 | 31 |
| Crew Cab Laramie            | 41 | 41 | 40 | 40 | 39 | 37 | 33 |
| Crew Cab Laramie Longhorn   | 40 | 40 | 39 | 38 | 37 | 35 | 31 |
| Mega Cab SLT (&2TG)         | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Mega Cab Lone Star (&2TY)   | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Mega Cab Big Horn (&2TZ)    | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Mega Cab Outdoorsman (&2TT) | 41 | 41 | 40 | 40 | 39 | 37 | 33 |
| Mega Cab Laramie            | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Mega Cab Laramie Longhorn   | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| deduct. w/o AutoTran        | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>RAM 3500 2WD</b>         |    |    |    |    |    |    |    |
| Reg Cab ST                  | 46 | 46 | 45 | 44 | 42 | 40 | 36 |
| Reg Cab SLT (&2TG)          | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| Crew Cab ST                 | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab SLT                | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Crew Cab Lone Star (&2TY)   | 42 | 42 | 41 | 41 | 40 | 38 | 33 |
| Crew Cab Big Horn (&2TZ)    | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| Crew Cab Outdoorsman (&2TT) | 45 | 45 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab Laramie            | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Crew Cab Laramie Longhorn   | 44 | 44 | 43 | 42 | 41 | 39 | 35 |
| Mega Cab SLT (&2TG)         | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Mega Cab Lone Star (&2TY)   | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Mega Cab Big Horn (&2TZ)    | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Mega Cab Outdoorsman (&2TT) | 47 | 47 | 46 | 45 | 43 | 41 | 36 |
| Mega Cab Laramie            | 47 | 47 | 46 | 45 | 43 | 41 | 36 |
| Mega Cab Laramie Longhorn   | 46 | 46 | 45 | 44 | 43 | 41 | 36 |
| deduct. w/o AutoTran        | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>RAM 1500 4WD</b>         |    |    |    |    |    |    |    |
| Reg Cab ST (&2TA)           | 42 | 42 | 41 | 40 | 39 | 37 | 33 |
| Reg Cab SLT (&2TG)          | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Reg Cab Tradesman (&2TB)    | 43 | 43 | 42 | 42 | 41 | 39 | 34 |
| Reg Cab Adventurer (&2TC)   | 44 | 44 | 43 | 42 | 41 | 39 | 35 |
| Reg Cab Outdoorsman (&2TT)  | 44 | 44 | 43 | 42 | 41 | 39 | 34 |
| Reg Cab Sport               | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Quad Cab ST                 | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Quad Cab SLT (&2TG)         | 48 | 48 | 47 | 46 | 45 | 43 | 38 |
| Quad Cab Lone Star (&2TY) * | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Quad Cab Big Horn (&2TZ)    | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Quad Cab Outdoorsman (&2TT) | 48 | 48 | 47 | 46 | 45 | 43 | 38 |
| Quad Cab Sport              | 47 | 47 | 46 | 45 | 44 | 42 | 37 |
| Quad Cab Laramie            | 47 | 47 | 46 | 45 | 44 | 42 | 37 |
| Crew Cab ST                 | 50 | 50 | 49 | 48 | 47 | 45 | 40 |
| Crew Cab SLT (&2TG)         | 49 | 49 | 48 | 47 | 46 | 44 | 38 |
| Crew Cab Lone Star (&2TY)   | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Crew Cab Big Horn (&2TZ)    | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Crew Cab Outdoorsman (&2TT) | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab Sport              | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab Laramie            | 46 | 46 | 45 | 44 | 43 | 41 | 36 |
| Crew Cab Laramie Longhorn   | 45 | 45 | 44 | 43 | 42 | 40 | 35 |

Cab and Chassis (see Light Duty Commercial Section)

**RAM TRUCK**

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>RAM 2500 4WD</b>         |    |    |    |    |    |    |    |
| Reg Cab ST                  | 42 | 42 | 41 | 40 | 39 | 37 | 33 |
| Reg Cab SLT (&2TG)          | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Reg Cab Outdoorsman (&2TT)  | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Crew Cab ST                 | 47 | 47 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab SLT (&2TG)         | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Crew Cab Lone Star (&2TY)   | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Crew Cab Big Horn (&2TZ)    | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Crew Cab Outdoorsman (&2TT) | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Crew Cab Laramie            | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Crew Cab Laramie Longhorn   | 42 | 42 | 41 | 41 | 40 | 38 | 33 |
| Crew Cab Power Wagon        | 43 | 43 | 42 | 41 | 40 | 38 | 34 |
| Mega Cab SLT (&2TG)         | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Mega Cab Lone Star (&2TY)   | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Mega Cab Big Horn (&2TZ)    | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Mega Cab Outdoorsman (&2TT) | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Mega Cab Laramie            | 45 | 45 | 44 | 43 | 42 | 40 | 36 |
| Mega Cab Laramie Longhorn   | 44 | 44 | 43 | 42 | 41 | 39 | 35 |
| deduct. w/o AutoTran        | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>RAM 3500 4WD</b>         |    |    |    |    |    |    |    |
| Reg Cab ST                  | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Reg Cab SLT                 | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab ST                 | 52 | 52 | 51 | 50 | 49 | 47 | 41 |
| Crew Cab SLT (&2TG)         | 48 | 48 | 47 | 46 | 45 | 43 | 38 |
| Crew Cab Lone Star (&2TY)   | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab Big Horn (&2TZ)    | 48 | 48 | 47 | 46 | 44 | 42 | 37 |
| Crew Cab Outdoorsman (&2TT) | 49 | 49 | 48 | 47 | 46 | 44 | 38 |
| Crew Cab Laramie            | 49 | 49 | 48 | 47 | 46 | 44 | 38 |
| Crew Cab Laramie Longhorn   | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| Mega Cab SLT (&2TG)         | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Mega Cab Lone Star (&2TY)   | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Mega Cab Big Horn (&2TZ)    | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| Mega Cab Outdoorsman (&2TT) | 51 | 51 | 50 | 49 | 48 | 46 | 40 |
| Mega Cab Laramie            | 51 | 51 | 50 | 49 | 48 | 46 | 40 |
| Mega Cab Laramie Longhorn   | 50 | 50 | 49 | 48 | 47 | 45 | 40 |
| deduct. w/o AutoTran        | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

\* Note to Dealers – Following increments applies to incentivized programs only:

**2011 Ram 1500 2WD**

- Quad Cab Lone Star (2TY) Add 1 point to 36 month and 39 month term residual
- Quad Cab Big Horn (2TZ): Add 1 point to 36 month and 39 month term residual

**2011 Ram 1500 4WD**

- Quad Cab Lone Star (2TY) Add 1 point to 36 month and 39 month term residual
- Quad Cab Big Horn (2TZ): Add 1 point to 36 month and 39 month term residual

**CHRYSLER****300 SERIES**

|                                   |    |    |    |    |    |    |    |
|-----------------------------------|----|----|----|----|----|----|----|
| 4dr Sdn 300 Touring 2.7L          | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn 300 Touring Plus          | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 4dr Sdn 300 Touring Signature RWD | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn 300 Touring 3.5L AWD      | 32 | 32 | 31 | 30 | 28 | 26 | 23 |
| 4dr Sdn 300 Touring Executive     | 32 | 32 | 31 | 30 | 29 | 27 | 23 |
| 4dr Sdn 300 Touring Signature AWD | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn 300 Limited               | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn 300 Limited AWD           | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn 300S 3.5L                 | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| 4dr Sdn 300S 5.7L                 | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn 300C                      | 34 | 34 | 32 | 31 | 29 | 27 | 24 |
| 4dr Sdn 300C AWD                  | 35 | 35 | 33 | 32 | 30 | 28 | 25 |
| 4dr Sdn 300C Executive            | 32 | 32 | 31 | 30 | 28 | 26 | 23 |
| 4dr Sdn 300C SRT8                 | 39 | 39 | 37 | 36 | 33 | 31 | 28 |

**PT CRUISER**

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| 4dr Wgn Classic | 27 | 27 | 26 | 25 | 23 | 22 | 19 |
|-----------------|----|----|----|----|----|----|----|

**SEBRING**

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| 4dr Sdn Touring | 32 | 32 | 31 | 30 | 28 | 26 | 23 |
| 4dr Sdn Limited | 32 | 32 | 31 | 30 | 28 | 26 | 22 |

**SEBRING CONVERTIBLE**

|                  |    |    |    |    |    |    |    |
|------------------|----|----|----|----|----|----|----|
| 2dr Conv LX      | 29 | 29 | 28 | 27 | 25 | 23 | 20 |
| 2dr Conv LXi     | 29 | 29 | 28 | 27 | 25 | 23 | 20 |
| 2dr Conv Limited | 31 | 31 | 29 | 28 | 26 | 24 | 21 |

**TOWN & COUNTRY**

|                      |    |    |    |    |    |    |    |
|----------------------|----|----|----|----|----|----|----|
| 4dr Wgn LX           | 41 | 41 | 39 | 38 | 36 | 34 | 29 |
| 4dr Wgn Touring      | 43 | 43 | 41 | 40 | 37 | 35 | 29 |
| 4dr Wgn Touring Plus | 41 | 41 | 39 | 38 | 35 | 33 | 29 |
| 4dr Wgn Limited      | 40 | 40 | 38 | 37 | 35 | 33 | 28 |

**DODGE****AVENGER**

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| 4dr Sdn SXT     | 30 | 30 | 29 | 29 | 28 | 26 | 23 |
| 4dr Sdn Express | 34 | 34 | 33 | 32 | 30 | 28 | 25 |
| 4dr Sdn R/T     | 35 | 35 | 34 | 33 | 31 | 29 | 26 |

**CALIBER**

|                                  |    |    |    |    |    |    |    |
|----------------------------------|----|----|----|----|----|----|----|
| 4dr HB Express                   | 36 | 36 | 35 | 34 | 32 | 30 | 26 |
| 4dr HB Mainstreet                | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| 4dr HB SE                        | 32 | 32 | 31 | 30 | 28 | 26 | 23 |
| 4dr HB Heat                      | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| 4dr HB SXT                       | 34 | 34 | 33 | 32 | 30 | 28 | 24 |
| 4dr HB Uptown                    | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| 4dr HB Rush                      | 35 | 35 | 34 | 33 | 31 | 29 | 25 |
| 4dr HB R/T                       | 35 | 35 | 34 | 33 | 31 | 29 | 25 |
| deduct w/o AirCond               | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran (ex Express) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**CHALLENGER**

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| 2dr Cpe SE                    | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| 2dr Cpe R/T                   | 47 | 47 | 46 | 45 | 43 | 41 | 35 |
| 2dr Cpe R/T Classic           | 46 | 46 | 45 | 44 | 42 | 40 | 35 |
| 2dr Cpe SRT8                  | 46 | 46 | 45 | 44 | 42 | 40 | 35 |
| deduct w/o AutoTran (ex SRT8) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**CHARGER**

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| 4dr Sdn 2.7L       | 36 | 36 | 35 | 34 | 33 | 31 | 27 |
| 4dr Sdn 3.5L       | 37 | 37 | 36 | 35 | 34 | 32 | 27 |
| 4dr Sdn 3.5L AWD   | 38 | 38 | 37 | 36 | 34 | 32 | 28 |
| 4dr Sdn SXT        | 38 | 38 | 37 | 36 | 34 | 32 | 28 |
| 4dr Sdn SXT AWD    | 37 | 37 | 36 | 35 | 34 | 32 | 27 |
| 4dr Sdn Rallye     | 37 | 37 | 36 | 35 | 33 | 31 | 27 |
| 4dr Sdn Rallye AWD | 36 | 36 | 35 | 34 | 32 | 30 | 26 |
| 4dr Sdn R/T        | 40 | 40 | 39 | 38 | 36 | 34 | 30 |
| 4dr Sdn R/T AWD    | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 4dr Sdn Road/Track | 35 | 35 | 34 | 33 | 32 | 30 | 26 |
| 4dr Sdn SRT8       | 43 | 43 | 42 | 41 | 39 | 37 | 32 |

**VIPER**

|                   |    |    |    |    |    |    |    |
|-------------------|----|----|----|----|----|----|----|
| 2dr Conv SRT10    | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| 2dr Cpe SRT10     | 45 | 45 | 44 | 43 | 41 | 39 | 33 |
| 2dr Cpe SRT10 ACR | 42 | 42 | 41 | 40 | 39 | 37 | 31 |

**DODGE TRUCKS****DAKOTA 2WD**

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| Ext Cab ST                | 30 | 30 | 29 | 28 | 27 | 26 | 23 |
| Ext Cab Bighorn/Lonestar  | 31 | 31 | 30 | 30 | 29 | 27 | 24 |
| Crew Cab ST               | 32 | 32 | 31 | 30 | 29 | 28 | 25 |
| Crew Cab Bighorn/Lonestar | 32 | 32 | 31 | 31 | 30 | 28 | 25 |
| Crew Cab Laramie          | 35 | 35 | 34 | 34 | 33 | 31 | 27 |

**DAKOTA 4WD**

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| Ext Cab ST                | 31 | 31 | 30 | 30 | 29 | 27 | 24 |
| Ext Cab Bighorn/Lonestar  | 31 | 31 | 30 | 30 | 29 | 27 | 24 |
| Crew Cab ST               | 34 | 34 | 33 | 33 | 32 | 30 | 26 |
| Crew Cab Bighorn/Lonestar | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| Crew Cab TRX              | 38 | 38 | 37 | 36 | 35 | 33 | 29 |
| Crew Cab Laramie          | 37 | 37 | 36 | 36 | 35 | 33 | 29 |

**GRAND CARAVAN**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SE   | 36 | 36 | 34 | 33 | 31 | 29 | 25 |
| 4dr Wgn SXT  | 37 | 37 | 36 | 35 | 33 | 31 | 26 |
| 4dr Wgn Hero | 37 | 37 | 35 | 34 | 31 | 29 | 26 |
| 4dr Wgn Crew | 38 | 38 | 36 | 35 | 33 | 31 | 27 |

**GRAND CARAVAN C/V**

|         |    |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|----|
| 3dr Van | 30 | 30 | 29 | 28 | 27 | 25 | 22 |
|---------|----|----|----|----|----|----|----|

**JOURNEY 2WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SE   | 33 | 33 | 31 | 30 | 28 | 26 | 23 |
| 4dr Wgn SXT  | 35 | 35 | 33 | 32 | 30 | 28 | 24 |
| 4dr Wgn Crew | 33 | 33 | 32 | 31 | 29 | 27 | 23 |
| 4dr Wgn R/T  | 36 | 36 | 34 | 33 | 31 | 29 | 25 |

**JOURNEY AWD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SXT  | 36 | 36 | 34 | 33 | 31 | 29 | 25 |
| 4dr Wgn Crew | 36 | 36 | 34 | 33 | 31 | 29 | 25 |
| 4dr Wgn R/T  | 37 | 37 | 35 | 34 | 31 | 29 | 26 |

**DODGE TRUCKS****NITRO 2WD**

|                   |    |    |    |    |    |    |    |
|-------------------|----|----|----|----|----|----|----|
| 4dr Wgn Heat      | 33 | 33 | 32 | 32 | 31 | 29 | 26 |
| 4dr Wgn SE        | 34 | 34 | 33 | 33 | 32 | 30 | 26 |
| 4dr Wgn SXT       | 36 | 36 | 35 | 34 | 33 | 31 | 27 |
| 4dr Wgn Detonator | 35 | 35 | 34 | 33 | 32 | 30 | 27 |
| 4dr Wgn Shock     | 38 | 38 | 37 | 36 | 35 | 33 | 29 |

**NITRO 4WD**

|                   |    |    |    |    |    |    |    |
|-------------------|----|----|----|----|----|----|----|
| 4dr Wgn Heat      | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| 4dr Wgn SE        | 35 | 35 | 34 | 33 | 32 | 30 | 27 |
| 4dr Wgn SXT       | 36 | 36 | 35 | 34 | 33 | 31 | 28 |
| 4dr Wgn Detonator | 35 | 35 | 34 | 33 | 32 | 30 | 27 |
| 4dr Wgn Shock     | 38 | 38 | 37 | 36 | 35 | 33 | 29 |

**RAM 1500 2WD**

|                  |    |    |    |    |    |    |    |
|------------------|----|----|----|----|----|----|----|
| Reg Cab ST       | 34 | 34 | 33 | 33 | 32 | 30 | 26 |
| Reg Cab TRX      | 38 | 38 | 37 | 36 | 35 | 33 | 29 |
| Reg Cab SLT      | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| Reg Cab Sport    | 36 | 36 | 35 | 34 | 33 | 31 | 28 |
| Quad Cab ST      | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Quad Cab TRX     | 40 | 40 | 39 | 38 | 36 | 34 | 30 |
| Quad Cab SLT     | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Quad Cab Sport   | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Quad Cab Laramie | 36 | 36 | 35 | 34 | 33 | 31 | 27 |
| Crew Cab ST      | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| Crew Cab TRX     | 41 | 41 | 40 | 39 | 38 | 36 | 31 |
| Crew Cab SLT     | 40 | 40 | 39 | 38 | 37 | 35 | 31 |
| Crew Cab Sport   | 40 | 40 | 39 | 38 | 36 | 34 | 30 |
| Crew Cab Laramie | 37 | 37 | 36 | 35 | 34 | 32 | 28 |

Cab and Chassis (see Light Duty Commercial Section)

**RAM 2500 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab ST          | 29 | 29 | 28 | 28 | 27 | 25 | 22 |
| Reg Cab SLT         | 29 | 29 | 28 | 28 | 27 | 25 | 22 |
| Crew Cab ST         | 33 | 33 | 32 | 32 | 31 | 29 | 26 |
| Crew Cab TRX        | 32 | 32 | 31 | 30 | 29 | 27 | 24 |
| Crew Cab SLT        | 31 | 31 | 30 | 30 | 29 | 27 | 24 |
| Crew Cab Laramie    | 32 | 32 | 31 | 31 | 30 | 28 | 25 |
| Mega Cab SLT        | 32 | 32 | 31 | 31 | 30 | 28 | 25 |
| Mega Cab Laramie    | 32 | 32 | 31 | 31 | 30 | 28 | 25 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

**RAM 3500 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab ST          | 36 | 36 | 35 | 34 | 33 | 31 | 27 |
| Reg Cab SLT         | 34 | 34 | 33 | 32 | 31 | 29 | 26 |
| Crew Cab ST         | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Crew Cab SLT        | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| Crew Cab Laramie    | 38 | 38 | 37 | 36 | 35 | 33 | 29 |
| Mega Cab SLT        | 39 | 39 | 38 | 37 | 35 | 33 | 29 |
| Mega Cab Laramie    | 38 | 38 | 37 | 36 | 35 | 33 | 29 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

**RAM 1500 4WD**

|                  |    |    |    |    |    |    |    |
|------------------|----|----|----|----|----|----|----|
| Reg Cab ST       | 37 | 37 | 36 | 35 | 34 | 32 | 28 |
| Reg Cab TRX      | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Reg Cab SLT      | 38 | 38 | 37 | 36 | 35 | 33 | 29 |
| Reg Cab Sport    | 39 | 39 | 38 | 37 | 35 | 33 | 29 |
| Quad Cab ST      | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Quad Cab TRX     | 41 | 41 | 40 | 39 | 38 | 36 | 31 |
| Quad Cab SLT     | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Quad Cab Sport   | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| Quad Cab Laramie | 38 | 38 | 37 | 36 | 35 | 33 | 29 |
| Crew Cab ST      | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| Crew Cab TRX     | 42 | 42 | 41 | 40 | 39 | 37 | 32 |
| Crew Cab SLT     | 40 | 40 | 39 | 38 | 36 | 34 | 30 |
| Crew Cab Sport   | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Crew Cab Laramie | 37 | 37 | 36 | 35 | 34 | 32 | 29 |

Cab and Chassis (see Light Duty Commercial Section)

**RAM 2500 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab ST          | 33 | 33 | 32 | 32 | 31 | 29 | 26 |
| Reg Cab SLT         | 32 | 32 | 31 | 31 | 30 | 28 | 25 |
| Crew Cab ST         | 39 | 39 | 38 | 37 | 36 | 34 | 30 |
| Crew Cab TRX        | 37 | 37 | 36 | 35 | 34 | 32 | 28 |
| Crew Cab SLT        | 37 | 37 | 36 | 35 | 34 | 32 | 28 |
| Crew Cab Laramie    | 36 | 36 | 35 | 34 | 33 | 31 | 28 |
| Mega Cab SLT        | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| Mega Cab Laramie    | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

**RAM 3500 4WD**

|                                       |    |    |    |    |    |    |    |
|---------------------------------------|----|----|----|----|----|----|----|
| Reg Cab ST                            | 40 | 40 | 39 | 38 | 36 | 34 | 30 |
| Reg Cab SLT                           | 37 | 37 | 36 | 35 | 34 | 32 | 29 |
| Crew Cab ST                           | 45 | 45 | 44 | 43 | 42 | 40 | 35 |
| Crew Cab SLT                          | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Crew Cab Laramie                      | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| Mega Cab SLT                          | 43 | 43 | 42 | 41 | 40 | 38 | 33 |
| Mega Cab Laramie                      | 41 | 41 | 40 | 39 | 38 | 36 | 32 |
| deduct w/o AutoTran (ex Mega Cab SLT) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (see Light Duty Commercial Section)

**JEEP****COMMANDER 2WD**

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| 4dr Wgn Sport   | 31 | 31 | 30 | 29 | 27 | 26 | 23 |
| 4dr Wgn Limited | 31 | 31 | 30 | 29 | 27 | 26 | 23 |

**COMMANDER 4WD**

||
||
||

| JEEP  | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---|----|----|----|----|----|----|----|
| <b>COMPASS 4WD</b>                          |    |    |    |    |    |    |    |
| 4dr Wgn SportX                              | 41 | 41 | 40 | 39 | 37 | 35 | 31 |
| 4dr Wgn Latitude                            | 37 | 37 | 36 | 35 | 33 | 32 | 29 |
| 4dr Wgn Sport                               | 35 | 35 | 34 | 33 | 31 | 30 | 27 |
| 4dr Wgn Limited                             | 37 | 37 | 36 | 35 | 33 | 32 | 29 |
| deduct w/o AirCond                          | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran                         | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>GRAND CHEROKEE 2WD</b>                   |    |    |    |    |    |    |    |
| 4dr Wgn Laredo                              | 33 | 33 | 32 | 31 | 29 | 27 | 23 |
| 4dr Wgn Limited                             | 37 | 37 | 36 | 35 | 33 | 31 | 26 |
| <b>GRAND CHEROKEE 4WD</b>                   |    |    |    |    |    |    |    |
| 4dr Wgn Laredo                              | 34 | 34 | 33 | 32 | 30 | 28 | 24 |
| 4dr Wgn Limited                             | 37 | 37 | 35 | 34 | 32 | 30 | 26 |
| 4dr Wgn SRT-8                               | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| <b>LIBERTY 2WD</b>                          |    |    |    |    |    |    |    |
| 4dr Wgn Sport                               | 36 | 36 | 35 | 34 | 32 | 30 | 26 |
| 4dr Wgn Limited                             | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| <b>LIBERTY 4WD</b>                          |    |    |    |    |    |    |    |
| 4dr Wgn Sport                               | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| 4dr Wgn Renegade                            | 34 | 34 | 33 | 32 | 30 | 28 | 25 |
| 4dr Wgn Limited                             | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| <b>PATRIOT 2WD</b>                          |    |    |    |    |    |    |    |
| 4dr Wgn SportX                              | 36 | 36 | 35 | 35 | 34 | 32 | 29 |
| 4dr Wgn Latitude                            | 35 | 35 | 34 | 34 | 33 | 31 | 28 |
| 4dr Wgn Sport                               | 35 | 35 | 34 | 34 | 33 | 31 | 28 |
| 4dr Wgn Limited                             | 39 | 39 | 38 | 37 | 36 | 34 | 31 |
| deduct w/o AirCond                          | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran                         | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>PATRIOT 4WD</b>                          |    |    |    |    |    |    |    |
| 4dr Wgn SportX                              | 39 | 39 | 38 | 37 | 36 | 34 | 31 |
| 4dr Wgn Latitude                            | 37 | 37 | 36 | 36 | 35 | 33 | 30 |
| 4dr Wgn Sport                               | 37 | 37 | 36 | 36 | 35 | 33 | 29 |
| 4dr Wgn Limited                             | 38 | 38 | 37 | 37 | 36 | 34 | 30 |
| deduct w/o AirCond                          | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran                         | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>WRANGLER 2WD</b>                         |    |    |    |    |    |    |    |
| 4dr Conv Unlimited Sport                    | 48 | 48 | 47 | 46 | 44 | 42 | 39 |
| 4dr Conv Unlimited Sahara                   | 47 | 47 | 45 | 44 | 42 | 40 | 37 |
| <b>WRANGLER 4WD</b>                         |    |    |    |    |    |    |    |
| 2dr Conv Islander                           | 48 | 48 | 47 | 46 | 45 | 43 | 39 |
| 2dr Conv Sport                              | 50 | 50 | 49 | 48 | 46 | 44 | 40 |
| 2dr Conv Mountain                           | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
| 2dr Conv Sahara                             | 51 | 51 | 50 | 49 | 47 | 45 | 41 |
| 2dr Conv Rubicon                            | 48 | 48 | 47 | 46 | 45 | 43 | 39 |
| 4dr Conv Unlimited Sport                    | 48 | 48 | 47 | 46 | 44 | 42 | 39 |
| 4dr Conv Unlimited Islander                 | 47 | 47 | 46 | 45 | 43 | 41 | 37 |
| 4dr Conv Unlimited Mountain                 | 46 | 46 | 45 | 44 | 42 | 40 | 37 |
| 4dr Conv Unlimited Sahara                   | 49 | 49 | 48 | 47 | 45 | 43 | 40 |
| 4dr Conv Unlimited Rubicon                  | 48 | 48 | 47 | 46 | 44 | 42 | 39 |
| deduct w/o AirCond                          | 3  | 3  | 3  | 3  | 3  | 2  | 2  |
| deduct w/o AutoTran (ex 2dr Islander & Mtn) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

# New Suzuki Models

## 2011 NEW SUZUKI MODELS

|        |    |
|--------|----|
| SUZUKI | 33 |
|--------|----|

## 2010 NEW SUZUKI MODELS

|        |    |
|--------|----|
| SUZUKI | 34 |
|--------|----|





| SUZUKI | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|--------|----|----|----|----|----|----|----|
|--------|----|----|----|----|----|----|----|

**SX4**

|        |                                 |    |    |    |    |    |    |    |
|--------|---------------------------------|----|----|----|----|----|----|----|
| H3NB14 | 5dr HB Sportback MT             | 53 | 53 | 50 | 47 | 41 | 38 | 32 |
| H3NB64 | 5dr HB Sportback CVT            | 53 | 53 | 50 | 47 | 41 | 38 | 32 |
| H3NB13 | 5dr HB Sportback Technology MT  | 55 | 55 | 52 | 49 | 43 | 40 | 33 |
| H3NB63 | 5dr HB Sportback Technology CVT | 56 | 56 | 52 | 49 | 43 | 40 | 33 |
| H3NB21 | 5dr HB MT AWD                   | 52 | 52 | 49 | 46 | 41 | 38 | 32 |
| H3NB71 | 5dr HB Premium CVT AWD          | 53 | 53 | 50 | 47 | 41 | 38 | 32 |
| H3NB22 | 5dr HB Technology MT AWD        | 55 | 55 | 52 | 49 | 43 | 40 | 33 |
| H3NB72 | 5dr HB Technology CVT AWD       | 56 | 56 | 53 | 50 | 44 | 41 | 34 |
| S3LB1H | 4dr Sdn MT                      | 51 | 51 | 48 | 45 | 40 | 37 | 31 |
| S3LB1J | 4dr Sdn LE MT                   | 52 | 52 | 49 | 46 | 41 | 38 | 32 |
| S3LB6F | 4dr Sdn LE Anniversary Ed CVT   | 51 | 51 | 48 | 45 | 40 | 37 | 31 |
| S3LB1N | 4dr Sdn Sport S MT              | 56 | 56 | 52 | 49 | 43 | 40 | 33 |
| S3LB6N | 4dr Sdn Sport SE CVT            | 57 | 57 | 53 | 50 | 44 | 41 | 34 |
| S3LB67 | 4dr Sdn Sport GTS CVT           | 55 | 55 | 52 | 49 | 43 | 40 | 33 |

**KIZASHI**

|        |                       |    |    |    |    |    |    |    |
|--------|-----------------------|----|----|----|----|----|----|----|
| 6B233B | 4dr Sdn S MT          | 49 | 49 | 47 | 45 | 41 | 39 | 34 |
| 6B239C | 4dr Sdn SE CVT        | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 6B2335 | 4dr Sdn GTS Sport MT  | 50 | 50 | 47 | 45 | 41 | 39 | 35 |
| 6B2395 | 4dr Sdn GTS Sport CVT | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| 6B2336 | 4dr Sdn SLS Sport MT  | 49 | 49 | 47 | 45 | 41 | 39 | 34 |
| 6B2396 | 4dr Sdn SLS Sport CVT | 50 | 50 | 47 | 45 | 41 | 39 | 35 |
| 6B23VB | 4dr Sdn S AWD         | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| 6B23VC | 4dr Sdn SE AWD        | 52 | 52 | 50 | 48 | 44 | 42 | 37 |
| 6B23V5 | 4dr Sdn GTS Sport AWD | 52 | 52 | 50 | 48 | 44 | 42 | 37 |
| 6B23V6 | 4dr Sdn SLS Sport AWD | 51 | 51 | 49 | 47 | 43 | 41 | 37 |

**GRAND VITARA 2WD**

|        |                    |    |    |    |    |    |    |    |
|--------|--------------------|----|----|----|----|----|----|----|
| L1NB3S | 4dr Wgn MT         | 41 | 41 | 39 | 37 | 33 | 31 | 28 |
| L1NB3T | 4dr Wgn AT Premium | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| L1NB4X | 4dr Wgn Limited    | 49 | 49 | 47 | 45 | 41 | 39 | 33 |

**GRAND VITARA 4WD**

|        |                             |    |    |    |    |    |    |    |
|--------|-----------------------------|----|----|----|----|----|----|----|
| L1NB5T | 4dr Wgn AT Premium          | 46 | 46 | 44 | 42 | 38 | 36 | 31 |
| L1NB5T | 4dr Wgn AT Premium w/Alloys | 46 | 46 | 44 | 42 | 38 | 36 | 32 |
| L2NB5X | 4dr Wgn Limited             | 51 | 51 | 48 | 46 | 42 | 40 | 35 |

**EQUATOR 2WD**

|        |                       |    |    |    |    |    |    |    |
|--------|-----------------------|----|----|----|----|----|----|----|
| 611A2B | Ext Cab I4 MT         | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| 611A2C | Ext Cab I4 Comfort MT | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| 611A8F | Ext Cab I4 Premium AT | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| 613A8S | Crew Cab V6 Sport     | 49 | 49 | 47 | 45 | 41 | 39 | 36 |

**EQUATOR 4WD**

|        |                   |    |    |    |    |    |    |    |
|--------|-------------------|----|----|----|----|----|----|----|
| 612AFS | Ext Cab V6 Sport  | 49 | 49 | 47 | 45 | 42 | 40 | 36 |
| 614AFS | Crew Cab V6 Sport | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| 613AFM | Crew Cab V6 RMZ-4 | 50 | 50 | 48 | 46 | 43 | 41 | 37 |

## SUZUKI

12 24 27 30 36 39 48

## SX4

|        |                           |    |    |    |    |    |    |    |
|--------|---------------------------|----|----|----|----|----|----|----|
| H3NB11 | 5dr HB MT                 | 40 | 40 | 38 | 36 | 32 | 30 | 25 |
| H3NB61 | 5dr HB CVT                | 41 | 41 | 38 | 36 | 32 | 30 | 25 |
| H3NB61 | 5dr HB Technology CVT     | 43 | 43 | 40 | 38 | 34 | 32 | 27 |
| H3NB21 | 5dr HB MT AWD             | 42 | 42 | 39 | 37 | 33 | 31 | 26 |
| H3NB71 | 5dr HB CVT AWD            | 42 | 42 | 40 | 38 | 34 | 32 | 27 |
| H3NB71 | 5dr HB Technology CVT AWD | 44 | 44 | 41 | 39 | 35 | 33 | 28 |
| H3NB72 | 5dr HB Touring CVT AWD    | 43 | 43 | 40 | 38 | 34 | 32 | 27 |
| H3NB14 | 5dr HB Sportback MT       | 46 | 46 | 43 | 41 | 37 | 35 | 29 |
| H3NB64 | 5dr HB Sportback CVT      | 45 | 45 | 42 | 40 | 36 | 34 | 29 |
| S3LB1H | 4dr Sdn MT                | 41 | 41 | 39 | 37 | 34 | 32 | 26 |
| S3LB1J | 4dr Sdn LE MT             | 42 | 42 | 40 | 38 | 34 | 32 | 27 |
| S3LB6J | 4dr Sdn LE Popular Pkg AT | 41 | 41 | 38 | 36 | 32 | 30 | 25 |
| S3LB1N | 4dr Sdn Sport S MT        | 47 | 47 | 44 | 42 | 38 | 35 | 29 |
| S3LB6N | 4dr Sdn Sport S CVT       | 46 | 46 | 43 | 41 | 37 | 35 | 29 |
| S3LB6N | 4dr Sdn Sport SE CVT      | 46 | 46 | 43 | 41 | 37 | 35 | 29 |
| S3LB62 | 4dr Sdn Sport GTS CVT     | 43 | 43 | 41 | 39 | 35 | 33 | 27 |

## KIZASHI

|        |                 |    |    |    |    |    |    |    |
|--------|-----------------|----|----|----|----|----|----|----|
| 6B233B | 4dr Sdn S MT    | 38 | 38 | 37 | 36 | 34 | 32 | 29 |
| 6B239B | 4dr Sdn S CVT   | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| 6B239C | 4dr Sdn SE CVT  | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 6B2333 | 4dr Sdn GTS MT  | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 6B2393 | 4dr Sdn GTS CVT | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 6B2334 | 4dr Sdn SLS MT  | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| 6B2394 | 4dr Sdn SLS CVT | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| 6B23VB | 4dr Sdn S AWD   | 41 | 41 | 40 | 39 | 37 | 35 | 30 |
| 6B23VC | 4dr Sdn SE AWD  | 43 | 43 | 41 | 40 | 38 | 36 | 31 |
| 6B23V3 | 4dr Sdn GTS AWD | 43 | 43 | 41 | 40 | 38 | 36 | 31 |
| 6B23V4 | 4dr Sdn SLS AWD | 42 | 42 | 40 | 39 | 37 | 35 | 31 |

## GRAND VITARA 2WD

|        |                    |    |    |    |    |    |    |    |
|--------|--------------------|----|----|----|----|----|----|----|
| L3NB36 | 4dr Wgn MT         | 32 | 32 | 30 | 29 | 27 | 25 | 22 |
| L3NB46 | 4dr Wgn AT Premium | 33 | 33 | 31 | 30 | 28 | 26 | 23 |
| L3NB4V | 4dr Wgn X Sport    | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| L3NB4X | 4dr Wgn Limited    | 37 | 37 | 35 | 34 | 31 | 29 | 26 |

## GRAND VITARA 4WD

|        |                         |    |    |    |    |    |    |    |
|--------|-------------------------|----|----|----|----|----|----|----|
| L3NBST | 4dr Wgn AT Premium      | 37 | 37 | 35 | 33 | 30 | 28 | 25 |
| L3NB56 | 4dr Wgn Special Edition | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| L2MCEV | 4dr Wgn V6 X Sport      | 41 | 41 | 39 | 37 | 34 | 32 | 28 |
| L2MB5C | 4dr Wgn Limited         | 40 | 40 | 38 | 36 | 33 | 31 | 27 |
| L2MCEX | 4dr Wgn V6 Limited      | 41 | 41 | 39 | 37 | 34 | 32 | 28 |

## EQUATOR 2WD

|        |                       |    |    |    |    |    |    |    |
|--------|-----------------------|----|----|----|----|----|----|----|
| 611A2B | Ext Cab I4 MT         | 32 | 32 | 31 | 30 | 28 | 26 | 23 |
| 611A2C | Ext Cab I4 Comfort MT | 34 | 34 | 33 | 32 | 30 | 28 | 25 |
| 611A8F | Ext Cab I4 Premium AT | 39 | 39 | 37 | 36 | 33 | 32 | 29 |
| 62A8S  | Ext Cab V6 Sport      | 39 | 39 | 37 | 36 | 33 | 32 | 29 |
| 63A8S  | Crew Cab V6 Sport     | 41 | 41 | 39 | 38 | 35 | 34 | 31 |

## EQUATOR 4WD

|       |                         |    |    |    |    |    |    |    |
|-------|-------------------------|----|----|----|----|----|----|----|
| 62AFS | Ext Cab V6 Sport        | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| 64AFS | Crew Cab V6 Sport       | 43 | 43 | 41 | 40 | 37 | 35 | 32 |
| 63AFM | Crew Cab V6 RMZ-4       | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| 63AFN | Crew Cab V6 RMZ-4 Sport | 42 | 42 | 40 | 39 | 36 | 34 | 31 |

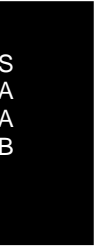
# New Saab Models

## 2011 NEW SAAB MODELS

|      |    |
|------|----|
| SAAB | 36 |
|------|----|

## 2010 NEW SAAB MODELS

|      |    |
|------|----|
| SAAB | 37 |
|------|----|



| SAAB                      | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---------------------------|----|----|----|----|----|----|----|
| <b>9-3 CONVERTIBLE</b>    |    |    |    |    |    |    |    |
| 2dr Conv MT               | 41 | 41 | 39 | 37 | 33 | 31 | 26 |
| 2dr Conv AT               | 41 | 41 | 39 | 37 | 33 | 31 | 27 |
| 2dr Conv Aero MT          | 39 | 39 | 37 | 35 | 31 | 29 | 24 |
| 2dr Conv Aero AT          | 41 | 41 | 38 | 36 | 32 | 30 | 26 |
| <b>9-3 SERIES</b>         |    |    |    |    |    |    |    |
| 4dr Sdn MT                | 41 | 41 | 38 | 36 | 32 | 30 | 26 |
| 4dr Sdn AT                | 42 | 42 | 39 | 37 | 33 | 31 | 27 |
| 4dr Sdn XWD MT            | 44 | 44 | 41 | 39 | 35 | 33 | 28 |
| 4dr Sdn XWD AT            | 47 | 47 | 44 | 42 | 37 | 35 | 30 |
| 4dr Sdn Aero MT           | 38 | 38 | 36 | 34 | 30 | 28 | 23 |
| 4dr Sdn Aero AT           | 40 | 40 | 38 | 36 | 32 | 30 | 25 |
| 4dr Sdn Aero XWD MT       | 41 | 41 | 38 | 36 | 32 | 30 | 25 |
| 4dr Sdn Aero XWD AT       | 43 | 43 | 40 | 38 | 34 | 32 | 27 |
| 4dr Wgn MT                | 45 | 45 | 42 | 40 | 36 | 34 | 29 |
| 4dr Wgn AT                | 46 | 46 | 43 | 41 | 36 | 34 | 29 |
| 4dr Wgn Aero MT           | 41 | 41 | 38 | 36 | 32 | 30 | 26 |
| 4dr Wgn Aero AT           | 43 | 43 | 40 | 38 | 34 | 32 | 28 |
| 4dr Wgn 9-3X MT           | 44 | 44 | 41 | 39 | 35 | 33 | 28 |
| 4dr Wgn 9-3X AT           | 46 | 46 | 43 | 41 | 37 | 35 | 29 |
| <b>9-4X</b>               |    |    |    |    |    |    |    |
| 4dr Wgn 3.0i              | 50 | 50 | 47 | 44 | 39 | 37 | 31 |
| 4dr Wgn 3.0i XWD          | 50 | 50 | 47 | 44 | 39 | 37 | 31 |
| 4dr Wgn 3.0i Premium      | 49 | 49 | 46 | 43 | 38 | 36 | 30 |
| 4dr Wgn 3.0i Premium XWD  | 49 | 49 | 46 | 43 | 38 | 36 | 30 |
| 4dr Wgn Aero XWD          | 47 | 47 | 44 | 41 | 36 | 34 | 29 |
| <b>9-5 SERIES</b>         |    |    |    |    |    |    |    |
| 4dr Sdn Turbo4 MT         | 47 | 47 | 44 | 42 | 38 | 36 | 31 |
| 4dr Sdn Turbo4 AT         | 48 | 48 | 45 | 43 | 39 | 37 | 32 |
| 4dr Sdn Turbo4 Premium MT | 42 | 42 | 40 | 38 | 34 | 32 | 28 |
| 4dr Sdn Turbo4 Premium AT | 45 | 45 | 42 | 40 | 36 | 34 | 30 |
| 4dr Sdn Turbo6 XWD        | 47 | 47 | 44 | 42 | 38 | 36 | 31 |
| 4dr Sdn Aero XWD          | 46 | 46 | 43 | 41 | 37 | 35 | 30 |

| SAAB                   |  | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|------------------------|--|----|----|----|----|----|----|----|
| <b>9-3 CONVERTIBLE</b> |  |    |    |    |    |    |    |    |
| 2dr Conv               |  | 35 | 35 | 33 | 31 | 28 | 26 | 22 |
| 2dr Conv Aero          |  | 33 | 33 | 31 | 29 | 26 | 24 | 21 |
| deduct w/o AutoTran    |  | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>9-3 SERIES</b>      |  |    |    |    |    |    |    |    |
| 4dr Sdn                |  | 35 | 35 | 33 | 31 | 27 | 25 | 22 |
| 4dr Sdn XWD            |  | 38 | 38 | 36 | 34 | 30 | 28 | 23 |
| 4dr Sdn Aero           |  | 33 | 33 | 31 | 29 | 26 | 24 | 20 |
| 4dr Sdn Aero XWD       |  | 35 | 35 | 33 | 31 | 28 | 26 | 22 |
| 4dr Wgn                |  | 38 | 38 | 36 | 34 | 30 | 28 | 23 |
| 4dr Wgn Aero           |  | 36 | 36 | 34 | 32 | 28 | 26 | 22 |
| 4dr Wgn 9-3X           |  | 40 | 40 | 37 | 35 | 31 | 29 | 24 |
| deduct w/o AutoTran    |  | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>9-5 SERIES</b>      |  |    |    |    |    |    |    |    |
| 4dr Sdn Aero           |  | 36 | 36 | 34 | 32 | 29 | 27 | 23 |

Jul 1, 2011 to Jul 5, 2011 (v1)

S  
A  
A  
B

# New Maserati Models

## 2011 NEW MASERATI MODELS

MASERATI 39

## 2010 NEW MASERATI MODELS

MASERATI 40



2011 New Maserati Models

| MASERATI | 36 | 39 | 42 | 48 | 54 | 60 |
|----------|----|----|----|----|----|----|
|----------|----|----|----|----|----|----|

**GRANTURISMO**

45AF1 2dr Cpe 4.2  
45AUS1 2dr Cpe S 4.7

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv

**QUATTROPORTE**

39AAUB 4dr Sdn 4.2  
39ASUB 4dr Sdn S 4.7  
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
E  
R  
A  
T  
I

2010 New Maserati Models

| MASERATI | 36 | 39 | 42 | 48 | 54 | 60 |
|----------|----|----|----|----|----|----|
|----------|----|----|----|----|----|----|

**GRANTURISMO**

45AF1 2dr Cpe 4.2  
45AUS1 2dr Cpe S 4.7

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv

**QUATTROPORTE**

39AAUB 4dr Sdn 4.2  
39ASUB 4dr Sdn S 4.7  
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
E  
R  
A  
T  
I

Jul 1, 2011 to Jul 5, 2011 (v1)





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